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INTRODUCTION

Why MRB?

Our recent flight path has been one of upward momentum. As the only reliever airport in West Virginia and one of the few in the Washington-Baltimore region – we aim to grow our tally of based aircraft and businesses. As we've hosted a military airlift wing for nearly 60 years now – we are working hard to attract civilian air cargo operators so they too may call MRB home. As we like to say: "come grow with us!"

Advantages of using MRB include:

- Strategic location along I-81, close to Washington/Baltimore, major US and Canadian east coast and mid-western commercial markets, population centers and deep-water ports
- Exceptional Runway length at 8,815 by 150 feet published length and width
- Air Traffic Control, Crash Fire Rescue, Security Force Patrol, Airfield Management, USDA Wildlife, Snow Removal and Safety Office
- Large amount of available land for development, including business park with Foreign Trade Zone
- High level of privacy and security
- Low congestion, outside time-consuming DC airspace restrictions



MESSAGE FROM EXECUTIVE DIRECTOR

On behalf of the Eastern West Virginia Regional Airport Authority (MRB) Board of Directors, leadership and our staff, I would like to take this opportunity to invite you get to know MRB.

Since its inception, MRB has been key in providing locals and visitors from around the country safe and convenient access to the skies.

Whether you are traveling through or staying with us for a while in the Eastern Panhandle of West Virginia in the DC-Metro area, our goal is to always exceed your expectations.

Each and every day, our dynamic team works diligently to offer exceptional customer service, make our airport more attractive to new clients, and support West Virginia's overall economic development.

We are a proud member of the vibrant regional community and thank you for your support of our efforts to meet and exceed your needs!

With appreciation,

A handwritten signature in black ink, appearing to read 'Nicolas H. Diehl', with a stylized flourish at the end.

NICOLAS H. DIEHL
Executive Director / C.E.O.



OUR HISTORY

Shepherd Flying Field and the Eastern West Virginia Regional Airport

Alexander Burton Parks, a Martinsburg businessman and pilot, created the Berkeley Aviation Committee in 1922. In 1923, the group worked with the Army Airways Office out of Bolling Field to locate a field for emergency use along its airway, which ran from Washington, D.C. to Dayton, Ohio.

A large piece of suitable land was offered by the Shepherd Family, and thus Shepherd Field was born. The site hosted a visit by airport inspection authorities and opened to traffic in June of 1923. The Berkeley Aviation Committee incorporated, becoming the Berkeley Aviation Club. They operated Shepherd Field, sold fuel, and continued to promote aviation while encouraging aviation-related businesses to locate there.

The site was soon selected by the Maryland Guard as the location for their summer flying encampments, which drew thousands of visitors to their air shows. The beginnings of a commercial presence came in 1930 with Norman Rintoul's Flying Service. The airport was sold to the Berkeley Aviation Club and deeded to the city of Martinsburg in 1934, becoming Martinsburg Municipal Airport. Shortly after, a Works Progress Administration (WPA) project constructed a 2,350-foot asphalt primary runway and graded grass crosswind runway. The early 1940s saw the concrete paving of both the crosswind runway and the primary runway to 5,000 feet of length and 150 feet of width. Post-World War II improvements brought additional aircraft hangars and a fixed base operator (FBO) facility. During this government-regulated era and continuing through the early 1970s, Martinsburg was served with Air Mail and passenger airline service by carriers such as All-American, Allegheny, Penn Central, Potomac Air Transport, Lake Central and Cumberland Airlines.



The airport became the new home of the WV Air Guard's 167th Tactical Fighter Squadron in the mid-1950s, acquiring an additional 200 acres of land to accommodate this transfer. A taxiway alpha was constructed, the primary runway extended to 7,000 feet in length, and a new air terminal building added. Thieblot Aircraft Company was built in 1952 and included facilities for engineering, manufacturing, testing, and overhauling of aircraft, missiles, and component systems. Howard Aircraft Maintenance was established in 1956, with East Coast Flying Service commencing operations in 1960.



The Eastern West Virginia Regional Airport Authority (EWVRAA) was established in the 1970s to govern the airport and the construction of an Armory for the WV Army National Guard. At that time, the airport's name was officially changed to "Eastern West Virginia Regional Airport/Shepherd Field." Several additional "T" and box hangars were added in the 1980s, along with a local FAA facility and on-site volunteer fire station to supplement the Guard's fire station.



By the 1990s, the local Experimental Aircraft Association Chapter was formed, the Airport's Industrial Park was established along with road and utility improvements and activation of its Foreign Trade Zone designation. A Polo Ralph Lauren Childrenswear Distribution Center was brought online along with a Sino-Swearingen Aircraft plant assembling the SJ-30 business jet. The FAA commenced operations with its ASR-9 regional radar site and Tiger Aircraft broke ground on its manufacturing plant to produce the Grumman Tiger model.

More than \$300 million in upgrades were made to the Air National Guard base and airport in the 2000s. Among these major changes was the closure and conversion of the secondary runway to become a taxiway and an overall expansion of the primary runway. They also created larger parking aprons, improvements to parallel taxiway "A," new Air Traffic Control Tower, fuel farm, fire station, three new 80,000 sf aircraft hangars, maintenance mall, base supply, operations facility, simulator facility, and base entrance roadway.

Hangars were also built during this period to house business jet aircraft associated with the Aero-Smith and later Arcadia FBOs. A new terminal building and Civil Air Patrol facility were opened, along with general aviation apron expansion and the addition of Taxiway "E." Since 2010, EWWRAA has acquired hangars formerly owned by Howard Aircraft and welcomed the HealthTeam/Air Methods Medical Helicopter and Ground Ambulance service to the airport. In 2020, it has acquired the assets formerly owned by the Aero-Smith and Arcadia FBOs, embarking on a new and exciting chapter in its long history.





MARKET PROFILE

Utilities

The following utilities are available at the Eastern West Virginia Regional Airport:

- **Water/Sewer:** Berkeley County Public Service Water District
- **Power (electricity):** Potomac Edison (FirstEnergy Corporation)
- **Internet:** Frontier, Comcast, Lumos, Shentel
- **Telephone:** Frontier, Comcast, Lumos, Shentel
- **Natural Gas:** Mountaineer Gas

West Virginia Business Tax Incentives

The following are just some of the tax and business incentives offered by the state of West Virginia:

- Aircraft Valuation Tax and Fly Away Exemption
- Net Income Tax ranges from 3 to 6.5% depending on taxable income allocated and apportioned to West Virginia
- No Business Franchise Tax in West Virginia
- Corporate Headquarters Incentive
- Tax Increment Financing
- Sales Tax Exemption for Certain Warehouse and Distribution Centers
- Research and Development Sales Tax Exemption
- Economic Opportunity Tax Credit
- Manufacturing Investment Credit

Nearby Major Airline Hubs

The following Major Airline Hubs are within short driving distance of the Eastern West Virginia Regional Airport.

- **Dulles International Airport (IAD)** - 62.7 miles
 - **Ronald Reagan Washington National Airport (DCA)** - 90.1 miles
 - **Baltimore/Washington International Thurgood Marshall Airport (BWI)** - 92.8 miles
-

The Eastern Panhandle's Top Employers by County

BERKELEY COUNTY

- Macy's Corporate Services
- United States Department of Veteran Affairs
- WVU Medicine
- Quad Graphics
- Procter & Gamble Manufacturing Company
- Orgill
- FedEx Corporation

MORGAN COUNTY

- Valley Health System
- Caperton Furniture Works
- Berkeley Springs Center
- WV DNR
- U.S. Silica Company

JEFFERSON COUNTY

- PNGI Charles Town Gaming
- Shepherd University
- American Public University System
- IRS Data Center
- WVU Medicine





Aerospace Industry

MRB is within a day's drive and less than two hours flight time of the top domestic purchasing sectors of aerospace products and national defense contractors, corporations and federal agencies.

The following numbers illustrate the aerospace industry's presence in West Virginia:

- Total Jobs: **4,000**
- Supply Chain Employment: **1,930**
- Direct Employment: **2,070**
- Average Wage: **\$78,259**
- Total Economic Output: **\$1.325 Billion**
- GDP Contribution: **\$485 Million**
- State and Local Tax Contribution: **\$24 Million**
- Federal Tax Contribution: **\$70 Million**

Industry Partners Include:

- West Virginia Department of Commerce
- Western Potomac Economic Partnership (West-PEP)
- Regional 9 Planning and Development Council
- West Virginia Economic Development Authority
- WVU Manufacturing Extension Program

Educational Institutions

West Virginia's Eastern Panhandle has a number of higher education and technical training institutions.

- Established in 1871, Shepherd University is a public liberal arts college offering more than 90 programs of study to the residents of West Virginia, Maryland, Virginia, Washington, D.C., and Pennsylvania. The campus sits on 323-acres perched above the Potomac River. Shepherd has a student size of approximately 3,700 students and an average class size of 20.
- Blue Ridge Community & Technical College is a state-supported institution within the West Virginia Community and Technical College system. Blue Ridge offers over 40 associate degree and certification programs in areas such as Emergency Medical, Engineering, Fire Safety, Business, Technology, Paralegal, and General Studies.
- American Public University System (APUS) is a private, for-profit, online learning institution that is composed of American Military University (AMU) and American Public University (APU). Today the university system is one of the largest providers of online higher education offering more than 200 academic programs to students enrolled worldwide. Approximately 56% of APUS's students reported that they served in the military on active duty at initial enrollment.
- Valley College of Technology is an accredited private business college in Martinsburg, offering Associate of Applied Science degrees in Business Administration and certification programs in Office Technology.
- James Rumsey Technical Institute serves the Eastern Panhandle and is dedicated to training high school students, high school graduates, and others who are interested in employment in vocational, technical and industrial career fields. Accredited through the North Central Association of Colleges and Schools, James Rumsey offers include Automotive Technology, Criminal Justice, Graphic Communications, Masonry, Welding, and Aerospace Technology.



Healthcare

- The West Virginia University Health System – East has provided Berkeley County with a unified healthcare system. Part of WVUH-East, Berkeley Medical Center in Martinsburg is a non-profit community hospital, licensed for 260 hospital beds and offering a variety of medical, surgical, and healthcare services. Berkeley Medical Center is one of the area's largest employers, with over 900 full and part-time employees. The hospital provides programming and educational events for the community, including support groups, CPR and first aid classes, and birthing classes.
- The Veterans Affairs Medical Center, otherwise known as "The VA," serves veterans in West Virginia, Maryland, Virginia, and Pennsylvania. This facility offers a comprehensive range of services and each patient is treated through an integrated primary care concept. VAMC is affiliated with the WVU School of Medicine and offers special rehabilitation programs for our veterans.
- The Johns Hopkins Hospital is a teaching hospital and biomedical research facility located in Baltimore, MD. Johns Hopkins Hospital and its school of medicine are considered to be the founding institutions of modern American medicine and the birthplace of numerous famous medical traditions. Many medical specialties were formed at the hospital, including neurosurgery, cardiac surgery, and child psychiatry. Attached to the hospital is the Johns Hopkins Children's Center, which serves infants, children, teens, and young adults aged 0–21. Johns Hopkins Hospital is widely regarded as one of the world's greatest hospitals and medical institutions. It was ranked by U.S. News & World Report as the best overall hospital in America for 21 consecutive years (1991–2011). Its mission is to improve the health of the community and the world by setting the standard of excellence in medical education, research, and clinical care.

Tourism

The following are some of the tourism attractions around the Eastern Panhandle:

- Harpers Ferry National Historic Park
- Berkeley Springs State Park
- Harpers Ferry Canopy Tour
- Hollywood Casino at Charles Town Races
- Black Draft Distillery
- Cacapon Resort State Park
- Washington Heritage Trail
- Berkeley Springs Brewing Company
- Abolitionist Ale Works
- Washington, D.C.
- National Harbor
- Inner Harbor





SERVICES FOR VISITORS AND CLIENTS

Business Aircraft and Pilot Visitors

- Concierge services for hotel, ground transportation reservations
- Complimentary newspapers & ice
- 28v + 400 cycle Ground Power Units
- Potable Water Service
- Lavatory Service
- Oxygen and Nitrogen Service
- Ramp-side Valet and Car Service
- Pilot supplies
- Aircraft cleaning & detailing
- After-hours Call Out Service
- 24-Hour Self-Serve 100LL AvGas
- Full Service 100LL AvGas and Jet-A Fuel
- Baggage Handling
- Truck-Mounted Passenger Boarding Stairs (Serves 100-202" Door Sill Height)
- Catering Assistance/Coordination
- Aircraft Lubricants and Oil Sales
- Aircraft Towing and on-line departure positioning
- Full De-Icing and Anti-Icing (Type I/Type IV) Capability
- Forklift Service / Special Cargo Handling
- Limited Aircraft Maintenance (in house and with on-field Howard Aircraft Maintenance and Bravo Flight Training & Maintenance)
- Government Contract Fuel (coming soon)
- Quick Turns



Aviation-Related Development Clients

- Great location for corporate flight departments, aviation business such as: air cargo operations, aircraft manufacturing, aircraft MROs (maintenance, repair, overhaul), aircraft service centers, flight testing, military hangar development, federal agency operations, government contractors, DOD contractors, etc.
- Foreign Trade Zone #240. No federal taxes on production inventories
- Acres of developable land with adjacent aircraft parking apron and taxiways capable of handling most large and some heavy aircraft
- Low congestion airport with Air Traffic Control, Security Patrol and Firefighting service
- Largest runway in West Virginia at published length of 8,815' x 150'
- Outside DC Special Flight Rules Area
- Full-service FBO on site
- High level of privacy and security, controlled access
- Utilities onsite

General Industrial Development Clients

- Property well suited for manufacturing, distribution, logistics, warehousing, data centers, general commercial / industrial, etc.
- Strategic location less than 2 miles off I-81, close to Washington, DC, Baltimore, MD and most other major East Coast and mid-western US and Canadian markets
- I-81 corridor is rapidly developing as a leading center for distribution, trucking and freight operations in support of e-commerce growth
- Proximity to Ashburn, VA and largest concentration of IT data centers in the world
- Pro-business environment, favorable tax, utility and labor costs
 - Within the John D. Rockefeller IV Science & Technology Center
- Foreign Trade Zone #240. No federal taxes on production inventories
 - High level of privacy and security
 - Extensive environmental documentation already completed on available parcels assuring prospective clients of site-readiness
 - Utilities onsite



