

**Eastern WV Regional Airport Authority  
Profit & Loss Budget vs. Actual**

July 2021

	Total Airport Authority			Total MRB FBO			TOTAL		
	Jul 21	Budget	% of Budget	Jul 21	Budget	% of Budget	Jul 21	Budget	% of Budget
<b>Ordinary Income/Expense</b>									
<b>Income</b>									
<b>AA Airfield Income</b>									
401000 - Hangar Leases	21,517.24	260,000.00	8.3%	0.00	0.00	0.0%	21,517.24	260,000.00	8.3%
401005 - MRB South Hangar Lease	5,000.00	10,000.00	50.0%	0.00	0.00	0.0%	5,000.00	10,000.00	50.0%
401010 - AA Ramp Tie Down Leases	560.00	6,500.00	8.6%	0.00	0.00	0.0%	560.00	6,500.00	8.6%
401015 - Hangar Rent _Transient	0.00	1,500.00	0.0%	0.00	0.00	0.0%	0.00	1,500.00	0.0%
401020 - Misc. Revenue	160.00	0.00	0.0%	0.00	0.00	0.0%	160.00	0.00	100.0%
<b>Total AA Airfield Income</b>	<b>27,237.24</b>	<b>278,000.00</b>	<b>9.8%</b>	<b>0.00</b>	<b>0.00</b>	<b>0.0%</b>	<b>27,237.24</b>	<b>278,000.00</b>	<b>9.8%</b>
<b>AA Airport Fees</b>									
402000 - Commercial Operating Permit	1,300.00	3,000.00	43.3%	0.00	0.00	0.0%	1,300.00	3,000.00	43.3%
402005 - NGB Air Guard Joint Use Agrmnt	0.00	27,248.00	0.0%	0.00	0.00	0.0%	0.00	27,248.00	0.0%
402010 - Through-Fence Airfield Access	0.00	4,185.00	0.0%	0.00	0.00	0.0%	0.00	4,185.00	0.0%
402015 - WV Army National Guard Use Fee	2,000.00	24,000.00	8.3%	0.00	0.00	0.0%	2,000.00	24,000.00	8.3%
402020 - Wait List Service Fees	0.00	150.00	0.0%	0.00	0.00	0.0%	0.00	150.00	0.0%
<b>Total AA Airport Fees</b>	<b>3,300.00</b>	<b>58,583.00</b>	<b>5.6%</b>	<b>0.00</b>	<b>0.00</b>	<b>0.0%</b>	<b>3,300.00</b>	<b>58,583.00</b>	<b>5.6%</b>
<b>AA AIRPORT TERMINAL/ADMIN INC</b>									
403000 - Grease Trap	100.00	1,200.00	8.3%	0.00	0.00	0.0%	100.00	1,200.00	8.3%
403005 - Office Leases	4,400.00	58,020.00	7.6%	0.00	0.00	0.0%	4,400.00	58,020.00	7.6%
403010 - Restaurant Lease	1,150.00	14,400.00	8.0%	0.00	0.00	0.0%	1,150.00	14,400.00	8.0%
403015 - Tenant IT Charges	450.00	1,630.00	27.6%	0.00	0.00	0.0%	450.00	1,630.00	27.6%
<b>Total AA AIRPORT TERMINAL/ADMIN INC</b>	<b>6,100.00</b>	<b>75,250.00</b>	<b>8.1%</b>	<b>0.00</b>	<b>0.00</b>	<b>0.0%</b>	<b>6,100.00</b>	<b>75,250.00</b>	<b>8.1%</b>
<b>AA Interest Earned - Rebates</b>									
404000 - Rebates & Interest Earned	1,650.89	3,400.00	48.6%	0.00	0.00	0.0%	1,650.89	3,400.00	48.6%
<b>Total AA Interest Earned - Rebates</b>	<b>1,650.89</b>	<b>3,400.00</b>	<b>48.6%</b>	<b>0.00</b>	<b>0.00</b>	<b>0.0%</b>	<b>1,650.89</b>	<b>3,400.00</b>	<b>48.6%</b>
<b>AA LAND LEASES</b>									
406000 - EAA Chapter 1071 Land Lease	0.00	100.00	0.0%	0.00	0.00	0.0%	0.00	100.00	0.0%
406005 - Farm Leases	125.00	530.00	23.6%	0.00	0.00	0.0%	125.00	530.00	23.6%
406010 - Shentel Land Lease	2,167.42	14,329.00	15.1%	0.00	0.00	0.0%	2,167.42	14,329.00	15.1%
406020 - Triple S Transport Lease	1,000.00	12,000.00	8.3%	0.00	0.00	0.0%	1,000.00	12,000.00	8.3%
<b>Total AA LAND LEASES</b>	<b>3,292.42</b>	<b>26,959.00</b>	<b>12.2%</b>	<b>0.00</b>	<b>0.00</b>	<b>0.0%</b>	<b>3,292.42</b>	<b>26,959.00</b>	<b>12.2%</b>
<b>AA LOCAL GOV. CONTRIBUTIONS</b>									
407000 - Berkeley County	0.00	250,000.00	0.0%	0.00	0.00	0.0%	0.00	250,000.00	0.0%
407005 - City of Martinsburg	0.00	26,664.00	0.0%	0.00	0.00	0.0%	0.00	26,664.00	0.0%
407010 - Jefferson County	0.00	5,000.00	0.0%	0.00	0.00	0.0%	0.00	5,000.00	0.0%
407015 - Other Government Contributions	0.00	12,500.00	0.0%	0.00	0.00	0.0%	0.00	12,500.00	0.0%
<b>Total AA LOCAL GOV. CONTRIBUTIONS</b>	<b>0.00</b>	<b>294,164.00</b>	<b>0.0%</b>	<b>0.00</b>	<b>0.00</b>	<b>0.0%</b>	<b>0.00</b>	<b>294,164.00</b>	<b>0.0%</b>
<b>FBO AIRFIELD INCOME</b>									
411000 - FBO Call Outs	0.00	0.00	0.0%	0.00	1,300.00	0.0%	0.00	1,300.00	0.0%
411005 - Ramp, Tie Down & Landing Fees	0.00	2,153.77	15.4%	2,153.77	14,000.00	15.4%	2,153.77	14,000.00	15.4%
411010 - FBO Fuel Sales - 100LL	0.00	14,310.97	5.5%	14,310.97	261,000.00	5.5%	14,310.97	261,000.00	5.5%
411015 - FBO Fuel Sales - Jet A	0.00	49,343.06	8.3%	49,343.06	598,050.00	8.3%	49,343.06	598,050.00	8.3%
411020 - FBO Misc Revenue	0.00	-9.00	-0.4%	-9.00	2,500.00	-0.4%	-9.00	2,500.00	-0.4%
411035 - FSII & Deicing	0.00	33.78	4.8%	33.78	700.00	4.8%	33.78	700.00	4.8%
411040 - Ground & Flightline Services	0.00	200.00	1.4%	200.00	13,900.00	1.4%	200.00	13,900.00	1.4%
411045 - Pilot Supply Sales	0.00	162.59	1.6%	162.59	10,000.00	1.6%	162.59	10,000.00	1.6%
<b>Total FBO AIRFIELD INCOME</b>	<b>0.00</b>	<b>66,195.17</b>	<b>7.3%</b>	<b>66,195.17</b>	<b>901,450.00</b>	<b>7.3%</b>	<b>66,195.17</b>	<b>901,450.00</b>	<b>7.3%</b>
<b>FBO FLIGHT OPERATIONS INCOME</b>									
412000 - FBO Charter - Airport Fees	0.00	11,314.21	37.7%	11,314.21	30,000.00	37.7%	11,314.21	30,000.00	37.7%
412005 - FBO Charter Trip Fees	0.00	90,578.32	22.6%	90,578.32	400,000.00	22.6%	90,578.32	400,000.00	22.6%
412010 - FBO Sales Discounts	0.00	-4,404.42	31.5%	-4,404.42	-14,000.00	31.5%	-4,404.42	-14,000.00	31.5%
412015 - Fuel	0.00	18,585.00	21.2%	18,585.00	87,500.00	21.2%	18,585.00	87,500.00	21.2%
<b>Total FBO FLIGHT OPERATIONS INCOME</b>	<b>0.00</b>	<b>116,073.11</b>	<b>23.1%</b>	<b>116,073.11</b>	<b>503,500.00</b>	<b>23.1%</b>	<b>116,073.11</b>	<b>503,500.00</b>	<b>23.1%</b>
<b>FBO FLIGHT SCHOOL</b>									
413000 - Aircraft Rental & Instruction	0.00	7,739.68	10.3%	7,739.68	75,000.00	10.3%	7,739.68	75,000.00	10.3%
<b>Total FBO FLIGHT SCHOOL</b>	<b>0.00</b>	<b>7,739.68</b>	<b>10.3%</b>	<b>7,739.68</b>	<b>75,000.00</b>	<b>10.3%</b>	<b>7,739.68</b>	<b>75,000.00</b>	<b>10.3%</b>
<b>Total Income</b>	<b>41,580.55</b>	<b>736,356.00</b>	<b>5.6%</b>	<b>190,007.96</b>	<b>1,479,950.00</b>	<b>12.8%</b>	<b>231,588.51</b>	<b>2,216,306.00</b>	<b>10.4%</b>
<b>Cost of Goods Sold</b>									
<b>FBO COSTS OF GOODS SOLD</b>									
511000 - Jet A COGS	0.00	32,926.42	9.8%	32,926.42	337,500.00	9.8%	32,926.42	337,500.00	9.8%
511001 - FBO Credit Card Fees-Merch Svcs	0.00	1,242.24	7.1%	1,242.24	17,500.00	7.1%	1,242.24	17,500.00	7.1%

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511005 - Refueler Truck Costs	0.00			1,300.00	15,000.00	8.7%	1,300.00	15,000.00	8.7%
511007 - FBO Oil Purchases	0.00			46.89	0.00	100.0%	46.89	0.00	100.0%
511010 - FBO Misc Expenses	0.00			10.50	550.00	1.9%	10.50	550.00	1.9%
511015 - Fuel Purchase -100 LL	0.00			1,044.50	164,500.00	0.6%	1,044.50	164,500.00	0.6%
511025 - AvFuel Point	0.00			0.00	1,000.00	0.0%	0.00	1,000.00	0.0%
511030 - Pilot Supplies	0.00			55.35	1,000.00	5.5%	55.35	1,000.00	5.5%
511035 - FSII & Deicing	0.00			0.00	700.00	0.0%	0.00	700.00	0.0%
511040 - Pollution Insurance	0.00			1,110.32	1,100.00	100.9%	1,110.32	1,100.00	100.9%
<b>Total FBO COSTS OF GOODS SOLD</b>	<b>0.00</b>			<b>37,736.22</b>	<b>538,850.00</b>	<b>7.0%</b>	<b>37,736.22</b>	<b>538,850.00</b>	<b>7.0%</b>
<b>FBO FLIGHT OPS COGS</b>									
512000 - Charter Jet A	0.00			12,648.90	62,500.00	20.2%	12,648.90	62,500.00	20.2%
512005 - Charter Airport Fees	0.00			22,576.61	25,000.00	90.3%	22,576.61	25,000.00	90.3%
512010 - Charter Observer Fees	0.00			3,774.93	30,000.00	12.6%	3,774.93	30,000.00	12.6%
512015 - Charter Parts & Maintenance	0.00			5,961.58	140,000.00	4.3%	5,961.58	140,000.00	4.3%
512020 - Charter Pilot Training	0.00			4,775.44	30,000.00	15.9%	4,775.44	30,000.00	15.9%
512025 - Charter Crew Expenses	0.00			288.22	20,000.00	1.4%	288.22	20,000.00	1.4%
512030 - Charter Insurance	0.00			5,340.00	22,200.00	24.1%	5,340.00	22,200.00	24.1%
<b>Total FBO FLIGHT OPS COGS</b>	<b>0.00</b>			<b>55,365.68</b>	<b>329,700.00</b>	<b>16.8%</b>	<b>55,365.68</b>	<b>329,700.00</b>	<b>16.8%</b>
<b>FBO FLIGHT SCHOOL COGS</b>									
513000 - FBO FS Fuel Purchased - 100 LL	0.00			2,606.17	10,500.00	24.8%	2,606.17	10,500.00	24.8%
513005 - FBO FS Parts - Maintenance	0.00			0.00	15,000.00	0.0%	0.00	15,000.00	0.0%
513010 - FS Aircraft Insurance	0.00			0.00	8,500.00	0.0%	0.00	8,500.00	0.0%
<b>Total FBO FLIGHT SCHOOL COGS</b>	<b>0.00</b>			<b>2,606.17</b>	<b>34,000.00</b>	<b>7.7%</b>	<b>2,606.17</b>	<b>34,000.00</b>	<b>7.7%</b>
<b>Total COGS</b>	<b>0.00</b>			<b>95,708.07</b>	<b>902,550.00</b>	<b>10.6%</b>	<b>95,708.07</b>	<b>902,550.00</b>	<b>10.6%</b>
<b>Gross Profit</b>	<b>41,580.55</b>	<b>736,356.00</b>	<b>5.6%</b>	<b>94,299.89</b>	<b>577,400.00</b>	<b>16.3%</b>	<b>135,880.44</b>	<b>1,313,756.00</b>	<b>10.3%</b>
<b>Expense</b>									
<b>AA ADMINISTRATIVE</b>									
601000 - AA Capital Improvements	0.00	20,000.00	0.0%	0.00	0.00		0.00	20,000.00	0.0%
601005 - AA Dues & Subscriptions	104.67	6,000.00	1.7%	0.00	0.00		104.67	6,000.00	1.7%
601010 - AA Legal Services	3,179.50	20,000.00	15.9%	0.00	0.00		3,179.50	20,000.00	15.9%
601015 - AA Marketing & Advertising	540.50	20,000.00	2.7%	0.00	0.00		540.50	20,000.00	2.7%
601020 - AA Office Equipment	121.13	1,500.00	8.1%	0.00	0.00		121.13	1,500.00	8.1%
601025 - AA Office Supplies/Expenses	145.09	2,000.00	7.3%	0.00	0.00		145.09	2,000.00	7.3%
601030 - AA Postage	59.15	500.00	11.8%	0.00	0.00		59.15	500.00	11.8%
601035 - AA Professional Services	120.00	15,000.00	0.8%	0.00	0.00		120.00	15,000.00	0.8%
601040 - AA Travel & Meals & Training	100.34	7,500.00	1.3%	0.00	0.00		100.34	7,500.00	1.3%
601045 - AA Bank Service Charges	480.03	2,000.00	24.0%	0.00	0.00		480.03	2,000.00	24.0%
601050 - Canteen Supplies	0.00	2,000.00	0.0%	0.00	0.00		0.00	2,000.00	0.0%
601055 - Janitorial Services	0.00	5,000.00	0.0%	0.00	0.00		0.00	5,000.00	0.0%
601060 - AA Accounting	0.00	15,000.00	0.0%	0.00	0.00		0.00	15,000.00	0.0%
<b>Total AA ADMINISTRATIVE</b>	<b>4,850.41</b>	<b>116,500.00</b>	<b>4.2%</b>	<b>0.00</b>	<b>0.00</b>		<b>4,850.41</b>	<b>116,500.00</b>	<b>4.2%</b>
<b>AA AIRPORT INSURANCE</b>									
602000 - Airport General & Premise Liab.	4,174.60	5,000.00	83.5%	0.00	0.00		4,174.60	5,000.00	83.5%
602005 - Airport Vehicle Insurance	0.00	8,000.00	0.0%	0.00	0.00		0.00	8,000.00	0.0%
602010 - Directors/Officers	0.00	5,000.00	0.0%	0.00	0.00		0.00	5,000.00	0.0%
602015 - Property Policy	0.00	40,000.00	0.0%	0.00	0.00		0.00	40,000.00	0.0%
602020 - Workers Compensation	0.00	3,520.00	0.0%	0.00	0.00		0.00	3,520.00	0.0%
<b>Total AA AIRPORT INSURANCE</b>	<b>4,174.60</b>	<b>61,520.00</b>	<b>6.8%</b>	<b>0.00</b>	<b>0.00</b>		<b>4,174.60</b>	<b>61,520.00</b>	<b>6.8%</b>
<b>AA MAINTENANCE &amp; REPAIR</b>									
603000 - AA Airfield	0.00	10,000.00	0.0%	0.00	0.00		0.00	10,000.00	0.0%
603005 - AA Equipment & Safety	703.64	8,000.00	8.8%	0.00	0.00		703.64	8,000.00	8.8%
603010 - MRB South Hangar	0.00	8,000.00	0.0%	0.00	0.00		0.00	8,000.00	0.0%
603015 - AA Hangars	484.67	13,000.00	3.7%	0.00	0.00		484.67	13,000.00	3.7%
603020 - AA Licenses, Permits, & Fees	0.00	1,200.00	0.0%	0.00	0.00		0.00	1,200.00	0.0%
603025 - Office Buildings and Grounds	1,060.30	12,000.00	8.8%	0.00	0.00		1,060.30	12,000.00	8.8%
603030 - AA Vehicle Fuel	18.69	1,500.00	1.2%	0.00	0.00		18.69	1,500.00	1.2%
<b>Total AA MAINTENANCE &amp; REPAIR</b>	<b>2,267.30</b>	<b>53,700.00</b>	<b>4.2%</b>	<b>0.00</b>	<b>0.00</b>		<b>2,267.30</b>	<b>53,700.00</b>	<b>4.2%</b>
<b>AA PAYROLL &amp; LIABILITY</b>									
604000 - AA Contracted Labor	656.00	8,000.00	8.2%	0.00	0.00		656.00	8,000.00	8.2%
604005 - AA Health/Dental/Life Insurance	5,194.18	29,200.00	17.8%	0.00	0.00		5,194.18	29,200.00	17.8%
604010 - AA Payroll Taxes	1,075.89	14,000.00	7.7%	0.00	0.00		1,075.89	14,000.00	7.7%
604015 - AA Retirement	5,386.10	20,000.00	26.9%	0.00	0.00		5,386.10	20,000.00	26.9%
604020 - AA Employees Salaries/Wages	13,743.84	185,000.00	7.4%	0.00	0.00		13,743.84	185,000.00	7.4%
<b>Total AA PAYROLL &amp; LIABILITY</b>	<b>26,056.01</b>	<b>256,200.00</b>	<b>10.2%</b>	<b>0.00</b>	<b>0.00</b>		<b>26,056.01</b>	<b>256,200.00</b>	<b>10.2%</b>

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<b>AA UTILITIES</b>									
605000 - AA Propane & Natural Gas	0.00	10,000.00	0.0%	0.00			0.00	10,000.00	0.0%
605005 - AA Dumpster Rentals	459.23	3,000.00	15.3%	0.00			459.23	3,000.00	15.3%
605010 - AA Electric	4,920.18	35,000.00	14.1%	0.00			4,920.18	35,000.00	14.1%
605015 - AA Grease Trap	0.00	1,200.00	0.0%	0.00			0.00	1,200.00	0.0%
605020 - AA Telephone & Cell Reimb	661.72	11,000.00	6.0%	0.00			661.72	11,000.00	6.0%
605025 - AA Water - Sewer	0.00	4,200.00	0.0%	0.00			0.00	4,200.00	0.0%
<b>Total AA UTILITIES</b>	<b>6,041.13</b>	<b>64,400.00</b>	<b>9.4%</b>	<b>0.00</b>			<b>6,041.13</b>	<b>64,400.00</b>	<b>9.4%</b>
<b>FBO ADMINISTRATIVE EXPENSES</b>									
611000 - FBO 1st United Debt Service	0.00			5,159.19	61,920.00	8.3%	5,159.19	61,920.00	8.3%
611005 - FBO Accounting	0.00			0.00	15,000.00	0.0%	0.00	15,000.00	0.0%
611010 - FBO Bank Charges	0.00			0.00	500.00	0.0%	0.00	500.00	0.0%
611015 - FBO Drug Testing	0.00			105.00	2,000.00	5.3%	105.00	2,000.00	5.3%
611020 - FBO Dues & Subscriptions	0.00			1,113.89	17,000.00	6.6%	1,113.89	17,000.00	6.6%
611035 - FBO License & Fees	0.00			0.00	1,500.00	0.0%	0.00	1,500.00	0.0%
611040 - FBO Marketing and Advertising	82.53			82.53	28,000.00	0.3%	82.53	28,000.00	0.3%
611045 - FBO Office Equipment Lease	0.00			358.31	2,700.00	13.3%	358.31	2,700.00	13.3%
611050 - FBO Office Supplies	269.16			269.16	5,500.00	4.9%	269.16	5,500.00	4.9%
611055 - FBO Payroll Taxes	0.00			2,365.93	35,000.00	6.8%	2,365.93	35,000.00	6.8%
611060 - FBO Postage & Freight	0.00			41.86	500.00	8.4%	41.86	500.00	8.4%
611065 - FBO Professional Fees	0.00			0.00	2,500.00	0.0%	0.00	2,500.00	0.0%
611070 - FBO Salaries/Wages	0.00			32,733.91	400,000.00	8.2%	32,733.91	400,000.00	8.2%
611075 - FBO Travel Meals & Training	0.00			100.34	7,500.00	1.3%	100.34	7,500.00	1.3%
611080 - FBO Uniforms	0.00			146.17	2,000.00	7.3%	146.17	2,000.00	7.3%
611085 - Canteen Supplies	0.00			370.59	3,000.00	12.4%	370.59	3,000.00	12.4%
611090 - Janitorial Services	0.00			0.00	4,000.00	0.0%	0.00	4,000.00	0.0%
611105 - Workmens Compensation	0.00			0.00	7,480.00	0.0%	0.00	7,480.00	0.0%
611110 - Health/Dental/Life Insurance	0.00			0.00	40,800.00	0.0%	0.00	40,800.00	0.0%
611115 - Retirement	0.00			2,695.68	40,000.00	6.7%	2,695.68	40,000.00	6.7%
<b>Total FBO ADMINISTRATIVE EXPENSES</b>	<b>0.00</b>			<b>45,542.56</b>	<b>676,900.00</b>	<b>6.7%</b>	<b>45,542.56</b>	<b>676,900.00</b>	<b>6.7%</b>
<b>FBO MAINTENANCE &amp; REPAIR</b>									
613000 - FBO Equipment	0.00			1,426.10	10,000.00	14.3%	1,426.10	10,000.00	14.3%
613005 - FBO Building and Grounds	0.00			514.27	12,000.00	4.3%	514.27	12,000.00	4.3%
<b>Total FBO MAINTENANCE &amp; REPAIR</b>	<b>0.00</b>			<b>1,940.37</b>	<b>22,000.00</b>	<b>8.8%</b>	<b>1,940.37</b>	<b>22,000.00</b>	<b>8.8%</b>
<b>FBO UTILITIES</b>									
615000 - FBO Sewer - Water	0.00			397.03	4,200.00	9.5%	397.03	4,200.00	9.5%
615005 - FBO Natural Gas	0.00			35.99	13,500.00	0.3%	35.99	13,500.00	0.3%
615010 - FBO Electric	0.00			1,321.25	37,000.00	3.6%	1,321.25	37,000.00	3.6%
615015 - FBO Dumpster Rental	0.00			197.51	4,500.00	4.4%	197.51	4,500.00	4.4%
615020 - FBO Telephone	0.00			392.38	3,000.00	13.1%	392.38	3,000.00	13.1%
<b>Total FBO UTILITIES</b>	<b>0.00</b>			<b>2,344.16</b>	<b>62,200.00</b>	<b>3.8%</b>	<b>2,344.16</b>	<b>62,200.00</b>	<b>3.8%</b>
<b>Total Expense</b>	<b>43,389.45</b>	<b>552,320.00</b>	<b>7.9%</b>	<b>49,827.09</b>	<b>761,100.00</b>	<b>6.5%</b>	<b>93,216.54</b>	<b>1,313,420.00</b>	<b>7.1%</b>
<b>Net Ordinary Income</b>	<b>-1,808.90</b>	<b>184,036.00</b>	<b>-1.0%</b>	<b>44,472.80</b>	<b>-183,700.00</b>	<b>-24.2%</b>	<b>42,663.90</b>	<b>336.00</b>	<b>12,697.6%</b>
<b>Net Income</b>	<b>-1,808.90</b>	<b>184,036.00</b>	<b>-1.0%</b>	<b>44,472.80</b>	<b>-183,700.00</b>	<b>-24.2%</b>	<b>42,663.90</b>	<b>336.00</b>	<b>12,697.6%</b>