

Eastern WV Regional Airport Authority Profit & Loss Budget vs. Actual July through October 2021

	Total Airport Authority			Total MRB FBO			TOTAL		
	Jul - Oct 21	Budget	% of Budget	Jul - Oct 21	Budget	% of Budget	Jul - Oct 21	Budget	% of Budget
Ordinary Income/Expense									
Income									
AA Airfield Income									
401000 · Hangar Leases	77,795.89	260,000.00	29.9%	0.00	0.00	0.0%	77,795.89	260,000.00	29.9%
401005 · MRB South Hangar Lease	19,400.00	10,000.00	194.0%	0.00			19,400.00	10,000.00	194.0%
401010 · AA Ramp Tie Down Leases	2,168.00	6,500.00	33.4%	0.00			2,168.00	6,500.00	33.4%
401015 · Hangar Rent _Transient	0.00	1,500.00	0.0%	0.00	0.00	0.0%	0.00	1,500.00	0.0%
Total AA Airfield Income	99,363.89	278,000.00	35.7%	0.00	0.00	0.0%	99,363.89	278,000.00	35.7%
AA Airport Fees									
402000 · Commercial Operating Permit	1,800.00	3,000.00	60.0%	0.00			1,800.00	3,000.00	60.0%
402005 · NGB Air Guard Joint Use Agrmnt	6,812.00	27,248.00	25.0%	0.00			6,812.00	27,248.00	25.0%
402010 · Through-Fence Airfield Access	1,046.25	4,185.00	25.0%	0.00			1,046.25	4,185.00	25.0%
402015 · WV Army National Guard Use Fee	8,000.00	24,000.00	33.3%	0.00			8,000.00	24,000.00	33.3%
402020 · Wait List Service Fees	306.00	150.00	204.0%	0.00			306.00	150.00	204.0%
Total AA Airport Fees	17,964.25	58,583.00	30.7%	0.00			17,964.25	58,583.00	30.7%
AA AIRPORT TERMINAL/ADMIN INC									
403000 · Grease Trap	550.00	1,200.00	45.8%	0.00			550.00	1,200.00	45.8%
403005 · Office Leases	17,375.00	58,020.00	29.9%	0.00			17,375.00	58,020.00	29.9%
403010 · Restaurant Lease	4,450.00	14,400.00	30.9%	0.00			4,450.00	14,400.00	30.9%
403015 · Tenant IT Charges	3,243.36	1,630.00	199.0%	0.00			3,243.36	1,630.00	199.0%
Total AA AIRPORT TERMINAL/ADMIN INC	25,618.36	75,250.00	34.0%	0.00			25,618.36	75,250.00	34.0%
AA Interest Earned - Rebates									
404000 · Rebates & Interest Earned	2,864.60	3,400.00	84.3%	0.00			2,864.60	3,400.00	84.3%
Total AA Interest Earned - Rebates	2,864.60	3,400.00	84.3%	0.00			2,864.60	3,400.00	84.3%
AA LAND LEASES									
406000 · EAA Chapter 1071 Land Lease	100.00	100.00	100.0%	0.00			100.00	100.00	100.0%
406005 · Farm Leases	125.00	530.00	23.6%	0.00			125.00	530.00	23.6%
406010 · Shentel Land Lease	7,037.14	14,329.00	49.1%	0.00			7,037.14	14,329.00	49.1%
406020 · Triple S Transport Lease	4,000.00	12,000.00	33.3%	0.00			4,000.00	12,000.00	33.3%
Total AA LAND LEASES	11,262.14	26,959.00	41.8%	0.00			11,262.14	26,959.00	41.8%
AA LOCAL GOV. CONTRIBUTIONS									
407000 · Berkeley County	69,166.00	250,000.00	27.7%	0.00			69,166.00	250,000.00	27.7%
407005 · City of Martinsburg	0.00	26,664.00	0.0%	0.00			0.00	26,664.00	0.0%
407010 · Jefferson County	0.00	5,000.00	0.0%	0.00			0.00	5,000.00	0.0%
407015 · Other Government Contributions	13,000.00	12,500.00	104.0%	0.00			13,000.00	12,500.00	104.0%
Total AA LOCAL GOV. CONTRIBUTIONS	82,166.00	294,164.00	27.9%	0.00			82,166.00	294,164.00	27.9%

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FBO AIRFIELD INCOME									
411000 · FBO Call Outs	0.00			3,596.94	1,300.00	276.7%	3,596.94	1,300.00	276.7%
411005 · Ramp, Tie Down & Landing Fees	0.00			13,652.50	14,000.00	97.5%	13,652.50	14,000.00	97.5%
411010 · FBO Fuel Sales - 100LL	0.00			66,518.11	261,000.00	25.5%	66,518.11	261,000.00	25.5%
411015 · FBO Fuel Sales - Jet A	0.00			174,555.99	598,050.00	29.2%	174,555.99	598,050.00	29.2%
411020 · FBO Misc Revenue	0.00			4,285.25	2,500.00	171.4%	4,285.25	2,500.00	171.4%
411035 · FSII & Deicing	0.00			218.82	700.00	31.3%	218.82	700.00	31.3%
411040 · Ground & Flightline Services	0.00			2,050.00	13,900.00	14.7%	2,050.00	13,900.00	14.7%
411045 · Pilot Supply Sales	0.00			362.24	10,000.00	3.6%	362.24	10,000.00	3.6%
Total FBO AIRFIELD INCOME	0.00			265,239.85	901,450.00	29.4%	265,239.85	901,450.00	29.4%
FBO FLIGHT OPERATIONS INCOME									
412000 · FBO Charter - Airport Fees	0.00			106,022.23	30,000.00	353.4%	106,022.23	30,000.00	353.4%
412005 · FBO Charter Trip Fees	0.00			253,689.72	400,000.00	63.4%	253,689.72	400,000.00	63.4%
412010 · FBO Sales Discounts	0.00			-10,978.78	-14,000.00	78.4%	-10,978.78	-14,000.00	78.4%
412015 · Fuel	0.00			0.00	87,500.00	0.0%	0.00	87,500.00	0.0%
Total FBO FLIGHT OPERATIONS INCOME	0.00			348,733.17	503,500.00	69.3%	348,733.17	503,500.00	69.3%
FBO FLIGHT SCHOOL									
413000 · Aircraft Rental & Instruction	0.00			34,611.90	75,000.00	46.1%	34,611.90	75,000.00	46.1%
Total FBO FLIGHT SCHOOL	0.00			34,611.90	75,000.00	46.1%	34,611.90	75,000.00	46.1%
Total Income	239,239.24	736,356.00	32.5%	648,584.92	1,479,950.00	43.8%	887,824.16	2,216,306.00	40.1%
Cost of Goods Sold									
FBO COSTS OF GOODS SOLD									
511000 · Jet A COGS	0.00			92,835.31	337,500.00	27.5%	92,835.31	337,500.00	27.5%
511001 · FBO Credit Card Fees-Merch Svcs	0.00			5,879.64	17,500.00	33.6%	5,879.64	17,500.00	33.6%
511005 · Refueler Truck Costs	0.00			6,940.67	15,000.00	46.3%	6,940.67	15,000.00	46.3%
511010 · FBO Misc Expenses	0.00			29.77	550.00	5.4%	29.77	550.00	5.4%
511015 · Fuel Purchase -100 LL	0.00			39,590.09	164,500.00	24.1%	39,590.09	164,500.00	24.1%
511025 · AvFuel Point	0.00			0.00	1,000.00	0.0%	0.00	1,000.00	0.0%
511030 · Pilot Supplies									
FBO Oil Purchases	0.00			251.21	0.00	100.0%	251.21	0.00	100.0%
511030 · Pilot Supplies - Other	0.00			456.31	1,000.00	45.6%	456.31	1,000.00	45.6%
Total 511030 · Pilot Supplies	0.00			707.52	1,000.00	70.8%	707.52	1,000.00	70.8%
511035 · FSII & Deicing	0.00			0.00	700.00	0.0%	0.00	700.00	0.0%
511040 · Pollution Insurance	0.00			1,110.32	1,100.00	100.9%	1,110.32	1,100.00	100.9%
Total FBO COSTS OF GOODS SOLD	0.00			147,093.32	538,850.00	27.3%	147,093.32	538,850.00	27.3%
FBO FLIGHT OPS COGS									
512000 · Charter Jet A	0.00			38,789.56	62,500.00	62.1%	38,789.56	62,500.00	62.1%

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512005 · Charter Airport Fees	0.00			43,469.53	25,000.00	173.9%	43,469.53	25,000.00	173.9%
512010 · Charter Observer Fees	0.00			18,474.93	30,000.00	61.6%	18,474.93	30,000.00	61.6%
512015 · Charter Parts & Maintenance	0.00			67,816.73	140,000.00	48.4%	67,816.73	140,000.00	48.4%
512020 · Charter Pilot Training	0.00			4,775.44	30,000.00	15.9%	4,775.44	30,000.00	15.9%
512025 · Charter Crew Expenses	0.00			4,949.54	20,000.00	24.7%	4,949.54	20,000.00	24.7%
512030 · Charter Insurance	0.00			12,684.06	22,200.00	57.1%	12,684.06	22,200.00	57.1%
Total FBO FLIGHT OPS COGS	0.00			190,959.79	329,700.00	57.9%	190,959.79	329,700.00	57.9%
FBO FLIGHT SCHOOL COGS									
513000 · FBO FS Fuel Purchased - 100 LL	0.00			9,323.95	10,500.00	88.8%	9,323.95	10,500.00	88.8%
513005 · FBO FS Parts - Maintenance	0.00			19,083.66	15,000.00	127.2%	19,083.66	15,000.00	127.2%
513010 · FS Aircraft Insurance	0.00			0.00	8,500.00	0.0%	0.00	8,500.00	0.0%
Total FBO FLIGHT SCHOOL COGS	0.00			28,407.61	34,000.00	83.6%	28,407.61	34,000.00	83.6%
Total COGS	0.00			366,460.72	902,550.00	40.6%	366,460.72	902,550.00	40.6%
Gross Profit	239,239.24	736,356.00	32.5%	282,124.20	577,400.00	48.9%	521,363.44	1,313,756.00	39.7%
Expense									
AA ADMINISTRATIVE									
601000 · AA Capital Improvements	0.00	20,000.00	0.0%	0.00			0.00	20,000.00	0.0%
601005 · AA Dues & Subscriptions	3,260.63	6,000.00	54.3%	0.00			3,260.63	6,000.00	54.3%
601010 · AA Legal Services	6,271.50	20,000.00	31.4%	0.00			6,271.50	20,000.00	31.4%
601015 · AA Marketing & Advertising	3,110.02	20,000.00	15.6%	0.00			3,110.02	20,000.00	15.6%
601020 · AA Office Equipment	2,085.66	1,500.00	139.0%	0.00			2,085.66	1,500.00	139.0%
601025 · AA Office Supplies/Expenses	958.15	2,000.00	47.9%	0.00			958.15	2,000.00	47.9%
601030 · AA Postage	101.42	500.00	20.3%	0.00			101.42	500.00	20.3%
601035 · AA Professional Services	8,785.88	15,000.00	58.6%	0.00			8,785.88	15,000.00	58.6%
601040 · AA Travel & Meals & Training	2,915.00	7,500.00	38.9%	0.00			2,915.00	7,500.00	38.9%
601045 · AA Bank Service Charges	1,949.93	2,000.00	97.5%	0.00			1,949.93	2,000.00	97.5%
601050 · Canteen Supplies	116.22	2,000.00	5.8%	0.00			116.22	2,000.00	5.8%
601055 · Janitorial Services	709.21	5,000.00	14.2%	0.00			709.21	5,000.00	14.2%
601060 · AA Accounting	3,749.51	15,000.00	25.0%	0.00			3,749.51	15,000.00	25.0%
Total AA ADMINISTRATIVE	34,013.13	116,500.00	29.2%	0.00			34,013.13	116,500.00	29.2%
AA AIRPORT INSURANCE									
602000 · Airport General & Premise Liab.	9,915.88	5,000.00	198.3%	0.00			9,915.88	5,000.00	198.3%
602005 · Airport Vehicle Insurance	366.01	8,000.00	4.6%	0.00			366.01	8,000.00	4.6%
602010 · Directors/Officers	5,339.51	5,000.00	106.8%	0.00			5,339.51	5,000.00	106.8%
602015 · Property Policy	0.00	40,000.00	0.0%	0.00			0.00	40,000.00	0.0%
602020 · Workers Compensation	1,841.92	3,520.00	52.3%	0.00			1,841.92	3,520.00	52.3%
Total AA AIRPORT INSURANCE	17,463.32	61,520.00	28.4%	0.00			17,463.32	61,520.00	28.4%
AA MAINTENANCE & REPAIR									

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AA Terminal	600.00	0.00	100.0%	0.00			600.00	0.00	100.0%
603000 · AA Airfield	14,477.31	10,000.00	144.8%	0.00			14,477.31	10,000.00	144.8%
603005 · AA Equipment & Safety	5,869.89	8,000.00	73.4%	0.00			5,869.89	8,000.00	73.4%
603010 · MRB South Hangar	1,519.00	8,000.00	19.0%	0.00			1,519.00	8,000.00	19.0%
603015 · AA Hangars	9,705.13	13,000.00	74.7%	0.00			9,705.13	13,000.00	74.7%
603020 · AA Licenses, Permits, & Fees	365.00	1,200.00	30.4%	0.00			365.00	1,200.00	30.4%
603025 · Office Buildings and Grounds	9,966.73	12,000.00	83.1%	0.00			9,966.73	12,000.00	83.1%
603030 · AA Vehicle Fuel	343.34	1,500.00	22.9%	0.00			343.34	1,500.00	22.9%
Total AA MAINTENANCE & REPAIR	42,846.40	53,700.00	79.8%	0.00			42,846.40	53,700.00	79.8%
AA PAYROLL & LIABILITY									
604000 · AA Contracted Labor	3,438.00	8,000.00	43.0%	0.00			3,438.00	8,000.00	43.0%
604005 · AA Health/Dental/Life Insurance	4,233.21	29,200.00	14.5%	0.00			4,233.21	29,200.00	14.5%
604010 · AA Payroll Taxes	2,130.65	14,000.00	15.2%	0.00			2,130.65	14,000.00	15.2%
604015 · AA Retirement	4,208.95	20,000.00	21.0%	0.00			4,208.95	20,000.00	21.0%
604020 · AA Employees Salaries/Wages	29,897.59	185,000.00	16.2%	0.00			29,897.59	185,000.00	16.2%
Total AA PAYROLL & LIABILITY	43,908.40	256,200.00	17.1%	0.00			43,908.40	256,200.00	17.1%
AA UTILITIES									
605000 · AA Propane & Natural Gas	71.98	10,000.00	0.7%	0.00			71.98	10,000.00	0.7%
605005 · AA Dumpster Rentals	1,981.75	3,000.00	66.1%	0.00			1,981.75	3,000.00	66.1%
605010 · AA Electric	20,340.33	35,000.00	58.1%	0.00			20,340.33	35,000.00	58.1%
605015 · AA Grease Trap	440.00	1,200.00	36.7%	0.00			440.00	1,200.00	36.7%
605020 · AA Telephone & Cell Reimb	2,527.34	11,000.00	23.0%	50.00			2,577.34	11,000.00	23.4%
605025 · AA Water - Sewer	2,220.27	4,200.00	52.9%	0.00			2,220.27	4,200.00	52.9%
Total AA UTILITIES	27,581.67	64,400.00	42.8%	50.00			27,631.67	64,400.00	42.9%
FBO ADMINISTRATIVE EXPENSES									
611000 · FBO 1st United Debt Service	0.00			29,361.26	61,920.00	47.4%	29,361.26	61,920.00	47.4%
611005 · FBO Accounting	0.00			3,657.49	15,000.00	24.4%	3,657.49	15,000.00	24.4%
611010 · FBO Bank Charges	0.00			90.00	500.00	18.0%	90.00	500.00	18.0%
611015 · FBO Drug Testing	0.00			440.85	2,000.00	22.0%	440.85	2,000.00	22.0%
611020 · FBO Dues & Subscriptions	0.00			6,685.96	17,000.00	39.3%	6,685.96	17,000.00	39.3%
611035 · FBO License & Fees	0.00			131.84	1,500.00	8.8%	131.84	1,500.00	8.8%
611040 · FBO Marketing and Advertising	0.00			8,233.80	28,000.00	29.4%	8,233.80	28,000.00	29.4%
611045 · FBO Office Equipment Lease	0.00			1,639.52	2,700.00	60.7%	1,639.52	2,700.00	60.7%
611050 · FBO Office Supplies	0.00			2,826.47	5,500.00	51.4%	2,826.47	5,500.00	51.4%
611055 · FBO Payroll Taxes	0.00			11,610.04	35,000.00	33.2%	11,610.04	35,000.00	33.2%
611060 · FBO Postage & Freight	0.00			1,002.32	500.00	200.5%	1,002.32	500.00	200.5%
611065 · FBO Professional Fees	0.00			290.97	2,500.00	11.6%	290.97	2,500.00	11.6%
611070 · FBO Salaries/Wages	0.00			155,155.24	400,000.00	38.8%	155,155.24	400,000.00	38.8%
611075 · FBO Travel Meals & Training	0.00			326.43	7,500.00	4.4%	326.43	7,500.00	4.4%
611080 · FBO Uniforms	0.00			394.64	2,000.00	19.7%	394.64	2,000.00	19.7%
611085 · Canteen Supplies	0.00			917.16	3,000.00	30.6%	917.16	3,000.00	30.6%

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611090 · Janitorial Services	0.00			768.78	4,000.00	19.2%	768.78	4,000.00	19.2%
611105 · Workmens Compensation	0.00			0.00	7,480.00	0.0%	0.00	7,480.00	0.0%
611110 · Health/Dental/Life Insurance	0.00			20,667.99	40,800.00	50.7%	20,667.99	40,800.00	50.7%
611115 · Retirement	0.00			11,551.12	40,000.00	28.9%	11,551.12	40,000.00	28.9%
Total FBO ADMINISTRATIVE EXPENSES	0.00			255,751.88	676,900.00	37.8%	255,751.88	676,900.00	37.8%
FBO MAINTENANCE & REPAIR									
613000 · FBO Equipment	0.00			6,386.06	10,000.00	63.9%	6,386.06	10,000.00	63.9%
613005 · FBO Building and Grounds	0.00			1,850.41	12,000.00	15.4%	1,850.41	12,000.00	15.4%
Total FBO MAINTENANCE & REPAIR	0.00			8,236.47	22,000.00	37.4%	8,236.47	22,000.00	37.4%
FBO UTILITIES									
615000 · FBO Sewer - Water	0.00			1,199.50	4,200.00	28.6%	1,199.50	4,200.00	28.6%
615005 · FBO Natural Gas	0.00			353.25	13,500.00	2.6%	353.25	13,500.00	2.6%
615010 · FBO Electric	0.00			7,699.46	37,000.00	20.8%	7,699.46	37,000.00	20.8%
615015 · FBO Dumpster Rental	0.00			645.21	4,500.00	14.3%	645.21	4,500.00	14.3%
615020 · FBO Telephone	0.00			542.28	3,000.00	18.1%	542.28	3,000.00	18.1%
Total FBO UTILITIES	0.00			10,439.70	62,200.00	16.8%	10,439.70	62,200.00	16.8%
Total Expense	165,812.92	552,320.00	30.0%	274,478.05	761,100.00	36.1%	440,290.97	1,313,420.00	33.5%
Net Ordinary Income	73,426.32	184,036.00	39.9%	7,646.15	-183,700.00	-4.2%	81,072.47	336.00	24,128.7%
Net Income	73,426.32	184,036.00	39.9%	7,646.15	-183,700.00	-4.2%	81,072.47	336.00	24,128.7%