

**Eastern WV Regional Airport Authority
Profit & Loss Budget vs. Actual
July through December 2021**

	Total Airport Authority			Total MRB FBO			TOTAL		
	Jul - Dec 21	Budget	% of Budget	Jul - Dec 21	Budget	% of Budget	Jul - Dec 21	Budget	% of Budget
Ordinary Income/Expense									
Income									
AA Airfield Income									
401000 · Hangar Leases	117,897.15	260,000.00	45.3%	0.00	0.00	0.0%	117,897.15	260,000.00	45.3%
401005 · MRB South Hangar Lease	29,400.00	10,000.00	294.0%	0.00			29,400.00	10,000.00	294.0%
401010 · AA Ramp Tie Down Leases	2,816.00	6,500.00	43.3%	0.00			2,816.00	6,500.00	43.3%
401015 · Hangar Rent _Transient	635.00	1,500.00	42.3%	0.00	0.00	0.0%	635.00	1,500.00	42.3%
Total AA Airfield Income	150,748.15	278,000.00	54.2%	0.00	0.00	0.0%	150,748.15	278,000.00	54.2%
AA Airport Fees									
402000 · Commercial Operating Permit	1,900.00	3,000.00	63.3%	0.00			1,900.00	3,000.00	63.3%
402005 · NGB Air Guard Joint Use Agrmnt	6,812.00	27,248.00	25.0%	0.00			6,812.00	27,248.00	25.0%
402010 · Through-Fence Airfield Access	1,422.50	4,185.00	34.0%	0.00			1,422.50	4,185.00	34.0%
402015 · WV Army National Guard Use Fee	10,000.00	24,000.00	41.7%	0.00			10,000.00	24,000.00	41.7%
402020 · Wait List Service Fees	306.00	150.00	204.0%	0.00			306.00	150.00	204.0%
Total AA Airport Fees	20,440.50	58,583.00	34.9%	0.00			20,440.50	58,583.00	34.9%
AA AIRPORT TERMINAL/ADMIN INC									
403000 · Grease Trap	850.00	1,200.00	70.8%	0.00			850.00	1,200.00	70.8%
403005 · Office Leases	27,520.00	58,020.00	47.4%	0.00			27,520.00	58,020.00	47.4%
403010 · Restaurant Lease	6,650.00	14,400.00	46.2%	0.00			6,650.00	14,400.00	46.2%
403015 · Tenant IT Charges	3,515.04	1,630.00	215.6%	0.00			3,515.04	1,630.00	215.6%
Total AA AIRPORT TERMINAL/ADMIN INC	38,535.04	75,250.00	51.2%	0.00			38,535.04	75,250.00	51.2%
AA Interest Earned - Rebates									
404000 · Rebates & Interest Earned	3,008.33	3,400.00	88.5%	0.00			3,008.33	3,400.00	88.5%
Total AA Interest Earned - Rebates	3,008.33	3,400.00	88.5%	0.00			3,008.33	3,400.00	88.5%
AA LAND LEASES									
406000 · EAA Chapter 1071 Land Lease	100.00	100.00	100.0%	0.00			100.00	100.00	100.0%
406005 · Farm Leases	195.00	530.00	36.8%	0.00			195.00	530.00	36.8%
406010 · Shentel Land Lease	9,199.94	14,329.00	64.2%	0.00			9,199.94	14,329.00	64.2%
406020 · Triple S Transport Lease	6,000.00	12,000.00	50.0%	0.00			6,000.00	12,000.00	50.0%
Total AA LAND LEASES	15,494.94	26,959.00	57.5%	0.00			15,494.94	26,959.00	57.5%
AA LOCAL GOV. CONTRIBUTIONS									
407000 · Berkeley County	62,500.00	250,000.00	25.0%	0.00			62,500.00	250,000.00	25.0%
407005 · City of Martinsburg	13,332.00	26,664.00	50.0%	0.00			13,332.00	26,664.00	50.0%
407010 · Jefferson County	0.00	5,000.00	0.0%	0.00			0.00	5,000.00	0.0%
407015 · Other Government Contributions	13,000.00	12,500.00	104.0%	0.00			13,000.00	12,500.00	104.0%
Total AA LOCAL GOV. CONTRIBUTIONS	88,832.00	294,164.00	30.2%	0.00			88,832.00	294,164.00	30.2%
FBO AIRFIELD INCOME									
411000 · FBO Call Outs	0.00			3,896.94	1,300.00	299.8%	3,896.94	1,300.00	299.8%
411005 · Ramp, Tie Down & Landing Fees	0.00			19,381.11	14,000.00	138.4%	19,381.11	14,000.00	138.4%
411010 · FBO Fuel Sales - 100LL	0.00			107,570.02	261,000.00	41.2%	107,570.02	261,000.00	41.2%
411015 · FBO Fuel Sales - Jet A	0.00			271,052.68	598,050.00	45.3%	271,052.68	598,050.00	45.3%
411020 · FBO Misc Revenue	0.00			-337.79	2,500.00	-13.5%	-337.79	2,500.00	-13.5%
411035 · FSII & Deicing	0.00			439.02	700.00	62.7%	439.02	700.00	62.7%
411040 · Ground & Flightline Services	0.00			3,050.00	13,900.00	21.9%	3,050.00	13,900.00	21.9%
411045 · Pilot Supply Sales	0.00			569.93	10,000.00	5.7%	569.93	10,000.00	5.7%
Total FBO AIRFIELD INCOME	0.00			405,621.91	901,450.00	45.0%	405,621.91	901,450.00	45.0%
FBO FLIGHT OPERATIONS INCOME									
412000 · FBO Charter - Airport Fees	0.00			157,785.93	30,000.00	526.0%	157,785.93	30,000.00	526.0%
412005 · FBO Charter Trip Fees	0.00			353,046.75	400,000.00	88.3%	353,046.75	400,000.00	88.3%
412010 · FBO Sales Discounts	0.00			-15,204.38	-14,000.00	108.6%	-15,204.38	-14,000.00	108.6%

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412015 · Fuel	0.00			0.00	87,500.00	0.0%	0.00	87,500.00	0.0%
Total FBO FLIGHT OPERATIONS INCOME	0.00			495,628.30	503,500.00	98.4%	495,628.30	503,500.00	98.4%
FBO FLIGHT SCHOOL									
413000 · Aircraft Rental & Instruction	0.00			43,487.57	75,000.00	58.0%	43,487.57	75,000.00	58.0%
Total FBO FLIGHT SCHOOL	0.00			43,487.57	75,000.00	58.0%	43,487.57	75,000.00	58.0%
Total Income	317,058.96	736,356.00	43.1%	944,737.78	1,479,950.00	63.8%	1,261,796.74	2,216,306.00	56.9%
Cost of Goods Sold									
FBO COSTS OF GOODS SOLD									
511000 · Jet A COGS	0.00			140,550.80	337,500.00	41.6%	140,550.80	337,500.00	41.6%
511001 · FBO Credit Card Fees-Merch Svcs	0.00			9,370.63	17,500.00	53.5%	9,370.63	17,500.00	53.5%
511005 · Refueler Truck Costs	0.00			13,824.62	15,000.00	92.2%	13,824.62	15,000.00	92.2%
511010 · FBO Misc Expenses	0.00			55.54	550.00	10.1%	55.54	550.00	10.1%
511015 · Fuel Purchase -100 LL	0.00			63,346.46	164,500.00	38.5%	63,346.46	164,500.00	38.5%
511025 · AvFuel Point	0.00			14.31	1,000.00	1.4%	14.31	1,000.00	1.4%
511030 · Pilot Supplies	0.00			1,700.52	1,000.00	170.1%	1,700.52	1,000.00	170.1%
511035 · FSII & Deicing	0.00			995.12	700.00	142.2%	995.12	700.00	142.2%
511040 · Pollution Insurance	0.00			1,110.32	1,100.00	100.9%	1,110.32	1,100.00	100.9%
Total FBO COSTS OF GOODS SOLD	0.00			230,968.32	538,850.00	42.9%	230,968.32	538,850.00	42.9%
FBO FLIGHT OPS COGS									
512000 · Charter Jet A	0.00			45,700.27	62,500.00	73.1%	45,700.27	62,500.00	73.1%
512005 · Charter Airport Fees	0.00			43,761.55	25,000.00	175.0%	43,761.55	25,000.00	175.0%
512010 · Charter Observer Fees	0.00			23,888.93	30,000.00	79.6%	23,888.93	30,000.00	79.6%
512015 · Charter Parts & Maintenance	0.00			103,693.94	140,000.00	74.1%	103,693.94	140,000.00	74.1%
512020 · Charter Pilot Training	0.00			4,775.44	30,000.00	15.9%	4,775.44	30,000.00	15.9%
512025 · Charter Crew Expenses	0.00			10,516.67	20,000.00	52.6%	10,516.67	20,000.00	52.6%
512030 · Charter Insurance	0.00			17,580.09	22,200.00	79.2%	17,580.09	22,200.00	79.2%
Total FBO FLIGHT OPS COGS	0.00			249,916.89	329,700.00	75.8%	249,916.89	329,700.00	75.8%
FBO FLIGHT SCHOOL COGS									
513000 · FBO FS Fuel Purchased - 100 LL	0.00			13,720.60	10,500.00	130.7%	13,720.60	10,500.00	130.7%
513005 · FBO FS Parts - Maintenance	0.00			19,083.66	15,000.00	127.2%	19,083.66	15,000.00	127.2%
513010 · FS Aircraft Insurance	0.00			0.00	8,500.00	0.0%	0.00	8,500.00	0.0%
Total FBO FLIGHT SCHOOL COGS	0.00			32,804.26	34,000.00	96.5%	32,804.26	34,000.00	96.5%
Total COGS	0.00			513,689.47	902,550.00	56.9%	513,689.47	902,550.00	56.9%
Gross Profit	317,058.96	736,356.00	43.1%	431,048.31	577,400.00	74.7%	748,107.27	1,313,756.00	56.9%
Expense									
AA ADMINISTRATIVE									
601000 · AA Capital Improvements	0.00	20,000.00	0.0%	0.00			0.00	20,000.00	0.0%
601005 · AA Dues & Subscriptions	4,316.20	6,000.00	71.9%	0.00			4,316.20	6,000.00	71.9%
601010 · AA Legal Services	16,005.00	20,000.00	80.0%	0.00			16,005.00	20,000.00	80.0%
601015 · AA Marketing & Advertising	5,427.68	20,000.00	27.1%	0.00			5,427.68	20,000.00	27.1%
601020 · AA Office Equipment	3,042.13	1,500.00	202.8%	0.00			3,042.13	1,500.00	202.8%
601025 · AA Office Supplies/Expenses	1,954.77	2,000.00	97.7%	0.00			1,954.77	2,000.00	97.7%
601030 · AA Postage	120.49	500.00	24.1%	0.00			120.49	500.00	24.1%
601035 · AA Professional Services	11,273.38	15,000.00	75.2%	0.00			11,273.38	15,000.00	75.2%
601040 · AA Travel & Meals & Training	5,418.60	7,500.00	72.2%	0.00			5,418.60	7,500.00	72.2%
601045 · AA Bank Service Charges	2,594.89	2,000.00	129.7%	0.00			2,594.89	2,000.00	129.7%
601050 · Canteen Supplies	341.50	2,000.00	17.1%	0.00			341.50	2,000.00	17.1%
601055 · Janitorial Services	1,217.92	5,000.00	24.4%	0.00			1,217.92	5,000.00	24.4%
601060 · AA Accounting	11,957.51	15,000.00	79.7%	0.00			11,957.51	15,000.00	79.7%

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	Jul - Dec 21	Budget	% of Budget	Jul - Dec 21	Budget	% of Budget	Jul - Dec 21	Budget	% of Budget
Total AA ADMINISTRATIVE	63,670.07	116,500.00	54.7%	0.00			63,670.07	116,500.00	54.7%
AA AIRPORT INSURANCE									
602000 · Airport General & Premise Liab.	13,743.41	5,000.00	274.9%	0.00			13,743.41	5,000.00	274.9%
602005 · Airport Vehicle Insurance	366.01	8,000.00	4.6%	0.00			366.01	8,000.00	4.6%
602010 · Directors/Officers	5,339.51	5,000.00	106.8%	0.00			5,339.51	5,000.00	106.8%
602015 · Property Policy	0.00	40,000.00	0.0%	0.00			0.00	40,000.00	0.0%
602020 · Workers Compensation	4,840.04	3,520.00	137.5%	0.00			4,840.04	3,520.00	137.5%
Total AA AIRPORT INSURANCE	24,288.97	61,520.00	39.5%	0.00			24,288.97	61,520.00	39.5%
AA MAINTENANCE & REPAIR									
603000 · AA Airfield	16,424.25	10,000.00	164.2%	0.00			16,424.25	10,000.00	164.2%
603005 · AA Equipment & Safety	6,302.29	8,000.00	78.8%	0.00			6,302.29	8,000.00	78.8%
603010 · MRB South Hangar	1,519.00	8,000.00	19.0%	0.00			1,519.00	8,000.00	19.0%
603015 · AA Hangars	11,284.13	13,000.00	86.8%	0.00			11,284.13	13,000.00	86.8%
603020 · AA Licenses, Permits, & Fees	275.00	1,200.00	22.9%	0.00			275.00	1,200.00	22.9%
603025 · Office Buildings and Grounds	19,439.29	12,000.00	162.0%	0.00			19,439.29	12,000.00	162.0%
603030 · AA Vehicle Fuel	687.34	1,500.00	45.8%	0.00			687.34	1,500.00	45.8%
Total AA MAINTENANCE & REPAIR	55,931.30	53,700.00	104.2%	0.00			55,931.30	53,700.00	104.2%
AA PAYROLL & LIABILITY									
604000 · AA Contracted Labor	5,435.00	8,000.00	67.9%	0.00			5,435.00	8,000.00	67.9%
604005 · AA Health/Dental/Life Insurance	4,956.57	29,200.00	17.0%	0.00			4,956.57	29,200.00	17.0%
604010 · AA Payroll Taxes	3,424.23	14,000.00	24.5%	0.00			3,424.23	14,000.00	24.5%
604015 · AA Retirement	6,035.63	20,000.00	30.2%	0.00			6,035.63	20,000.00	30.2%
604020 · AA Employees Salaries/Wages	48,289.35	185,000.00	26.1%	0.00			48,289.35	185,000.00	26.1%
Total AA PAYROLL & LIABILITY	68,140.78	256,200.00	26.6%	0.00			68,140.78	256,200.00	26.6%
AA UTILITIES									
605000 · AA Propane & Natural Gas	1,389.90	10,000.00	13.9%	0.00			1,389.90	10,000.00	13.9%
605005 · AA Dumpster Rentals	2,900.21	3,000.00	96.7%	0.00			2,900.21	3,000.00	96.7%
605010 · AA Electric	25,952.40	35,000.00	74.1%	0.00			25,952.40	35,000.00	74.1%
605015 · AA Grease Trap	440.00	1,200.00	36.7%	0.00			440.00	1,200.00	36.7%
605020 · AA Telephone & Cell Reimb	3,832.88	11,000.00	34.8%	0.00			3,832.88	11,000.00	34.8%
605025 · AA Water - Sewer	3,599.52	4,200.00	85.7%	0.00			3,599.52	4,200.00	85.7%
Total AA UTILITIES	38,114.91	64,400.00	59.2%	0.00			38,114.91	64,400.00	59.2%
FBO ADMINISTRATIVE EXPENSES									
611000 · FBO 1st United Debt Service	0.00			31,470.78	61,920.00	50.8%	31,470.78	61,920.00	50.8%
611005 · FBO Accounting	0.00			3,657.49	15,000.00	24.4%	3,657.49	15,000.00	24.4%
611010 · FBO Bank Charges	0.00			247.19	500.00	49.4%	247.19	500.00	49.4%
611015 · FBO Drug Testing	0.00			920.61	2,000.00	46.0%	920.61	2,000.00	46.0%
611020 · FBO Dues & Subscriptions	0.00			7,224.25	17,000.00	42.5%	7,224.25	17,000.00	42.5%
611035 · FBO License & Fees	0.00			131.84	1,500.00	8.8%	131.84	1,500.00	8.8%
611040 · FBO Marketing and Advertising	0.00			11,863.16	28,000.00	42.4%	11,863.16	28,000.00	42.4%
611045 · FBO Office Equipment Lease	0.00			2,356.14	2,700.00	87.3%	2,356.14	2,700.00	87.3%
611050 · FBO Office Supplies	0.00			4,004.06	5,500.00	72.8%	4,004.06	5,500.00	72.8%
611055 · FBO Payroll Taxes	0.00			19,926.62	35,000.00	56.9%	19,926.62	35,000.00	56.9%
611060 · FBO Postage & Freight	0.00			1,021.39	500.00	204.3%	1,021.39	500.00	204.3%
611065 · FBO Professional Fees	0.00			5,720.96	2,500.00	228.8%	5,720.96	2,500.00	228.8%
611070 · FBO Salaries/Wages	0.00			266,161.34	400,000.00	66.5%	266,161.34	400,000.00	66.5%
611075 · FBO Travel Meals & Training	0.00			5,088.79	7,500.00	67.9%	5,088.79	7,500.00	67.9%
611080 · FBO Uniforms	0.00			3,071.37	2,000.00	153.6%	3,071.37	2,000.00	153.6%
611085 · Canteen Supplies	0.00			1,586.95	3,000.00	52.9%	1,586.95	3,000.00	52.9%
611090 · Janitorial Services	0.00			1,526.00	4,000.00	38.2%	1,526.00	4,000.00	38.2%
611100 · FBO WVEDA Debt Service	0.00			1,781.92	0.00	100.0%	1,781.92	0.00	100.0%
611105 · Workmens Compensation	0.00			0.00	7,480.00	0.0%	0.00	7,480.00	0.0%
611110 · Health/Dental/Life Insurance	0.00			21,886.06	40,800.00	53.6%	21,886.06	40,800.00	53.6%
611115 · Retirement	0.00			20,552.62	40,000.00	51.4%	20,552.62	40,000.00	51.4%

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Total FBO ADMINISTRATIVE EXPENSES	0.00			410,199.54	676,900.00	60.6%	410,199.54	676,900.00	60.6%
FBO MAINTENANCE & REPAIR									
613000 · FBO Equipment	0.00			18,652.98	10,000.00	186.5%	18,652.98	10,000.00	186.5%
613005 · FBO Building and Grounds	0.00			4,054.86	12,000.00	33.8%	4,054.86	12,000.00	33.8%
Total FBO MAINTENANCE & REPAIR	0.00			22,707.84	22,000.00	103.2%	22,707.84	22,000.00	103.2%
FBO UTILITIES									
615000 · FBO Sewer - Water	0.00			1,955.62	4,200.00	46.6%	1,955.62	4,200.00	46.6%
615005 · FBO Natural Gas	0.00			453.24	13,500.00	3.4%	453.24	13,500.00	3.4%
615010 · FBO Electric	0.00			13,225.26	37,000.00	35.7%	13,225.26	37,000.00	35.7%
615015 · FBO Dumpster Rental	0.00			1,040.23	4,500.00	23.1%	1,040.23	4,500.00	23.1%
615020 · FBO Telephone	0.00			993.18	3,000.00	33.1%	993.18	3,000.00	33.1%
Total FBO UTILITIES	0.00			17,667.53	62,200.00	28.4%	17,667.53	62,200.00	28.4%
Total Expense	250,146.03	552,320.00	45.3%	450,574.91	761,100.00	59.2%	700,720.94	1,313,420.00	53.4%
Net Ordinary Income	66,912.93	184,036.00	36.4%	-19,526.60	-183,700.00	10.6%	47,386.33	336.00	14,103.1%
Net Income	66,912.93	184,036.00	36.4%	-19,526.60	-183,700.00	10.6%	47,386.33	336.00	14,103.1%