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Eastern WV Regional Airport Authority
Profit & Loss Budget vs. Actual
 July through November 2021

	Total AirportAuthority			Total MRB FBO			TOTAL		
	Jul - Nov 21	Budget	% of Budget	Jul - Nov 21	Budget	% of Budget	Jul - Nov 21	Budget	% of Budget
Ordinary Income/Expense									
Income									
AA Airfield Income									
401000 - Hangar Leases	94,862.36	260,000.00	36.5%	0.00	0.00	0.0%	94,862.36	260,000.00	36.5%
401005 - MRB South Hangar Lease	19,400.00	10,000.00	194.0%	0.00			19,400.00	10,000.00	194.0%
401010 - AA Ramp Tie Down Leases	2,488.00	6,500.00	38.3%	0.00			2,488.00	6,500.00	38.3%
401015 - Hangar Rent _Transient	635.00	1,500.00	42.3%	0.00	0.00	0.0%	635.00	1,500.00	42.3%
Total AA Airfield Income	117,385.36	278,000.00	42.2%	0.00	0.00	0.0%	117,385.36	278,000.00	42.2%
AA Airport Fees									
402000 - Commercial Operating Permit	1,800.00	3,000.00	60.0%	0.00			1,800.00	3,000.00	60.0%
402005 - NGB Air Guard Joint Use Agrmnt	6,812.00	27,248.00	25.0%	0.00			6,812.00	27,248.00	25.0%
402010 - Through-Fence Airfield Access	1,046.25	4,185.00	25.0%	0.00			1,046.25	4,185.00	25.0%
402015 - WV Army National Guard Use Fee	10,000.00	24,000.00	41.7%	0.00			10,000.00	24,000.00	41.7%
402020 - Wait List Service Fees	306.00	150.00	204.0%	0.00			306.00	150.00	204.0%
Total AA Airport Fees	19,964.25	58,583.00	34.1%	0.00			19,964.25	58,583.00	34.1%
AA AIRPORT TERMINAL/ADMIN INC									
403000 - Grease Trap	700.00	1,200.00	58.3%	0.00			700.00	1,200.00	58.3%
403005 - Office Leases	18,735.00	58,020.00	32.3%	0.00			18,735.00	58,020.00	32.3%
403010 - Restaurant Lease	5,550.00	14,400.00	38.5%	0.00			5,550.00	14,400.00	38.5%
403015 - Tenant IT Charges	3,379.20	1,630.00	207.3%	0.00			3,379.20	1,630.00	207.3%
Total AA AIRPORT TERMINAL/ADMIN INC	28,364.20	75,250.00	37.7%	0.00			28,364.20	75,250.00	37.7%
AA Interest Earned - Rebates	2,924.89	3,400.00	86.0%	0.00			2,924.89	3,400.00	86.0%
AA LAND LEASES									
406000 - EAA Chapter 1071 Land Lease	100.00	100.00	100.0%	0.00			100.00	100.00	100.0%
406005 - Farm Leases	195.00	530.00	36.8%	0.00			195.00	530.00	36.8%
406010 - Shentel Land Lease	7,037.14	14,329.00	49.1%	0.00			7,037.14	14,329.00	49.1%
406020 - Triple S Transport Lease	5,000.00	12,000.00	41.7%	0.00			5,000.00	12,000.00	41.7%
Total AA LAND LEASES	12,332.14	26,959.00	45.7%	0.00			12,332.14	26,959.00	45.7%
AA LOCAL GOV. CONTRIBUTIONS									
407000 - Berkeley County	69,166.00	250,000.00	27.7%	0.00			69,166.00	250,000.00	27.7%
407005 - City of Martinsburg	0.00	26,664.00	0.0%	0.00			0.00	26,664.00	0.0%
407010 - Jefferson County	0.00	5,000.00	0.0%	0.00			0.00	5,000.00	0.0%
407015 - Other Government Contributions	13,000.00	12,500.00	104.0%	0.00			13,000.00	12,500.00	104.0%
Total AA LOCAL GOV. CONTRIBUTIONS	82,166.00	294,164.00	27.9%	0.00			82,166.00	294,164.00	27.9%
FBO AIRFIELD INCOME									
411000 - FBO Call Outs	0.00			3,896.94	1,300.00	299.8%	3,896.94	1,300.00	299.8%
411005 - Ramp, Tie Down & Landing Fees	0.00			16,712.48	14,000.00	119.4%	16,712.48	14,000.00	119.4%
411010 - FBO Fuel Sales - 100LL	0.00			83,892.54	261,000.00	32.1%	83,892.54	261,000.00	32.1%
411015 - FBO Fuel Sales - Jet A	0.00			229,815.60	598,050.00	38.4%	229,815.60	598,050.00	38.4%
411020 - FBO Misc Revenue	0.00			2,242.21	2,500.00	89.7%	2,242.21	2,500.00	89.7%
411035 - FSII & Deicing	0.00			342.42	700.00	48.9%	342.42	700.00	48.9%
411040 - Ground & Flightline Services	0.00			3,050.00	13,900.00	21.9%	3,050.00	13,900.00	21.9%
411045 - Pilot Supply Sales	0.00			443.19	10,000.00	4.4%	443.19	10,000.00	4.4%
Total FBO AIRFIELD INCOME	0.00			340,395.38	901,450.00	37.8%	340,395.38	901,450.00	37.8%
FBO FLIGHT OPERATIONS INCOME									
412000 - FBO Charter - Airport Fees	0.00			130,659.07	30,000.00	435.5%	130,659.07	30,000.00	435.5%
412005 - FBO Charter Trip Fees	0.00			304,780.08	400,000.00	76.2%	304,780.08	400,000.00	76.2%
412010 - FBO Sales Discounts	0.00			-12,791.05	-14,000.00	91.4%	-12,791.05	-14,000.00	91.4%
412015 - Fuel	0.00			0.00	87,500.00	0.0%	0.00	87,500.00	0.0%
Total FBO FLIGHT OPERATIONS INCOME	0.00			422,648.10	503,500.00	83.9%	422,648.10	503,500.00	83.9%
FBO FLIGHT SCHOOL									
413000 - Aircraft Rental & Instruction	0.00			34,611.90	75,000.00	46.1%	34,611.90	75,000.00	46.1%
Total FBO FLIGHT SCHOOL	0.00			34,611.90	75,000.00	46.1%	34,611.90	75,000.00	46.1%
Total Income	263,136.84	736,356.00	35.7%	797,655.38	1,479,950.00	53.9%	1,060,792.22	2,216,306.00	47.9%
Cost of Goods Sold									
FBO COSTS OF GOODS SOLD									
511000 - Jet A COGS	0.00			117,825.95	337,500.00	34.9%	117,825.95	337,500.00	34.9%
511001 - FBO Credit Card Fees-Merch Svcs	0.00			8,111.45	17,500.00	46.4%	8,111.45	17,500.00	46.4%
511005 - Refueler Truck Costs	0.00			8,240.67	15,000.00	54.9%	8,240.67	15,000.00	54.9%

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	Total Airport Authority			Total MRB FBO			TOTAL		
	Jul - Nov 21	Budget	% of Budget	Jul - Nov 21	Budget	% of Budget	Jul - Nov 21	Budget	% of Budget
511010 - FBO Misc Expenses	0.00			41.77	550.00	7.6%	41.77	550.00	7.6%
511015 - Fuel Purchase -100 LL	0.00			48,878.15	164,500.00	29.7%	48,878.15	164,500.00	29.7%
511025 - AvFuel Point	0.00			0.00	1,000.00	0.0%	0.00	1,000.00	0.0%
511030 - Pilot Supplies	0.00			1,136.00	1,000.00	113.6%	1,136.00	1,000.00	113.6%
511035 - FSII & Deicing	0.00			995.12	700.00	142.2%	995.12	700.00	142.2%
511040 - Pollution Insurance	0.00			1,110.32	1,100.00	100.9%	1,110.32	1,100.00	100.9%
Total FBO COSTS OF GOODS SOLD	0.00			186,339.43	538,850.00	34.6%	186,339.43	538,850.00	34.6%
FBO FLIGHT OPS COGS									
512000 - Charter Jet A	0.00			45,700.27	62,500.00	73.1%	45,700.27	62,500.00	73.1%
512005 - Charter Airport Fees	0.00			49,981.85	25,000.00	199.9%	49,981.85	25,000.00	199.9%
512010 - Charter Observer Fees	0.00			21,774.93	30,000.00	72.6%	21,774.93	30,000.00	72.6%
512015 - Charter Parts & Maintenance	0.00			87,334.56	140,000.00	62.4%	87,334.56	140,000.00	62.4%
512020 - Charter Pilot Training	0.00			4,775.44	30,000.00	15.9%	4,775.44	30,000.00	15.9%
512025 - Charter Crew Expenses	0.00			7,088.85	20,000.00	35.4%	7,088.85	20,000.00	35.4%
512030 - Charter Insurance	0.00			15,132.08	22,200.00	68.2%	15,132.08	22,200.00	68.2%
Total FBO FLIGHT OPS COGS	0.00			231,787.98	329,700.00	70.3%	231,787.98	329,700.00	70.3%
FBO FLIGHT SCHOOL COGS									
513000 - FBO FS Fuel Purchased - 100 LL	0.00			11,765.19	10,500.00	112.0%	11,765.19	10,500.00	112.0%
513005 - FBO FS Parts - Maintenance	0.00			19,083.66	15,000.00	127.2%	19,083.66	15,000.00	127.2%
513010 - FS Aircraft Insurance	0.00			0.00	8,500.00	0.0%	0.00	8,500.00	0.0%
Total FBO FLIGHT SCHOOL COGS	0.00			30,848.85	34,000.00	90.7%	30,848.85	34,000.00	90.7%
Total COGS	0.00			448,976.26	902,550.00	49.7%	448,976.26	902,550.00	49.7%
Gross Profit	263,136.84	736,356.00	35.7%	348,679.12	577,400.00	60.4%	611,815.96	1,313,756.00	46.6%
Expense									
AA ADMINISTRATIVE									
601000 - AA Capital Improvements	0.00	20,000.00	0.0%	0.00			0.00	20,000.00	0.0%
601005 - AA Dues & Subscriptions	4,023.81	6,000.00	67.1%	0.00			4,023.81	6,000.00	67.1%
601010 - AA Legal Services	22,405.00	20,000.00	112.0%	0.00			22,405.00	20,000.00	112.0%
601015 - AA Marketing & Advertising	3,510.45	20,000.00	17.6%	0.00			3,510.45	20,000.00	17.6%
601020 - AA Office Equipment	2,200.88	1,500.00	146.7%	0.00			2,200.88	1,500.00	146.7%
601025 - AA Office Supplies/Expenses	978.13	2,000.00	48.9%	0.00			978.13	2,000.00	48.9%
601030 - AA Postage	101.42	500.00	20.3%	0.00			101.42	500.00	20.3%
601035 - AA Professional Services	5,323.38	15,000.00	35.5%	0.00			5,323.38	15,000.00	35.5%
601040 - AA Travel & Meals & Training	4,889.68	7,500.00	65.2%	0.00			4,889.68	7,500.00	65.2%
601045 - AA Bank Service Charges	2,365.91	2,000.00	118.3%	0.00			2,365.91	2,000.00	118.3%
601050 - Canteen Supplies	161.19	2,000.00	8.1%	0.00			161.19	2,000.00	8.1%
601055 - Janitorial Services	963.93	5,000.00	19.3%	0.00			963.93	5,000.00	19.3%
601060 - AA Accounting	11,957.51	15,000.00	79.7%	0.00			11,957.51	15,000.00	79.7%
Total AA ADMINISTRATIVE	58,881.29	116,500.00	50.5%	0.00			58,881.29	116,500.00	50.5%
AA AIRPORT INSURANCE									
602000 - Airport General & Premise Liab.	11,829.64	5,000.00	236.6%	0.00			11,829.64	5,000.00	236.6%
602005 - Airport Vehicle Insurance	366.01	8,000.00	4.6%	0.00			366.01	8,000.00	4.6%
602010 - Directors/Officers	5,339.51	5,000.00	106.8%	0.00			5,339.51	5,000.00	106.8%
602015 - Property Policy	0.00	40,000.00	0.0%	0.00			0.00	40,000.00	0.0%
602020 - Workers Compensation	2,762.37	3,520.00	78.5%	0.00			2,762.37	3,520.00	78.5%
Total AA AIRPORT INSURANCE	20,297.53	61,520.00	33.0%	0.00			20,297.53	61,520.00	33.0%
AA MAINTENANCE & REPAIR									
603000 - AA Airfield	16,424.25	10,000.00	164.2%	0.00			16,424.25	10,000.00	164.2%
603005 - AA Equipment & Safety	6,276.70	8,000.00	78.5%	0.00			6,276.70	8,000.00	78.5%
603010 - MRB South Hangar	1,519.00	8,000.00	19.0%	0.00			1,519.00	8,000.00	19.0%
603015 - AA Hangars	9,705.13	13,000.00	74.7%	0.00			9,705.13	13,000.00	74.7%
603020 - AA Licenses, Permits, & Fees	365.00	1,200.00	30.4%	0.00			365.00	1,200.00	30.4%
603025 - Office Buildings and Grounds	14,455.97	12,000.00	120.5%	0.00			14,455.97	12,000.00	120.5%
603030 - AA Vehicle Fuel	546.56	1,500.00	36.4%	0.00			546.56	1,500.00	36.4%
Total AA MAINTENANCE & REPAIR	49,292.61	53,700.00	91.8%	0.00			49,292.61	53,700.00	91.8%
AA PAYROLL & LIABILITY									
604000 - AA Contracted Labor	4,438.00	8,000.00	55.5%	0.00			4,438.00	8,000.00	55.5%
604005 - AA Health/Dental/Life Insurance	4,560.37	29,200.00	15.6%	0.00			4,560.37	29,200.00	15.6%
604010 - AA Payroll Taxes	3,087.12	14,000.00	22.1%	0.00			3,087.12	14,000.00	22.1%
604015 - AA Retirement	5,583.33	20,000.00	27.9%	0.00			5,583.33	20,000.00	27.9%
604020 - AA Employees Salaries/Wages	43,641.43	185,000.00	23.6%	0.00			43,641.43	185,000.00	23.6%
Total AA PAYROLL & LIABILITY	61,310.25	256,200.00	23.9%	0.00			61,310.25	256,200.00	23.9%

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AA UTILITIES									
605000 - AA Propane & Natural Gas	107.97	10,000.00	1.1%	0.00			107.97	10,000.00	1.1%
605005 - AA Dumpster Rentals	2,440.98	3,000.00	81.4%	0.00			2,440.98	3,000.00	81.4%
605010 - AA Electric	20,340.33	35,000.00	58.1%	0.00			20,340.33	35,000.00	58.1%
605015 - AA Grease Trap	440.00	1,200.00	36.7%	0.00			440.00	1,200.00	36.7%
605020 - AA Telephone & Cell Reimb	3,293.01	11,000.00	29.9%	0.00			3,293.01	11,000.00	29.9%
605025 - AA Water - Sewer	3,152.64	4,200.00	75.1%	0.00			3,152.64	4,200.00	75.1%
Total AA UTILITIES	29,774.93	64,400.00	46.2%	0.00			29,774.93	64,400.00	46.2%
FBO ADMINISTRATIVE EXPENSES									
611000 - FBO 1st United Debt Service	0.00			34,692.42	61,920.00	56.0%	34,692.42	61,920.00	56.0%
611005 - FBO Accounting	0.00			3,657.49	15,000.00	24.4%	3,657.49	15,000.00	24.4%
611010 - FBO Bank Charges	0.00			90.00	500.00	18.0%	90.00	500.00	18.0%
611015 - FBO Drug Testing	0.00			649.30	2,000.00	32.5%	649.30	2,000.00	32.5%
611020 - FBO Dues & Subscriptions	0.00			6,950.07	17,000.00	40.9%	6,950.07	17,000.00	40.9%
611035 - FBO License & Fees	0.00			131.84	1,500.00	8.8%	131.84	1,500.00	8.8%
611040 - FBO Marketing and Advertising	0.00			10,159.20	28,000.00	36.3%	10,159.20	28,000.00	36.3%
611045 - FBO Office Equipment Lease	0.00			1,997.83	2,700.00	74.0%	1,997.83	2,700.00	74.0%
611050 - FBO Office Supplies	0.00			3,797.49	5,500.00	69.0%	3,797.49	5,500.00	69.0%
611055 - FBO Payroll Taxes	0.00			14,123.06	35,000.00	40.4%	14,123.06	35,000.00	40.4%
611060 - FBO Postage & Freight	0.00			1,021.39	500.00	204.3%	1,021.39	500.00	204.3%
611065 - FBO Professional Fees	0.00			5,683.22	2,500.00	227.3%	5,683.22	2,500.00	227.3%
611070 - FBO Salaries/Wages	0.00			188,865.20	400,000.00	47.2%	188,865.20	400,000.00	47.2%
611075 - FBO Travel Meals & Training	0.00			1,851.94	7,500.00	24.7%	1,851.94	7,500.00	24.7%
611080 - FBO Uniforms	0.00			2,625.50	2,000.00	131.3%	2,625.50	2,000.00	131.3%
611085 - Canteen Supplies	0.00			1,391.05	3,000.00	46.4%	1,391.05	3,000.00	46.4%
611090 - Janitorial Services	0.00			1,068.78	4,000.00	26.7%	1,068.78	4,000.00	26.7%
611105 - Workmens Compensation	0.00			0.00	7,480.00	0.0%	0.00	7,480.00	0.0%
611110 - Health/Dental/Life Insurance	0.00			20,667.99	40,800.00	50.7%	20,667.99	40,800.00	50.7%
611115 - Retirement	0.00			14,331.26	40,000.00	35.8%	14,331.26	40,000.00	35.8%
Total FBO ADMINISTRATIVE EXPENSES	0.00			313,755.03	676,900.00	46.4%	313,755.03	676,900.00	46.4%
FBO MAINTENANCE & REPAIR									
613000 - FBO Equipment	0.00			6,358.81	10,000.00	63.6%	6,358.81	10,000.00	63.6%
613005 - FBO Building and Grounds	0.00			2,534.08	12,000.00	21.1%	2,534.08	12,000.00	21.1%
Total FBO MAINTENANCE & REPAIR	0.00			8,892.89	22,000.00	40.4%	8,892.89	22,000.00	40.4%
FBO UTILITIES									
615000 - FBO Sewer - Water	0.00			1,250.48	4,200.00	29.8%	1,250.48	4,200.00	29.8%
615005 - FBO Natural Gas	0.00			421.24	13,500.00	3.1%	421.24	13,500.00	3.1%
615010 - FBO Electric	0.00			11,796.62	37,000.00	31.9%	11,796.62	37,000.00	31.9%
615015 - FBO Dumpster Rental	0.00			842.72	4,500.00	18.7%	842.72	4,500.00	18.7%
615020 - FBO Telephone	0.00			642.28	3,000.00	21.4%	642.28	3,000.00	21.4%
Total FBO UTILITIES	0.00			14,953.34	62,200.00	24.0%	14,953.34	62,200.00	24.0%
Total Expense	219,556.61	552,320.00	39.8%	337,601.26	761,100.00	44.4%	557,157.87	1,313,420.00	42.4%
Net Ordinary Income	43,580.23	184,036.00	23.7%	11,077.86	-183,700.00	-6.0%	54,658.09	336.00	16,267.3%
Net Income	43,580.23	184,036.00	23.7%	11,077.86	-183,700.00	-6.0%	54,658.09	336.00	16,267.3%