

**Eastern WV Regional Airport Authority  
Profit & Loss Budget vs. Actual**

July 2021 through May 2022

	Total AirportAuthority			Total MRB FBO			TOTAL		
	Jul '21 - May 22	Budget	% of Budget	Jul '21 - May 22	Budget	% of Budget	Jul '21 - May 22	Budget	% of Budget
<b>Ordinary Income/Expense</b>									
<b>Income</b>									
<b>AA Airfield Income</b>									
401000 - Hangar Leases	231,840.71	260,000.00	89.2%	0.00	0.00	0.0%	231,840.71	260,000.00	89.2%
401005 - MRB South Hangar Lease	72,431.52	10,000.00	724.3%	0.00			72,431.52	10,000.00	724.3%
401010 - AA Ramp Tie Down Leases	4,409.00	6,500.00	67.8%	0.00			4,409.00	6,500.00	67.8%
401015 - Hangar Rent_Transient	2,390.00	1,500.00	159.3%	0.00	0.00	0.0%	2,390.00	1,500.00	159.3%
401020 - Misc. Revenue	432.78			0.00			432.78	0.00	100.0%
<b>Total AA Airfield Income</b>	<b>311,504.01</b>	<b>278,000.00</b>	<b>112.1%</b>	<b>0.00</b>	<b>0.00</b>	<b>0.0%</b>	<b>311,504.01</b>	<b>278,000.00</b>	<b>112.1%</b>
<b>AA Airport Fees</b>									
402000 - Commercial Operating Permit	3,192.75	3,000.00	106.4%	0.00			3,192.75	3,000.00	106.4%
402005 - NGB Air Guard Joint Use Agrmnt	13,624.00	27,248.00	50.0%	0.00			13,624.00	27,248.00	50.0%
402010 - Through-Fence Airfield Access	4,267.50	4,185.00	102.0%	0.00			4,267.50	4,185.00	102.0%
402015 - WV Army National Guard Use Fee	22,000.00	24,000.00	91.7%	0.00			22,000.00	24,000.00	91.7%
402020 - Wait List Service Fees	880.00	150.00	586.7%	0.00			880.00	150.00	586.7%
<b>Total AA Airport Fees</b>	<b>43,964.25</b>	<b>58,583.00</b>	<b>75.0%</b>	<b>0.00</b>			<b>43,964.25</b>	<b>58,583.00</b>	<b>75.0%</b>
<b>AA AIRPORT TERMINAL/ADMIN INC</b>									
403000 - Grease Trap	1,600.00	1,200.00	133.3%	0.00			1,600.00	1,200.00	133.3%
403005 - Office Leases	53,295.00	58,020.00	91.9%	0.00			53,295.00	58,020.00	91.9%
403010 - Restaurant Lease	12,150.00	14,400.00	84.4%	0.00			12,150.00	14,400.00	84.4%
403015 - Tenant IT Charges	10,494.84	1,630.00	643.9%	0.00			10,494.84	1,630.00	643.9%
<b>Total AA AIRPORT TERMINAL/ADMIN INC</b>	<b>77,539.84</b>	<b>75,250.00</b>	<b>103.0%</b>	<b>0.00</b>			<b>77,539.84</b>	<b>75,250.00</b>	<b>103.0%</b>
<b>AA Interest Earned - Rebates</b>									
404000 - Rebates & Interest Earned	6,171.19	3,400.00	181.5%	0.00			6,171.19	3,400.00	181.5%
<b>Total AA Interest Earned - Rebates</b>	<b>6,171.19</b>	<b>3,400.00</b>	<b>181.5%</b>	<b>0.00</b>			<b>6,171.19</b>	<b>3,400.00</b>	<b>181.5%</b>
<b>AA LAND LEASES</b>									
406000 - EAA Chapter 1071 Land Lease	100.00	100.00	100.0%	0.00			100.00	100.00	100.0%
406005 - Farm Leases	865.00	530.00	163.2%	0.00			865.00	530.00	163.2%
406010 - Shentel Land Lease	16,991.47	14,329.00	118.6%	0.00			16,991.47	14,329.00	118.6%
406020 - Triple S Transport Lease	11,000.00	12,000.00	91.7%	0.00			11,000.00	12,000.00	91.7%
<b>Total AA LAND LEASES</b>	<b>28,956.47</b>	<b>26,959.00</b>	<b>107.4%</b>	<b>0.00</b>			<b>28,956.47</b>	<b>26,959.00</b>	<b>107.4%</b>
<b>AA LOCAL GOV. CONTRIBUTIONS</b>									
407000 - Berkeley County	248,000.00	250,000.00	99.2%	0.00			248,000.00	250,000.00	99.2%
407005 - City of Martinsburg	19,998.00	26,664.00	75.0%	0.00			19,998.00	26,664.00	75.0%
407010 - Jefferson County	0.00	5,000.00	0.0%	0.00			0.00	5,000.00	0.0%
407015 - Other Government Contributions	13,000.00	12,500.00	104.0%	0.00			13,000.00	12,500.00	104.0%
<b>Total AA LOCAL GOV. CONTRIBUTIONS</b>	<b>280,998.00</b>	<b>294,164.00</b>	<b>95.5%</b>	<b>0.00</b>			<b>280,998.00</b>	<b>294,164.00</b>	<b>95.5%</b>
<b>FBO - Charter Management (Lighthouse)</b>									
414000 - Management Fee	0.00			9,000.00	9,000.00	100.0%	9,000.00	9,000.00	100.0%
414005 - Captain Fee	0.00			20,000.00	20,000.00	100.0%	20,000.00	20,000.00	100.0%
414015 - Maintenance	0.00			4,500.00			4,500.00	0.00	100.0%
<b>Total FBO - Charter Management (Lighthouse)</b>	<b>0.00</b>			<b>33,500.00</b>	<b>29,000.00</b>	<b>115.5%</b>	<b>33,500.00</b>	<b>29,000.00</b>	<b>115.5%</b>
<b>FBO AIRFIELD INCOME</b>									
411000 - FBO Call Outs	0.00			4,346.94	1,300.00	334.4%	4,346.94	1,300.00	334.4%
411005 - Ramp, Tie Down & Landing Fees	0.00			35,700.68	14,000.00	255.0%	35,700.68	14,000.00	255.0%
411010 - FBO Fuel Sales - 100LL	0.00			179,734.69	261,000.00	68.9%	179,734.69	261,000.00	68.9%
411015 - FBO Fuel Sales - Jet A	0.00			494,667.52	598,050.00	82.7%	494,667.52	598,050.00	82.7%
411020 - FBO Misc Revenue	0.00			2,292.21	2,500.00	91.7%	2,292.21	2,500.00	91.7%
411035 - FSII & Deicing	0.00			746.80	700.00	106.7%	746.80	700.00	106.7%
411040 - Ground & Flightline Services	0.00			9,442.50	13,900.00	67.9%	9,442.50	13,900.00	67.9%
411045 - Pilot Supply Sales	0.00			1,401.05	10,000.00	14.0%	1,401.05	10,000.00	14.0%
<b>Total FBO AIRFIELD INCOME</b>	<b>0.00</b>			<b>728,332.39</b>	<b>901,450.00</b>	<b>80.8%</b>	<b>728,332.39</b>	<b>901,450.00</b>	<b>80.8%</b>
<b>FBO FLIGHT OPERATIONS INCOME</b>									
412000 - FBO Charter - Airport Fees	0.00			271,960.96	30,000.00	906.5%	271,960.96	30,000.00	906.5%
412005 - FBO Charter Trip Fees	0.00			555,923.08	400,000.00	139.0%	555,923.08	400,000.00	139.0%
412010 - FBO Sales Discounts	0.00			-24,245.84	-14,000.00	173.2%	-24,245.84	-14,000.00	173.2%
412015 - Fuel	0.00			0.00	87,500.00	0.0%	0.00	87,500.00	0.0%
<b>Total FBO FLIGHT OPERATIONS INCOME</b>	<b>0.00</b>			<b>803,638.20</b>	<b>503,500.00</b>	<b>159.6%</b>	<b>803,638.20</b>	<b>503,500.00</b>	<b>159.6%</b>
<b>FBO FLIGHT SCHOOL</b>									
413000 - Aircraft Rental & Instruction	0.00			74,724.96	75,000.00	99.6%	74,724.96	75,000.00	99.6%
<b>Total FBO FLIGHT SCHOOL</b>	<b>0.00</b>			<b>74,724.96</b>	<b>75,000.00</b>	<b>99.6%</b>	<b>74,724.96</b>	<b>75,000.00</b>	<b>99.6%</b>

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	Jul '21 - May 22	Budget	% of Budget	Jul '21 - May 22	Budget	% of Budget	Jul '21 - May 22	Budget	% of Budget
<b>Total Income</b>	749,133.76	736,356.00	101.7%	1,640,195.55	1,508,950.00	108.7%	2,389,329.31	2,245,306.00	106.4%
<b>Cost of Goods Sold</b>									
<b>FBO COSTS OF GOODS SOLD</b>									
511000 · Jet A COGS	0.00			234,387.85	337,500.00	69.4%	234,387.85	337,500.00	69.4%
511001 · FBO Credit Card Fees-Merch Svcs	0.00			16,230.68	17,500.00	92.7%	16,230.68	17,500.00	92.7%
511005 · Refueler Truck Costs	0.00			17,614.86	15,000.00	117.4%	17,614.86	15,000.00	117.4%
511010 · FBO Misc Expenses	0.00			82.49	550.00	15.0%	82.49	550.00	15.0%
511015 · Fuel Purchase -100 LL	0.00			102,655.50	164,500.00	62.4%	102,655.50	164,500.00	62.4%
511025 · AvFuel Point	0.00			61.21	1,000.00	6.1%	61.21	1,000.00	6.1%
511030 · Pilot Supplies	0.00			2,528.45	1,000.00	252.8%	2,528.45	1,000.00	252.8%
511035 · FSII & Deicing	0.00			995.12	700.00	142.2%	995.12	700.00	142.2%
511040 · Pollution Insurance	0.00			1,110.32	1,100.00	100.9%	1,110.32	1,100.00	100.9%
<b>Total FBO COSTS OF GOODS SOLD</b>	0.00			375,666.48	538,850.00	69.7%	375,666.48	538,850.00	69.7%
<b>FBO FLIGHT OPS COGS</b>									
512000 · Charter Jet A	0.00			84,028.33	62,500.00	134.4%	84,028.33	62,500.00	134.4%
512005 · Charter Airport Fees	0.00			72,861.96	25,000.00	291.4%	72,861.96	25,000.00	291.4%
512010 · Charter Observer Fees	0.00			41,603.58	30,000.00	138.7%	41,603.58	30,000.00	138.7%
512015 · Charter Parts & Maintenance	0.00			311,398.75	140,000.00	222.4%	311,398.75	140,000.00	222.4%
512020 · Charter Pilot Training	0.00			19,476.39	30,000.00	64.9%	19,476.39	30,000.00	64.9%
512025 · Charter Crew Expenses	0.00			20,618.03	20,000.00	103.1%	20,618.03	20,000.00	103.1%
512030 · Charter Insurance	0.00			26,704.00	22,200.00	120.3%	26,704.00	22,200.00	120.3%
<b>Total FBO FLIGHT OPS COGS</b>	0.00			576,691.04	329,700.00	174.9%	576,691.04	329,700.00	174.9%
<b>FBO FLIGHT SCHOOL COGS</b>									
513000 · FBO FS Fuel Purchased - 100 LL	0.00			21,613.00	10,500.00	205.8%	21,613.00	10,500.00	205.8%
513005 · FBO FS Parts - Maintenance	0.00			31,578.49	15,000.00	210.5%	31,578.49	15,000.00	210.5%
513010 · FS Aircraft Insurance	0.00			8,317.26	8,500.00	97.9%	8,317.26	8,500.00	97.9%
<b>Total FBO FLIGHT SCHOOL COGS</b>	0.00			61,508.75	34,000.00	180.9%	61,508.75	34,000.00	180.9%
<b>Total COGS</b>	0.00			1,013,866.27	902,550.00	112.3%	1,013,866.27	902,550.00	112.3%
<b>Gross Profit</b>	749,133.76	736,356.00	101.7%	626,329.28	606,400.00	103.3%	1,375,463.04	1,342,756.00	102.4%
<b>Expense</b>									
<b>AA ADMINISTRATIVE</b>									
601000 · AA Capital Improvements	0.00	20,000.00	0.0%	0.00			0.00	20,000.00	0.0%
601005 · AA Dues & Subscriptions	9,680.55	6,000.00	161.3%	0.00			9,680.55	6,000.00	161.3%
601010 · AA Legal Services	13,755.30	20,000.00	68.8%	0.00			13,755.30	20,000.00	68.8%
601015 · AA Marketing & Advertising	27,142.68	20,000.00	135.7%	0.00			27,142.68	20,000.00	135.7%
601020 · AA Office Equipment	3,983.04	1,500.00	265.5%	0.00			3,983.04	1,500.00	265.5%
601025 · AA Office Supplies/Expenses	3,355.17	2,000.00	167.8%	0.00			3,355.17	2,000.00	167.8%
601030 · AA Postage	162.15	500.00	32.4%	0.00			162.15	500.00	32.4%
601035 · AA Professional Services	15,953.12	15,000.00	106.4%	0.00			15,953.12	15,000.00	106.4%
601040 · AA Travel & Meals & Training	8,496.27	7,500.00	113.3%	0.00			8,496.27	7,500.00	113.3%
601045 · AA Bank Service Charges	5,210.56	2,000.00	260.5%	0.00			5,210.56	2,000.00	260.5%
601050 · Canteen Supplies	912.96	2,000.00	45.6%	0.00			912.96	2,000.00	45.6%
601055 · Janitorial Services	4,068.98	5,000.00	81.4%	0.00			4,068.98	5,000.00	81.4%
601060 · AA Accounting	14,792.51	15,000.00	98.6%	0.00			14,792.51	15,000.00	98.6%
<b>Total AA ADMINISTRATIVE</b>	107,513.29	116,500.00	92.3%	0.00			107,513.29	116,500.00	92.3%
<b>AA AIRPORT INSURANCE</b>									
602000 · Airport General & Premise Liab.	22,070.62	5,000.00	441.4%	0.00			22,070.62	5,000.00	441.4%
602005 · Airport Vehicle Insurance	8,669.01	8,000.00	108.4%	0.00			8,669.01	8,000.00	108.4%
602010 · Directors/Officers	5,339.51	5,000.00	106.8%	0.00			5,339.51	5,000.00	106.8%
602015 · Property Policy	32,147.56	40,000.00	80.4%	0.00			32,147.56	40,000.00	80.4%
602020 · Workers Compensation	9,442.29	3,520.00	268.2%	0.00			9,442.29	3,520.00	268.2%
<b>Total AA AIRPORT INSURANCE</b>	77,668.99	61,520.00	126.2%	0.00			77,668.99	61,520.00	126.2%
<b>AA MAINTENANCE &amp; REPAIR</b>									
603000 · AA Airfield	16,784.25	10,000.00	167.8%	0.00			16,784.25	10,000.00	167.8%
603005 · AA Equipment & Safety	16,144.58	8,000.00	201.8%	0.00			16,144.58	8,000.00	201.8%
603010 · MRB South Hangar	2,442.08	8,000.00	30.5%	0.00			2,442.08	8,000.00	30.5%
603015 · AA Hangars	12,393.43	13,000.00	95.3%	0.00			12,393.43	13,000.00	95.3%
603020 · AA Licenses, Permits, & Fees	322.17	1,200.00	26.8%	0.00			322.17	1,200.00	26.8%
603025 · Office Buildings and Grounds	42,764.31	12,000.00	356.4%	0.00			42,764.31	12,000.00	356.4%
603030 · AA Vehicle Fuel	3,076.62	1,500.00	205.1%	0.00			3,076.62	1,500.00	205.1%
<b>Total AA MAINTENANCE &amp; REPAIR</b>	93,927.44	53,700.00	174.9%	0.00			93,927.44	53,700.00	174.9%
<b>AA PAYROLL &amp; LIABILITY</b>									
604000 · AA Contracted Labor	14,184.25	8,000.00	177.3%	0.00			14,184.25	8,000.00	177.3%
604005 · AA Health/Dental/Life Insurance	13,325.39	29,200.00	45.6%	0.00			13,325.39	29,200.00	45.6%

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604010 - AA Payroll Taxes	6,004.24	14,000.00	42.9%	0.00			6,004.24	14,000.00	42.9%
604015 - AA Retirement	9,800.53	20,000.00	49.0%	0.00			9,800.53	20,000.00	49.0%
604020 - AA Employees Salaries/Wages	85,824.55	185,000.00	46.4%	0.00			85,824.55	185,000.00	46.4%
<b>Total AA PAYROLL &amp; LIABILITY</b>	<b>129,138.96</b>	<b>256,200.00</b>	<b>50.4%</b>	<b>0.00</b>			<b>129,138.96</b>	<b>256,200.00</b>	<b>50.4%</b>
<b>AA UTILITIES</b>									
605000 - AA Propane & Natural Gas	13,389.00	10,000.00	133.9%	0.00			13,389.00	10,000.00	133.9%
605005 - AA Dumpster Rentals	6,121.16	3,000.00	204.0%	0.00			6,121.16	3,000.00	204.0%
605010 - AA Electric	57,013.62	35,000.00	162.9%	0.00			57,013.62	35,000.00	162.9%
605015 - AA Grease Trap	880.00	1,200.00	73.3%	0.00			880.00	1,200.00	73.3%
605020 - AA Telephone & Cell Reimb	7,679.31	11,000.00	69.8%	0.00			7,679.31	11,000.00	69.8%
605025 - AA Water - Sewer	8,944.83	4,200.00	213.0%	0.00			8,944.83	4,200.00	213.0%
<b>Total AA UTILITIES</b>	<b>94,027.92</b>	<b>64,400.00</b>	<b>146.0%</b>	<b>0.00</b>			<b>94,027.92</b>	<b>64,400.00</b>	<b>146.0%</b>
<b>FBO ADMINISTRATIVE EXPENSES</b>									
611000 - FBO 1st United Debt Service	0.00			57,359.88	61,920.00	92.6%	57,359.88	61,920.00	92.6%
611005 - FBO Accounting	0.00			12,404.24	24,000.00	51.7%	12,404.24	24,000.00	51.7%
611010 - FBO Bank Charges	0.00			546.97	500.00	109.4%	546.97	500.00	109.4%
611015 - FBO Drug Testing	0.00			1,970.50	2,000.00	98.5%	1,970.50	2,000.00	98.5%
611020 - FBO Dues & Subscriptions	0.00			10,716.02	17,000.00	63.0%	10,716.02	17,000.00	63.0%
611030 - FBO Legal	0.00			3,550.29	0.00	100.0%	3,550.29	0.00	100.0%
611035 - FBO License & Fees	0.00			131.84	1,500.00	8.8%	131.84	1,500.00	8.8%
611040 - FBO Marketing and Advertising	0.00			22,602.49	28,000.00	80.7%	22,602.49	28,000.00	80.7%
611045 - FBO Office Equipment Lease	0.00			4,147.69	2,700.00	153.6%	4,147.69	2,700.00	153.6%
611050 - FBO Office Supplies	0.00			5,980.26	5,500.00	108.7%	5,980.26	5,500.00	108.7%
611055 - FBO Payroll Taxes	0.00			36,748.32	36,300.00	101.2%	36,748.32	36,300.00	101.2%
611060 - FBO Postage & Freight	0.00			1,021.39	500.00	204.3%	1,021.39	500.00	204.3%
611065 - FBO Professional Fees	0.00			6,764.20	2,500.00	270.6%	6,764.20	2,500.00	270.6%
611070 - FBO Salaries/Wages	0.00			489,513.14	417,000.00	117.4%	489,513.14	417,000.00	117.4%
611075 - FBO Travel Meals & Training	0.00			7,194.07	7,500.00	95.9%	7,194.07	7,500.00	95.9%
611080 - FBO Uniforms	0.00			4,647.70	2,000.00	232.4%	4,647.70	2,000.00	232.4%
611085 - Canteen Supplies	0.00			4,363.58	3,000.00	145.5%	4,363.58	3,000.00	145.5%
611090 - Janitorial Services	0.00			2,569.04	4,000.00	64.2%	2,569.04	4,000.00	64.2%
611100 - FBO WVEDA Debt Service	0.00			11,281.92	0.00	100.0%	11,281.92	0.00	100.0%
611105 - Workmens Compensation	0.00			0.00	7,480.00	0.0%	0.00	7,480.00	0.0%
611110 - Health/Dental/Life Insurance	0.00			85,561.97	40,800.00	209.7%	85,561.97	40,800.00	209.7%
611115 - Retirement	0.00			39,935.38	41,700.00	95.8%	39,935.38	41,700.00	95.8%
<b>Total FBO ADMINISTRATIVE EXPENSES</b>	<b>0.00</b>			<b>809,010.89</b>	<b>705,900.00</b>	<b>114.6%</b>	<b>809,010.89</b>	<b>705,900.00</b>	<b>114.6%</b>
<b>FBO MAINTENANCE &amp; REPAIR</b>									
613000 - FBO Equipment	0.00			43,629.44	10,000.00	436.3%	43,629.44	10,000.00	436.3%
613005 - FBO Building and Grounds	0.00			7,132.79	12,000.00	59.4%	7,132.79	12,000.00	59.4%
<b>Total FBO MAINTENANCE &amp; REPAIR</b>	<b>0.00</b>			<b>50,762.23</b>	<b>22,000.00</b>	<b>230.7%</b>	<b>50,762.23</b>	<b>22,000.00</b>	<b>230.7%</b>
<b>FBO UTILITIES</b>									
615000 - FBO Sewer - Water	0.00			1,955.62	4,200.00	46.6%	1,955.62	4,200.00	46.6%
615005 - FBO Natural Gas	0.00			19,837.49	13,500.00	146.9%	19,837.49	13,500.00	146.9%
615010 - FBO Electric	0.00			20,874.71	37,000.00	56.4%	20,874.71	37,000.00	56.4%
615015 - FBO Dumpster Rental	0.00			1,040.23	4,500.00	23.1%	1,040.23	4,500.00	23.1%
615020 - FBO Telephone	0.00			1,113.26	3,000.00	37.1%	1,113.26	3,000.00	37.1%
<b>Total FBO UTILITIES</b>	<b>0.00</b>			<b>44,821.31</b>	<b>62,200.00</b>	<b>72.1%</b>	<b>44,821.31</b>	<b>62,200.00</b>	<b>72.1%</b>
<b>Total Expense</b>	<b>502,276.60</b>	<b>552,320.00</b>	<b>90.9%</b>	<b>904,594.43</b>	<b>790,100.00</b>	<b>114.5%</b>	<b>1,406,871.03</b>	<b>1,342,420.00</b>	<b>104.8%</b>
<b>Net Ordinary Income</b>	<b>246,857.16</b>	<b>184,036.00</b>	<b>134.1%</b>	<b>-278,265.15</b>	<b>-183,700.00</b>	<b>151.5%</b>	<b>-31,407.99</b>	<b>336.00</b>	<b>-9,347.6%</b>
<b>Other Income/Expense</b>									
Other Income									
415000 - Other Income	14,000.00			0.00			14,000.00	0.00	100.0%
<b>Total Other Income</b>	<b>14,000.00</b>			<b>0.00</b>			<b>14,000.00</b>	<b>0.00</b>	<b>100.0%</b>
<b>Net Other Income</b>	<b>14,000.00</b>			<b>0.00</b>			<b>14,000.00</b>	<b>0.00</b>	<b>100.0%</b>
<b>Net Income</b>	<b>260,857.16</b>	<b>184,036.00</b>	<b>141.7%</b>	<b>-278,265.15</b>	<b>-183,700.00</b>	<b>151.5%</b>	<b>-17,407.99</b>	<b>336.00</b>	<b>-5,180.9%</b>