

**Eastern WV Regional Airport Authority  
Profit & Loss Budget vs. Actual**

July 2022

	Total Airport Authority			Total MRB FBO			TOTAL		
	Jul 22	Budget	% of Budget	Jul 22	Budget	% of Budget	Jul 22	Budget	% of Budget
<b>Ordinary Income/Expense</b>									
<b>Income</b>									
<b>AA Airfield Income</b>									
401000 · Hangar Leases	11,865.46	223,000.00	5.3%	0.00			11,865.46	223,000.00	5.3%
401005 · MRB South Hangar Lease	3,775.00	100,000.00	3.8%	0.00			3,775.00	100,000.00	3.8%
401010 · AA Ramp Tie Down Leases	62.00	3,000.00	2.1%	0.00			62.00	3,000.00	2.1%
401015 · Hangar Rent _Transient	0.00	1,000.00	0.0%	0.00			0.00	1,000.00	0.0%
<b>Total AA Airfield Income</b>	<b>15,702.46</b>	<b>327,000.00</b>	<b>4.8%</b>	<b>0.00</b>			<b>15,702.46</b>	<b>327,000.00</b>	<b>4.8%</b>
<b>AA Airport Fees</b>									
402000 · Commercial Operating Permit	0.00	3,600.00	0.0%	0.00			0.00	3,600.00	0.0%
402005 · NGB Air Guard Joint Use Agrmnt	13,624.00	27,248.00	50.0%	0.00			13,624.00	27,248.00	50.0%
402010 · Through-Fence Airfield Access	0.00	4,185.00	0.0%	0.00			0.00	4,185.00	0.0%
402015 · WV Army National Guard Use Fee	2,000.00	24,000.00	8.3%	0.00			2,000.00	24,000.00	8.3%
402020 · Wait List Service Fees	478.00	150.00	318.7%	0.00			478.00	150.00	318.7%
<b>Total AA Airport Fees</b>	<b>16,102.00</b>	<b>59,183.00</b>	<b>27.2%</b>	<b>0.00</b>			<b>16,102.00</b>	<b>59,183.00</b>	<b>27.2%</b>
<b>AA AIRPORT TERMINAL/ADMIN INC</b>									
403000 · Grease Trap	150.00			0.00			150.00	0.00	100.0%
403005 · Office Leases	2,410.00	70,000.00	3.4%	0.00			2,410.00	70,000.00	3.4%
403010 · Restaurant Lease	1,100.00	15,000.00	7.3%	0.00			1,100.00	15,000.00	7.3%
403015 · Tenant IT Charges	1,350.00	7,020.00	19.2%	0.00			1,350.00	7,020.00	19.2%
<b>Total AA AIRPORT TERMINAL/ADMIN INC</b>	<b>5,010.00</b>	<b>92,020.00</b>	<b>5.4%</b>	<b>0.00</b>			<b>5,010.00</b>	<b>92,020.00</b>	<b>5.4%</b>
<b>AA Interest Earned - Rebates</b>									
404000 · Rebates & Interest Earned	1,415.05	3,500.00	40.4%	0.00			1,415.05	3,500.00	40.4%
<b>Total AA Interest Earned - Rebates</b>	<b>1,415.05</b>	<b>3,500.00</b>	<b>40.4%</b>	<b>0.00</b>			<b>1,415.05</b>	<b>3,500.00</b>	<b>40.4%</b>
<b>AA LAND LEASES</b>									
406000 · EAA Chapter 1071 Land Lease	0.00	100.00	0.0%	0.00			0.00	100.00	0.0%
406005 · Farm Leases	0.00	650.00	0.0%	0.00			0.00	650.00	0.0%
406010 · Shentel Land Lease	0.00	14,329.00	0.0%	0.00			0.00	14,329.00	0.0%
406020 · Triple S Transport Lease	1,000.00			0.00			1,000.00	0.00	100.0%
<b>Total AA LAND LEASES</b>	<b>1,000.00</b>	<b>15,079.00</b>	<b>6.6%</b>	<b>0.00</b>			<b>1,000.00</b>	<b>15,079.00</b>	<b>6.6%</b>
<b>AA LOCAL GOV. CONTRIBUTIONS</b>									
407000 · Berkeley County	0.00	275,000.00	0.0%	0.00			0.00	275,000.00	0.0%
407005 · City of Martinsburg	0.00	42,730.00	0.0%	0.00			0.00	42,730.00	0.0%
407015 · Other Government Contributions	0.00	12,500.00	0.0%	0.00			0.00	12,500.00	0.0%
<b>Total AA LOCAL GOV. CONTRIBUTIONS</b>	<b>0.00</b>	<b>330,230.00</b>	<b>0.0%</b>	<b>0.00</b>			<b>0.00</b>	<b>330,230.00</b>	<b>0.0%</b>
<b>FBO Aircraft Management Income (Lighthouse &amp; Javid)</b>									
414000 · Management Fee	0.00			9,000.00	36,000.00	25.0%	9,000.00	36,000.00	25.0%
414005 · Captain Fee	0.00			10,000.00	120,000.00	8.3%	10,000.00	120,000.00	8.3%
414010 · Trip Fees - Flight Time	0.00			0.00	250,000.00	0.0%	0.00	250,000.00	0.0%
414015 · Maintenance	0.00			0.00	10,560.00	0.0%	0.00	10,560.00	0.0%
414020 · Hangar Lease	0.00			0.00	8,000.00	0.0%	0.00	8,000.00	0.0%
416000 · Part 91 Revenue - Javid	0.00			0.00	342,000.00	0.0%	0.00	342,000.00	0.0%
<b>Total FBO Aircraft Management Income (Lighthouse &amp; Javid)</b>	<b>0.00</b>			<b>19,000.00</b>	<b>766,560.00</b>	<b>2.5%</b>	<b>19,000.00</b>	<b>766,560.00</b>	<b>2.5%</b>
<b>FBO AIRFIELD INCOME</b>									
411000 · FBO Call Outs	0.00			0.00	3,500.00	0.0%	0.00	3,500.00	0.0%
411005 · Ramp, Tie Down & Landing Fees	0.00			1,119.45	30,000.00	3.7%	1,119.45	30,000.00	3.7%
411010 · FBO Fuel Sales - 100LL	0.00			22,107.22	224,700.00	9.8%	22,107.22	224,700.00	9.8%
411015 · FBO Fuel Sales - Jet A	0.00			52,042.23	702,650.00	7.4%	52,042.23	702,650.00	7.4%
411035 · FSII & Deicing	0.00			144.12	700.00	20.6%	144.12	700.00	20.6%
411040 · Ground & Flightline Services	0.00			1,208.00	8,400.00	14.4%	1,208.00	8,400.00	14.4%
411045 · Pilot Supply Sales	0.00			155.20	1,500.00	10.3%	155.20	1,500.00	10.3%
<b>Total FBO AIRFIELD INCOME</b>	<b>0.00</b>			<b>76,776.22</b>	<b>971,450.00</b>	<b>7.9%</b>	<b>76,776.22</b>	<b>971,450.00</b>	<b>7.9%</b>
<b>FBO FLIGHT OPERATIONS INCOME</b>									
412000 · FBO Charter - Airport Fees	0.00			26,970.51	225,000.00	12.0%	26,970.51	225,000.00	12.0%
412005 · FBO Charter Trip Fees	0.00			47,791.50	600,000.00	8.0%	47,791.50	600,000.00	8.0%
412010 · FBO Sales Discounts	0.00			-3,002.43	-21,000.00	14.3%	-3,002.43	-21,000.00	14.3%
<b>Total FBO FLIGHT OPERATIONS INCOME</b>	<b>0.00</b>			<b>71,759.58</b>	<b>804,000.00</b>	<b>8.9%</b>	<b>71,759.58</b>	<b>804,000.00</b>	<b>8.9%</b>
<b>FBO FLIGHT SCHOOL</b>									
413000 · Aircraft Rental & Instruction	0.00			5,684.80	45,000.00	12.6%	5,684.80	45,000.00	12.6%
<b>Total FBO FLIGHT SCHOOL</b>	<b>0.00</b>			<b>5,684.80</b>	<b>45,000.00</b>	<b>12.6%</b>	<b>5,684.80</b>	<b>45,000.00</b>	<b>12.6%</b>

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	Jul 22	Budget	% of Budget	Jul 22	Budget	% of Budget	Jul 22	Budget	% of Budget
<b>Total Income</b>	39,229.51	827,012.00	4.7%	173,220.60	2,587,010.00	6.7%	212,450.11	3,414,022.00	6.2%
<b>Cost of Goods Sold</b>									
<b>FBO Aircraft Management</b>									
514000 · Trip Fees	0.00			0.00	212,500.00	0.0%	0.00	212,500.00	0.0%
<b>Total FBO Aircraft Management</b>	0.00			0.00	212,500.00	0.0%	0.00	212,500.00	0.0%
<b>FBO COSTS OF GOODS SOLD</b>									
511000 · Jet A COGS	0.00			17,162.47	343,750.00	5.0%	17,162.47	343,750.00	5.0%
511001 · FBO Credit Card Fees-Merch Svcs	0.00			639.43	20,000.00	3.2%	639.43	20,000.00	3.2%
511005 · Refueler Truck Costs	0.00			0.00	25,000.00	0.0%	0.00	25,000.00	0.0%
511015 · Fuel Purchase -100 LL	0.00			6,604.91	170,000.00	3.9%	6,604.91	170,000.00	3.9%
511025 · AvFuel Point	0.00			0.00	100.00	0.0%	0.00	100.00	0.0%
511030 · Pilot Supplies	0.00			0.00	2,000.00	0.0%	0.00	2,000.00	0.0%
511035 · FSII & Deicing	0.00			0.00	2,500.00	0.0%	0.00	2,500.00	0.0%
511040 · Pollution Insurance	0.00			0.00	1,200.00	0.0%	0.00	1,200.00	0.0%
<b>Total FBO COSTS OF GOODS SOLD</b>	0.00			24,406.81	564,550.00	4.3%	24,406.81	564,550.00	4.3%
<b>FBO FLIGHT OPS COGS</b>									
512000 · Charter Jet A	0.00			13,406.62	68,750.00	19.5%	13,406.62	68,750.00	19.5%
512005 · Charter Airport Fees	0.00			10,816.41	100,000.00	10.8%	10,816.41	100,000.00	10.8%
512010 · Charter Observer Fees	0.00			1,350.00	50,000.00	2.7%	1,350.00	50,000.00	2.7%
512015 · Charter Parts & Maintenance	0.00			0.00	225,000.00	0.0%	0.00	225,000.00	0.0%
512020 · Charter Pilot Training	0.00			0.00	22,500.00	0.0%	0.00	22,500.00	0.0%
512025 · Charter Crew Expenses	0.00			1,919.86	20,000.00	9.6%	1,919.86	20,000.00	9.6%
512030 · Charter Insurance	0.00			0.00	33,375.00	0.0%	0.00	33,375.00	0.0%
<b>Total FBO FLIGHT OPS COGS</b>	0.00			27,492.89	519,625.00	5.3%	27,492.89	519,625.00	5.3%
<b>FBO FLIGHT SCHOOL COGS</b>									
513000 · FBO FS Fuel Purchased - 100 LL	0.00			6,935.57	12,750.00	54.4%	6,935.57	12,750.00	54.4%
513005 · FBO FS Parts - Maintenance	0.00			0.00	25,000.00	0.0%	0.00	25,000.00	0.0%
513010 · FS Aircraft Insurance	0.00			0.00	10,000.00	0.0%	0.00	10,000.00	0.0%
<b>Total FBO FLIGHT SCHOOL COGS</b>	0.00			6,935.57	47,750.00	14.5%	6,935.57	47,750.00	14.5%
<b>Total COGS</b>	0.00			58,835.27	1,344,425.00	4.4%	58,835.27	1,344,425.00	4.4%
<b>Gross Profit</b>	39,229.51	827,012.00	4.7%	114,385.33	1,242,585.00	9.2%	153,614.84	2,069,597.00	7.4%
<b>Expense</b>									
<b>AA ADMINISTRATIVE</b>									
601000 · AA Capital Improvements	0.00	25,000.00	0.0%	0.00			0.00	25,000.00	0.0%
601005 · AA Dues & Subscriptions	208.65	6,000.00	3.5%	0.00			208.65	6,000.00	3.5%
601010 · AA Legal Services	0.00	20,000.00	0.0%	0.00			0.00	20,000.00	0.0%
601015 · AA Marketing & Advertising	19.99	20,000.00	0.1%	0.00			19.99	20,000.00	0.1%
601020 · AA Office Equipment	103.14	3,000.00	3.4%	0.00			103.14	3,000.00	3.4%
601025 · AA Office Supplies/Expenses	43.61	2,500.00	1.7%	0.00			43.61	2,500.00	1.7%
601030 · AA Postage	0.00	500.00	0.0%	0.00			0.00	500.00	0.0%
601035 · AA Professional Services	187.50	15,000.00	1.3%	0.00			187.50	15,000.00	1.3%
601040 · AA Travel & Meals & Training	601.69	8,500.00	7.1%	0.00			601.69	8,500.00	7.1%
601045 · AA Bank Service Charges	230.91	6,000.00	3.8%	0.00			230.91	6,000.00	3.8%
601050 · Canteen Supplies	0.00	2,000.00	0.0%	0.00			0.00	2,000.00	0.0%
601055 · Janitorial Services	250.00	2,000.00	12.5%	0.00			250.00	2,000.00	12.5%
601060 · AA Accounting	0.00	20,000.00	0.0%	0.00			0.00	20,000.00	0.0%
<b>Total AA ADMINISTRATIVE</b>	1,645.49	130,500.00	1.3%	0.00			1,645.49	130,500.00	1.3%
<b>AA AIRPORT INSURANCE</b>									
602000 · Airport General & Premise Liab.	0.00	25,000.00	0.0%	0.00			0.00	25,000.00	0.0%
602005 · Airport Vehicle Insurance	0.00	9,000.00	0.0%	0.00			0.00	9,000.00	0.0%
602010 · Directors/Officers	0.00	5,500.00	0.0%	0.00			0.00	5,500.00	0.0%
602015 · Property Policy	0.00	35,000.00	0.0%	0.00			0.00	35,000.00	0.0%
602020 · Workers Compensation	0.00	7,000.00	0.0%	0.00			0.00	7,000.00	0.0%
<b>Total AA AIRPORT INSURANCE</b>	0.00	81,500.00	0.0%	0.00			0.00	81,500.00	0.0%
<b>AA MAINTENANCE &amp; REPAIR</b>									
603000 · AA Airfield	200.00	18,000.00	1.1%	0.00			200.00	18,000.00	1.1%
603005 · AA Equipment & Safety	931.81	10,000.00	9.3%	0.00			931.81	10,000.00	9.3%
603010 · MRB South Hangar	0.00	5,000.00	0.0%	0.00			0.00	5,000.00	0.0%
603015 · AA Hangars	759.45	8,000.00	9.5%	0.00			759.45	8,000.00	9.5%
603020 · AA Licenses, Permits, & Fees	8.48	1,200.00	0.7%	0.00			8.48	1,200.00	0.7%
603025 · Office Buildings and Grounds	805.29	10,000.00	8.1%	0.00			805.29	10,000.00	8.1%
603030 · AA Vehicle Fuel	0.00	3,500.00	0.0%	0.00			0.00	3,500.00	0.0%

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<b>Total AA MAINTENANCE &amp; REPAIR</b>	2,705.03	55,700.00	4.9%	0.00			2,705.03	55,700.00	4.9%
<b>AA PAYROLL &amp; LIABILITY</b>									
604000 · AA Contracted Labor	0.00	16,044.00	0.0%	0.00			0.00	16,044.00	0.0%
604005 · AA Health/Dental/Life Insurance	1,881.48	24,000.00	7.8%	0.00			1,881.48	24,000.00	7.8%
604010 · AA Payroll Taxes	556.52	10,720.00	5.2%	0.00			556.52	10,720.00	5.2%
604015 · AA Retirement	720.86	12,611.00	5.7%	0.00			720.86	12,611.00	5.7%
604020 · AA Employees Salaries/Wages	8,022.11	140,125.00	5.7%	0.00			8,022.11	140,125.00	5.7%
<b>Total AA PAYROLL &amp; LIABILITY</b>	11,180.97	203,500.00	5.5%	0.00			11,180.97	203,500.00	5.5%
<b>AA UTILITIES</b>									
605000 · AA Propane & Natural Gas	0.00	10,000.00	0.0%	0.00			0.00	10,000.00	0.0%
605005 · AA Dumpster Rentals	0.00	4,500.00	0.0%	0.00			0.00	4,500.00	0.0%
605010 · AA Electric	0.00	63,000.00	0.0%	0.00			0.00	63,000.00	0.0%
605015 · AA Grease Trap	0.00	1,200.00	0.0%	0.00			0.00	1,200.00	0.0%
605020 · AA Telephone & Cell Reimb	-0.96	10,000.00	-0.0%	0.00			-0.96	10,000.00	-0.0%
605025 · AA Water - Sewer	0.00	10,000.00	0.0%	0.00			0.00	10,000.00	0.0%
<b>Total AA UTILITIES</b>	-0.96	98,700.00	-0.0%	0.00			-0.96	98,700.00	-0.0%
<b>FBO ADMINISTRATIVE EXPENSES</b>									
611000 · FBO 1st United Debt Service	0.00			5,330.76	94,221.00	5.7%	5,330.76	94,221.00	5.7%
611005 · FBO Accounting	0.00			0.00	45,366.00	0.0%	0.00	45,366.00	0.0%
611010 · FBO Bank Charges	0.00			0.00	500.00	0.0%	0.00	500.00	0.0%
611015 · FBO Drug Testing	0.00			0.00	1,650.00	0.0%	0.00	1,650.00	0.0%
611020 · FBO Dues & Subscriptions	0.00			34.04	17,000.00	0.2%	34.04	17,000.00	0.2%
611035 · FBO License & Fees	0.00			0.00	500.00	0.0%	0.00	500.00	0.0%
611040 · FBO Marketing and Advertising	0.00			0.00	20,000.00	0.0%	0.00	20,000.00	0.0%
611045 · FBO Office Equipment Lease	0.00			358.31	3,600.00	10.0%	358.31	3,600.00	10.0%
611050 · FBO Office Supplies	0.00			0.00	5,500.00	0.0%	0.00	5,500.00	0.0%
611055 · FBO Payroll Taxes	0.00			4,612.64	70,423.00	6.5%	4,612.64	70,423.00	6.5%
611060 · FBO Postage & Freight	0.00			0.00	2,000.00	0.0%	0.00	2,000.00	0.0%
611065 · FBO Professional Fees	0.00			0.00	2,500.00	0.0%	0.00	2,500.00	0.0%
611070 · FBO Salaries/Wages	0.00			61,913.82	920,565.00	6.7%	61,913.82	920,565.00	6.7%
611075 · FBO Travel Meals & Training	0.00			0.00	5,000.00	0.0%	0.00	5,000.00	0.0%
611080 · FBO Uniforms	0.00			0.00	1,500.00	0.0%	0.00	1,500.00	0.0%
611085 · Canteen Supplies	0.00			0.00	1,000.00	0.0%	0.00	1,000.00	0.0%
611090 · Janitorial Services	0.00			250.00	4,000.00	6.3%	250.00	4,000.00	6.3%
611100 · FBO WVVEDA Debt Service	0.00			1,900.00	53,924.00	3.5%	1,900.00	53,924.00	3.5%
611105 · Workmens Compensation	0.00			0.00	7,480.00	0.0%	0.00	7,480.00	0.0%
611110 · Health/Dental/Life Insurance	0.00			0.00	50,000.00	0.0%	0.00	50,000.00	0.0%
611115 · Retirement	0.00			3,660.38	67,268.00	5.4%	3,660.38	67,268.00	5.4%
611120 · Contracted Labor	0.00			0.00	40,000.00	0.0%	0.00	40,000.00	0.0%
<b>Total FBO ADMINISTRATIVE EXPENSES</b>	0.00			78,059.95	1,413,997.00	5.5%	78,059.95	1,413,997.00	5.5%
<b>FBO MAINTENANCE &amp; REPAIR</b>									
613000 · FBO Equipment	0.00			210.24	17,000.00	1.2%	210.24	17,000.00	1.2%
613005 · FBO Building and Grounds	0.00			55.46	10,000.00	0.6%	55.46	10,000.00	0.6%
<b>Total FBO MAINTENANCE &amp; REPAIR</b>	0.00			265.70	27,000.00	1.0%	265.70	27,000.00	1.0%
<b>FBO UTILITIES</b>									
615000 · FBO Sewer - Water	0.00			0.00	4,200.00	0.0%	0.00	4,200.00	0.0%
615005 · FBO Natural Gas	0.00			0.00	13,500.00	0.0%	0.00	13,500.00	0.0%
615010 · FBO Electric	0.00			0.00	35,000.00	0.0%	0.00	35,000.00	0.0%
615015 · FBO Dumpster Rental	0.00			0.00	4,000.00	0.0%	0.00	4,000.00	0.0%
615020 · FBO Telephone	0.00			376.05	2,000.00	18.8%	376.05	2,000.00	18.8%
<b>Total FBO UTILITIES</b>	0.00			376.05	58,700.00	0.6%	376.05	58,700.00	0.6%
<b>Total Expense</b>	15,530.53	569,900.00	2.7%	78,701.70	1,499,697.00	5.2%	94,232.23	2,069,597.00	4.6%
<b>Net Ordinary Income</b>	23,698.98	257,112.00	9.2%	35,683.63	-257,112.00	-13.9%	59,382.61	0.00	100.0%
<b>Net Income</b>	23,698.98	257,112.00	9.2%	35,683.63	-257,112.00	-13.9%	59,382.61	0.00	100.0%