

**Eastern WV Regional Airport Authority  
Profit & Loss Budget vs. Actual  
July through October 2022**

	Total Airport Authority			Total MRB FBO			TOTAL		
	Jul - Oct 22	Budget	% of Budget	Jul - Oct 22	Budget	% of Budget	Jul - Oct 22	Budget	% of Budget
<b>Ordinary Income/Expense</b>									
<b>Income</b>									
<b>AA Airfield Income</b>									
401000 · Hangar Leases	90,814.76	223,000.00	40.7%	0.00			90,814.76	223,000.00	40.7%
401005 · MRB South Hangar Lease	45,826.90	100,000.00	45.8%	0.00			45,826.90	100,000.00	45.8%
401010 · AA Ramp Tie Down Leases	1,548.00	3,000.00	51.6%	0.00			1,548.00	3,000.00	51.6%
401015 · Hangar Rent _Transient	705.00	1,000.00	70.5%	0.00			705.00	1,000.00	70.5%
401020 · Misc. Revenue	80.00	0.00	100.0%	0.00			80.00	0.00	100.0%
<b>Total AA Airfield Income</b>	<b>138,974.66</b>	<b>327,000.00</b>	<b>42.5%</b>	<b>0.00</b>			<b>138,974.66</b>	<b>327,000.00</b>	<b>42.5%</b>
<b>AA Airport Fees</b>									
402000 · Commercial Operating Permit	2,900.00	3,600.00	80.6%	0.00			2,900.00	3,600.00	80.6%
402005 · NGB Air Guard Joint Use Agrmnt	20,436.00	27,248.00	75.0%	0.00			20,436.00	27,248.00	75.0%
402010 · Through-Fence Airfield Access	0.00	4,185.00	0.0%	0.00			0.00	4,185.00	0.0%
402015 · WV Army National Guard Use Fee	14,040.00	24,000.00	58.5%	0.00			14,040.00	24,000.00	58.5%
402020 · Wait List Service Fees	1,141.00	150.00	760.7%	0.00			1,141.00	150.00	760.7%
<b>Total AA Airport Fees</b>	<b>38,517.00</b>	<b>59,183.00</b>	<b>65.1%</b>	<b>0.00</b>			<b>38,517.00</b>	<b>59,183.00</b>	<b>65.1%</b>
<b>AA AIRPORT TERMINAL/ADMIN INC</b>									
403005 · Office Leases	20,460.00	70,000.00	29.2%	0.00			20,460.00	70,000.00	29.2%
403010 · Restaurant Lease	5,000.00	15,000.00	33.3%	0.00			5,000.00	15,000.00	33.3%
403015 · Tennant IT Charges	4,504.20	7,020.00	64.2%	0.00			4,504.20	7,020.00	64.2%
<b>Total AA AIRPORT TERMINAL/ADMIN INC</b>	<b>29,964.20</b>	<b>92,020.00</b>	<b>32.6%</b>	<b>0.00</b>			<b>29,964.20</b>	<b>92,020.00</b>	<b>32.6%</b>
<b>AA Interest Earned - Rebates</b>									
404000 · Rebates & Interest Earned	4,457.91	3,500.00	127.4%	0.00			4,457.91	3,500.00	127.4%
<b>Total AA Interest Earned - Rebates</b>	<b>4,457.91</b>	<b>3,500.00</b>	<b>127.4%</b>	<b>0.00</b>			<b>4,457.91</b>	<b>3,500.00</b>	<b>127.4%</b>
<b>AA LAND LEASES</b>									
406000 · EAA Chapter 1071 Land Lease	0.00	100.00	0.0%	0.00			0.00	100.00	0.0%
406005 · Farm Leases	0.00	650.00	0.0%	0.00			0.00	650.00	0.0%
406010 · Shentel Land Lease	6,655.03	14,329.00	46.4%	0.00			6,655.03	14,329.00	46.4%
406020 · Triple S Transport Lease	4,000.00	0.00	100.0%	0.00			4,000.00	0.00	100.0%
<b>Total AA LAND LEASES</b>	<b>10,655.03</b>	<b>15,079.00</b>	<b>70.7%</b>	<b>0.00</b>			<b>10,655.03</b>	<b>15,079.00</b>	<b>70.7%</b>
<b>AA LOCAL GOV. CONTRIBUTIONS</b>									
407000 · Berkeley County	275,000.00	275,000.00	100.0%	0.00			275,000.00	275,000.00	100.0%
407005 · City of Martinsburg	10,682.50	42,730.00	25.0%	0.00			10,682.50	42,730.00	25.0%
407015 · Other Government Contributions	0.00	12,500.00	0.0%	0.00			0.00	12,500.00	0.0%
<b>Total AA LOCAL GOV. CONTRIBUTIONS</b>	<b>285,682.50</b>	<b>330,230.00</b>	<b>86.5%</b>	<b>0.00</b>			<b>285,682.50</b>	<b>330,230.00</b>	<b>86.5%</b>
<b>FBO Aircraft Management Income (Lighthouse &amp; Javid)</b>									
414000 · Management Fee	0.00			9,000.00	36,000.00	25.0%	9,000.00	36,000.00	25.0%
414005 · Captain Fee	0.00			30,000.00	120,000.00	25.0%	30,000.00	120,000.00	25.0%
414010 · Trip Fees - Flight Time	0.00			0.00	250,000.00	0.0%	0.00	250,000.00	0.0%
414015 · Maintenance	0.00			0.00	10,560.00	0.0%	0.00	10,560.00	0.0%
414020 · Hangar Lease	0.00			0.00	8,000.00	0.0%	0.00	8,000.00	0.0%
416000 · Part 91 Revenue - Javid	0.00			110,260.98	342,000.00	32.2%	110,260.98	342,000.00	32.2%

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Total FBO Aircraft Management Income (Lighthouse & J...	0.00			149,260.98	766,560.00	19.5%	149,260.98	766,560.00	19.5%
<b>FBO AIRFIELD INCOME</b>									
411000 · FBO Call Outs	0.00			3,005.00	3,500.00	85.9%	3,005.00	3,500.00	85.9%
411005 · Ramp, Tie Down & Landing Fees	0.00			15,746.95	30,000.00	52.5%	15,746.95	30,000.00	52.5%
411010 · FBO Fuel Sales - 100LL	0.00			85,961.15	224,700.00	38.3%	85,961.15	224,700.00	38.3%
411015 · FBO Fuel Sales - Jet A	0.00			325,149.40	799,762.00	40.7%	325,149.40	799,762.00	40.7%
411035 · FSII & Deicing	0.00			514.50	700.00	73.5%	514.50	700.00	73.5%
411040 · Ground & Flightline Services	0.00			7,609.00	8,400.00	90.6%	7,609.00	8,400.00	90.6%
411045 · Pilot Supply Sales	0.00			1,447.91	1,500.00	96.5%	1,447.91	1,500.00	96.5%
<b>Total FBO AIRFIELD INCOME</b>	0.00			439,433.91	1,068,562.00	41.1%	439,433.91	1,068,562.00	41.1%
<b>FBO FLIGHT OPERATIONS INCOME</b>									
412000 · FBO Charter - Airport Fees	0.00			105,681.56	225,000.00	47.0%	105,681.56	225,000.00	47.0%
412005 · FBO Charter Trip Fees	0.00			194,160.25	600,000.00	32.4%	194,160.25	600,000.00	32.4%
412010 · FBO Sales Discounts	0.00			-9,808.50	-21,000.00	46.7%	-9,808.50	-21,000.00	46.7%
<b>Total FBO FLIGHT OPERATIONS INCOME</b>	0.00			290,033.31	804,000.00	36.1%	290,033.31	804,000.00	36.1%
<b>FBO FLIGHT SCHOOL</b>									
413000 · Aircraft Rental & Instruction	0.00			34,840.90	45,000.00	77.4%	34,840.90	45,000.00	77.4%
<b>Total FBO FLIGHT SCHOOL</b>	0.00			34,840.90	45,000.00	77.4%	34,840.90	45,000.00	77.4%
<b>Total Income</b>	508,251.30	827,012.00	61.5%	913,569.10	2,684,122.00	34.0%	1,421,820.40	3,511,134.00	40.5%
<b>Cost of Goods Sold</b>									
FBO Aircraft Management									
514000 · Trip Fees	0.00			63,891.53	212,500.00	30.1%	63,891.53	212,500.00	30.1%
<b>Total FBO Aircraft Management</b>	0.00			63,891.53	212,500.00	30.1%	63,891.53	212,500.00	30.1%
<b>FBO COSTS OF GOODS SOLD</b>									
511000 · Jet A COGS	0.00			216,683.71	406,450.00	53.3%	216,683.71	406,450.00	53.3%
511001 · FBO Credit Card Fees-Merch Svcs	0.00			5,996.40	20,000.00	30.0%	5,996.40	20,000.00	30.0%
511005 · Refueler Truck Costs	0.00			4,580.75	25,000.00	18.3%	4,580.75	25,000.00	18.3%
511015 · Fuel Purchase -100 LL	0.00			26,322.96	170,000.00	15.5%	26,322.96	170,000.00	15.5%
511025 · AvFuel Point	0.00			5.82	100.00	5.8%	5.82	100.00	5.8%
511030 · Pilot Supplies	0.00			1,064.44	2,000.00	53.2%	1,064.44	2,000.00	53.2%
511035 · FSII & Deicing	0.00			1,144.20	2,500.00	45.8%	1,144.20	2,500.00	45.8%
511040 · Pollution Insurance	0.00			0.00	1,200.00	0.0%	0.00	1,200.00	0.0%
<b>Total FBO COSTS OF GOODS SOLD</b>	0.00			255,798.28	627,250.00	40.8%	255,798.28	627,250.00	40.8%
<b>FBO FLIGHT OPS COGS</b>									
FO Charters Purchased	0.00			0.00			0.00	0.00	0.0%
512000 · Charter Jet A	0.00			37,247.91	68,750.00	54.2%	37,247.91	68,750.00	54.2%
512005 · Charter Airport Fees	0.00			38,372.07	100,000.00	38.4%	38,372.07	100,000.00	38.4%
512010 · Charter Observer Fees	0.00			17,577.18	50,000.00	35.2%	17,577.18	50,000.00	35.2%
512015 · Charter Parts & Maintenance	0.00			111,987.54	225,000.00	49.8%	111,987.54	225,000.00	49.8%
512020 · Charter Pilot Training	0.00			12,862.16	22,500.00	57.2%	12,862.16	22,500.00	57.2%
512025 · Charter Crew Expenses	0.00			12,979.41	20,000.00	64.9%	12,979.41	20,000.00	64.9%
512030 · Charter Insurance	0.00			33,885.00	33,375.00	101.5%	33,885.00	33,375.00	101.5%

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<b>Total FBO FLIGHT OPS COGS</b>	0.00			264,911.27	519,625.00	51.0%	264,911.27	519,625.00	51.0%
<b>FBO FLIGHT SCHOOL COGS</b>									
513000 · FBO FS Fuel Purchased - 100 LL	0.00			7,706.16	12,750.00	60.4%	7,706.16	12,750.00	60.4%
513005 · FBO FS Parts - Maintenance	0.00			6,615.77	25,000.00	26.5%	6,615.77	25,000.00	26.5%
513010 · FS Aircraft Insurance	0.00			0.00	10,000.00	0.0%	0.00	10,000.00	0.0%
<b>Total FBO FLIGHT SCHOOL COGS</b>	0.00			14,321.93	47,750.00	30.0%	14,321.93	47,750.00	30.0%
<b>Total COGS</b>	0.00			598,923.01	1,407,125.00	42.6%	598,923.01	1,407,125.00	42.6%
<b>Gross Profit</b>	508,251.30	827,012.00	61.5%	314,646.09	1,276,997.00	24.6%	822,897.39	2,104,009.00	39.1%
<b>Expense</b>									
<b>AA ADMINISTRATIVE</b>									
601000 · AA Capital Improvements	0.00	25,000.00	0.0%	0.00			0.00	25,000.00	0.0%
601005 · AA Dues & Subscriptions	8,370.85	6,000.00	139.5%	0.00			8,370.85	6,000.00	139.5%
601010 · AA Legal Services	4,448.00	20,000.00	22.2%	0.00			4,448.00	20,000.00	22.2%
601015 · AA Marketing & Advertising	7,083.48	20,000.00	35.4%	0.00			7,083.48	20,000.00	35.4%
601020 · AA Office Equipment	3,585.53	3,000.00	119.5%	0.00			3,585.53	3,000.00	119.5%
601025 · AA Office Supplies/Expenses	828.80	2,500.00	33.2%	0.00			828.80	2,500.00	33.2%
601030 · AA Postage	71.09	500.00	14.2%	0.00			71.09	500.00	14.2%
601035 · AA Professional Services	8,388.97	15,000.00	55.9%	0.00			8,388.97	15,000.00	55.9%
601040 · AA Travel & Meals & Training	8,564.03	8,500.00	100.8%	0.00			8,564.03	8,500.00	100.8%
601045 · AA Bank Service Charges	2,796.44	6,000.00	46.6%	0.00			2,796.44	6,000.00	46.6%
601050 · Canteen Supplies	941.38	2,000.00	47.1%	0.00			941.38	2,000.00	47.1%
601055 · Janitorial Services	250.00	2,000.00	12.5%	0.00			250.00	2,000.00	12.5%
601060 · AA Accounting	29,072.79	20,000.00	145.4%	0.00			29,072.79	20,000.00	145.4%
<b>Total AA ADMINISTRATIVE</b>	74,401.36	130,500.00	57.0%	0.00			74,401.36	130,500.00	57.0%
<b>AA AIRPORT INSURANCE</b>									
602000 · Airport General & Premise Liab.	34,626.00	25,000.00	138.5%	0.00			34,626.00	25,000.00	138.5%
602005 · Airport Vehicle Insurance	0.00	9,000.00	0.0%	0.00			0.00	9,000.00	0.0%
602010 · Directors/Officers	7,693.00	5,500.00	139.9%	0.00			7,693.00	5,500.00	139.9%
602015 · Property Policy	0.00	35,000.00	0.0%	0.00			0.00	35,000.00	0.0%
602016 · Pollution Policy	3,453.00			0.00			3,453.00	0.00	100.0%
602020 · Workers Compensation	1,741.47	7,000.00	24.9%	0.00			1,741.47	7,000.00	24.9%
<b>Total AA AIRPORT INSURANCE</b>	47,513.47	81,500.00	58.3%	0.00			47,513.47	81,500.00	58.3%
<b>AA MAINTENANCE &amp; REPAIR</b>									
603000 · AA Airfield	2,703.90	18,000.00	15.0%	0.00			2,703.90	18,000.00	15.0%
603005 · AA Equipment & Safety	3,586.97	10,000.00	35.9%	0.00			3,586.97	10,000.00	35.9%
603010 · MRB South Hangar	0.00	5,000.00	0.0%	0.00			0.00	5,000.00	0.0%
603015 · AA Hangars	14,191.22	8,000.00	177.4%	0.00			14,191.22	8,000.00	177.4%
603020 · AA Licenses, Permits, & Fees	30.21	1,200.00	2.5%	0.00			30.21	1,200.00	2.5%
603025 · Office Buildings and Grounds	26,201.57	10,000.00	262.0%	0.00			26,201.57	10,000.00	262.0%
603030 · AA Vehicle Fuel	690.27	3,500.00	19.7%	0.00			690.27	3,500.00	19.7%
<b>Total AA MAINTENANCE &amp; REPAIR</b>	47,404.14	55,700.00	85.1%	0.00			47,404.14	55,700.00	85.1%
<b>AA PAYROLL &amp; LIABILITY</b>									
604000 · AA Contracted Labor	1,806.50	16,044.00	11.3%	0.00			1,806.50	16,044.00	11.3%
604005 · AA Health/Dental/Life Insurance	4,444.58	24,000.00	18.5%	0.00			4,444.58	24,000.00	18.5%
604010 · AA Payroll Taxes	2,982.99	10,720.00	27.8%	0.00			2,982.99	10,720.00	27.8%

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604015 · AA Retirement	3,685.69	12,611.00	29.2%	0.00			3,685.69	12,611.00	29.2%
604020 · AA Employees Salaries/Wages	45,251.32	140,125.00	32.3%	0.00			45,251.32	140,125.00	32.3%
<b>Total AA PAYROLL &amp; LIABILITY</b>	<b>58,171.08</b>	<b>203,500.00</b>	<b>28.6%</b>	<b>0.00</b>			<b>58,171.08</b>	<b>203,500.00</b>	<b>28.6%</b>
<b>AA UTILITIES</b>									
605000 · AA Propane & Natural Gas	2,331.51	10,000.00	23.3%	0.00			2,331.51	10,000.00	23.3%
605005 · AA Dumpster Rentals	1,535.67	4,500.00	34.1%	0.00			1,535.67	4,500.00	34.1%
605010 · AA Electric	30,694.36	63,000.00	48.7%	0.00			30,694.36	63,000.00	48.7%
605015 · AA Grease Trap	440.00	1,200.00	36.7%	0.00			440.00	1,200.00	36.7%
605020 · AA Telephone & Cell Reimb	2,137.20	10,000.00	21.4%	0.00			2,137.20	10,000.00	21.4%
605025 · AA Water - Sewer	2,971.20	10,000.00	29.7%	0.00			2,971.20	10,000.00	29.7%
<b>Total AA UTILITIES</b>	<b>40,109.94</b>	<b>98,700.00</b>	<b>40.6%</b>	<b>0.00</b>			<b>40,109.94</b>	<b>98,700.00</b>	<b>40.6%</b>
<b>FBO ADMINISTRATIVE EXPENSES</b>									
611000 · FBO 1st United Debt Service	0.00			22,342.20	94,221.00	23.7%	22,342.20	94,221.00	23.7%
611005 · FBO Accounting	0.00			17,504.29	45,366.00	38.6%	17,504.29	45,366.00	38.6%
611010 · FBO Bank Charges	0.00			1,521.95	500.00	304.4%	1,521.95	500.00	304.4%
611015 · FBO Drug Testing	0.00			1,990.15	1,650.00	120.6%	1,990.15	1,650.00	120.6%
611020 · FBO Dues & Subscriptions	0.00			5,530.71	17,000.00	32.5%	5,530.71	17,000.00	32.5%
611035 · FBO License & Fees	0.00			0.00	500.00	0.0%	0.00	500.00	0.0%
611040 · FBO Marketing and Advertising	0.00			13,453.18	20,000.00	67.3%	13,453.18	20,000.00	67.3%
611045 · FBO Office Equipment Lease	0.00			1,433.24	3,600.00	39.8%	1,433.24	3,600.00	39.8%
611050 · FBO Office Supplies	0.00			2,111.52	5,500.00	38.4%	2,111.52	5,500.00	38.4%
611055 · FBO Payroll Taxes	0.00			18,194.68	72,680.00	25.0%	18,194.68	72,680.00	25.0%
611060 · FBO Postage & Freight	0.00			93.45	2,000.00	4.7%	93.45	2,000.00	4.7%
611065 · FBO Professional Fees	0.00			155.18	2,500.00	6.2%	155.18	2,500.00	6.2%
611070 · FBO Salaries/Wages	0.00			235,222.19	950,065.00	24.8%	235,222.19	950,065.00	24.8%
611075 · FBO Travel Meals & Training	0.00			3,904.08	5,000.00	78.1%	3,904.08	5,000.00	78.1%
611080 · FBO Uniforms	0.00			10,198.92	1,500.00	679.9%	10,198.92	1,500.00	679.9%
611085 · Canteen Supplies	0.00			1,794.25	1,000.00	179.4%	1,794.25	1,000.00	179.4%
611090 · Janitorial Services	0.00			1,275.17	4,000.00	31.9%	1,275.17	4,000.00	31.9%
611100 · FBO WVEDA Debt Service	0.00			7,600.00	53,924.00	14.1%	7,600.00	53,924.00	14.1%
611105 · Workmens Compensation	0.00			0.00	7,480.00	0.0%	0.00	7,480.00	0.0%
611110 · Health/Dental/Life Insurance	0.00			32,704.88	50,000.00	65.4%	32,704.88	50,000.00	65.4%
611115 · Retirement	0.00			15,472.15	69,923.00	22.1%	15,472.15	69,923.00	22.1%
611120 · Contracted Labor	0.00			13,655.16	40,000.00	34.1%	13,655.16	40,000.00	34.1%
<b>Total FBO ADMINISTRATIVE EXPENSES</b>	<b>0.00</b>			<b>406,157.35</b>	<b>1,448,409.00</b>	<b>28.0%</b>	<b>406,157.35</b>	<b>1,448,409.00</b>	<b>28.0%</b>
<b>FBO MAINTENANCE &amp; REPAIR</b>									
613000 · FBO Equipment	0.00			22,116.15	17,000.00	130.1%	22,116.15	17,000.00	130.1%
613005 · FBO Building and Grounds	0.00			1,017.34	10,000.00	10.2%	1,017.34	10,000.00	10.2%
<b>Total FBO MAINTENANCE &amp; REPAIR</b>	<b>0.00</b>			<b>23,133.49</b>	<b>27,000.00</b>	<b>85.7%</b>	<b>23,133.49</b>	<b>27,000.00</b>	<b>85.7%</b>
<b>FBO UTILITIES</b>									
615000 · FBO Sewer - Water	0.00			1,247.91	4,200.00	29.7%	1,247.91	4,200.00	29.7%
615005 · FBO Natural Gas	0.00			3,255.52	13,500.00	24.1%	3,255.52	13,500.00	24.1%
615010 · FBO Electric	0.00			17,052.43	35,000.00	48.7%	17,052.43	35,000.00	48.7%
615015 · FBO Dumpster Rental	0.00			1,419.04	4,000.00	35.5%	1,419.04	4,000.00	35.5%
615020 · FBO Telephone	0.00			987.52	2,000.00	49.4%	987.52	2,000.00	49.4%
<b>Total FBO UTILITIES</b>	<b>0.00</b>			<b>23,962.42</b>	<b>58,700.00</b>	<b>40.8%</b>	<b>23,962.42</b>	<b>58,700.00</b>	<b>40.8%</b>

**Eastern WV Regional Airport Authority**  
**Profit & Loss Budget vs. Actual**  
 July through October 2022

	Total Airport Authority			Total MRB FBO			TOTAL		
	Jul - Oct 22	Budget	% of Budget	Jul - Oct 22	Budget	% of Budget	Jul - Oct 22	Budget	% of Budget
<b>Total Expense</b>	267,599.99	569,900.00	47.0%	453,253.26	1,534,109.00	29.5%	720,853.25	2,104,009.00	34.3%
<b>Net Ordinary Income</b>	240,651.31	257,112.00	93.6%	-138,607.17	-257,112.00	53.9%	102,044.14	0.00	100.0%
<b>Net Income</b>	<b>240,651.31</b>	<b>257,112.00</b>	<b>93.6%</b>	<b>-138,607.17</b>	<b>-257,112.00</b>	<b>53.9%</b>	<b>102,044.14</b>	<b>0.00</b>	<b>100.0%</b>