

**Eastern WV Regional Airport Authority
Profit & Loss Budget vs. Actual
July 2022 through May 2023**

	Total Airport Authority			Total MRB FBO			TOTAL		
	Jul '22 - May 23	Budget	% of Budget	Jul '22 - May 23	Budget	% of Budget	Jul '22 - May 23	Budget	% of Budget
Ordinary Income/Expense									
Income									
AA Airfield Income									
401000 - Hangar Leases	239,791.44	223,000.00	107.5%	0.00			239,791.44	223,000.00	107.5%
401005 - MRB South Hangar Lease	101,849.18	100,000.00	101.8%	0.00			101,849.18	100,000.00	101.8%
401010 - AA Ramp Tie Down Leases	4,976.10	3,000.00	165.9%	0.00			4,976.10	3,000.00	165.9%
401015 - Hangar Rent _Transient	1,125.00	1,000.00	112.5%	0.00			1,125.00	1,000.00	112.5%
Total AA Airfield Income	347,741.72	327,000.00	106.3%	0.00			347,741.72	327,000.00	106.3%
AA Airport Fees									
402000 - Commercial Operating Permit	5,603.10	3,600.00	155.6%	0.00			5,603.10	3,600.00	155.6%
402005 - NGB Air Guard Joint Use Agrmnt	40,872.00	27,248.00	150.0%	0.00			40,872.00	27,248.00	150.0%
402010 - Through-Fence Airfield Access	4,478.75	4,185.00	107.0%	0.00			4,478.75	4,185.00	107.0%
402015 - WV Army National Guard Use Fee	28,040.00	24,000.00	116.8%	0.00			28,040.00	24,000.00	116.8%
402020 - Wait List Service Fees	2,488.00	150.00	1,658.7%	0.00			2,488.00	150.00	1,658.7%
Total AA Airport Fees	81,481.85	59,183.00	137.7%	0.00			81,481.85	59,183.00	137.7%
AA AIRPORT TERMINAL/ADMIN INC									
403005 - Office Leases	64,810.90	70,000.00	92.6%	0.00			64,810.90	70,000.00	92.6%
403010 - Restaurant Lease	13,725.00	15,000.00	91.5%	0.00			13,725.00	15,000.00	91.5%
403015 - Tennant IT Charges	9,683.40	7,020.00	137.9%	0.00			9,683.40	7,020.00	137.9%
Total AA AIRPORT TERMINAL/ADMIN INC	88,219.30	92,020.00	95.9%	0.00			88,219.30	92,020.00	95.9%
AA Interest Earned - Rebates									
404000 - Rebates & Interest Earned	5,542.71	3,500.00	158.4%	0.00			5,542.71	3,500.00	158.4%
Total AA Interest Earned - Rebates	5,542.71	3,500.00	158.4%	0.00			5,542.71	3,500.00	158.4%
AA LAND LEASES									
406000 - EAA Chapter 1071 Land Lease	200.00	100.00	200.0%	0.00			200.00	100.00	200.0%
406005 - Farm Leases	235.00	650.00	36.2%	0.00			235.00	650.00	36.2%
406010 - Shentel Land Lease	20,081.93	14,329.00	140.1%	0.00			20,081.93	14,329.00	140.1%
406020 - Triple S Transport Lease	11,000.00	0.00	100.0%	0.00			11,000.00	0.00	100.0%
Total AA LAND LEASES	31,516.93	15,079.00	209.0%	0.00			31,516.93	15,079.00	209.0%
AA LOCAL GOV. CONTRIBUTIONS									
407000 - Berkeley County	275,000.00	275,000.00	100.0%	0.00			275,000.00	275,000.00	100.0%
407005 - City of Martinsburg	42,730.00	42,730.00	100.0%	0.00			42,730.00	42,730.00	100.0%
407015 - Other Government Contributions	0.00	12,500.00	0.0%	0.00			0.00	12,500.00	0.0%
Total AA LOCAL GOV. CONTRIBUTIONS	317,730.00	330,230.00	96.2%	0.00			317,730.00	330,230.00	96.2%
FBO Aircraft Management Income (Lighthouse & Javid)									
414000 - Management Fee	0.00			36,000.00	36,000.00	100.0%	36,000.00	36,000.00	100.0%
414005 - Captain Fee	0.00			110,000.00	120,000.00	91.7%	110,000.00	120,000.00	91.7%
414010 - Trip Fees - Flight Time	0.00			0.00	250,000.00	0.0%	0.00	250,000.00	0.0%
414015 - Maintenance	0.00			792.00	10,560.00	7.5%	792.00	10,560.00	7.5%
414020 - Hangar Lease	0.00			6,000.00	8,000.00	75.0%	6,000.00	8,000.00	75.0%
416000 - Part 91 Revenue - Javid	0.00			411,183.33	342,000.00	120.2%	411,183.33	342,000.00	120.2%
Total FBO Aircraft Management Income (Lighthouse & Javid)	0.00			563,975.33	766,560.00	73.6%	563,975.33	766,560.00	73.6%
FBO AIRFIELD INCOME									
411000 - FBO Call Outs	0.00			5,732.05	3,500.00	163.8%	5,732.05	3,500.00	163.8%
411005 - Ramp, Tie Down & Landing Fees	0.00			35,242.30	30,000.00	117.5%	35,242.30	30,000.00	117.5%
411010 - FBO Fuel Sales - 100LL	0.00			215,938.45	224,700.00	96.1%	215,938.45	224,700.00	96.1%
411015 - FBO Fuel Sales - Jet A	0.00			765,067.69	799,762.00	95.7%	765,067.69	799,762.00	95.7%
411020 - FBO Misc Revenue	0.00			0.00	0.00	0.0%	0.00	0.00	0.0%
411035 - FSII & Deicing	0.00			1,445.64	700.00	206.5%	1,445.64	700.00	206.5%
411040 - Ground & Flightline Services	0.00			14,180.00	8,400.00	168.8%	14,180.00	8,400.00	168.8%
411045 - Pilot Supply Sales	0.00			2,796.50	1,500.00	186.4%	2,796.50	1,500.00	186.4%

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	Total Airport Authority			Total MRB FBO			TOTAL		
	Jul '22 - May 23	Budget	% of Budget	Jul '22 - May 23	Budget	% of Budget	Jul '22 - May 23	Budget	% of Budget
Total FBO AIRFIELD INCOME	0.00			1,040,402.63	1,068,562.00	97.4%	1,040,402.63	1,068,562.00	97.4%
FBO FLIGHT OPERATIONS INCOME									
412000 - FBO Charter - Airport Fees	0.00			247,261.86	225,000.00	109.9%	247,261.86	225,000.00	109.9%
412005 - FBO Charter Trip Fees	0.00			416,887.63	600,000.00	69.5%	416,887.63	600,000.00	69.5%
412010 - FBO Sales Discounts	0.00			-22,016.00	-21,000.00	104.8%	-22,016.00	-21,000.00	104.8%
Total FBO FLIGHT OPERATIONS INCOME	0.00			642,133.49	804,000.00	79.9%	642,133.49	804,000.00	79.9%
FBO FLIGHT SCHOOL									
413000 - Aircraft Rental & Instruction	0.00			73,085.72	45,000.00	162.4%	73,085.72	45,000.00	162.4%
Total FBO FLIGHT SCHOOL	0.00			73,085.72	45,000.00	162.4%	73,085.72	45,000.00	162.4%
Total Income	872,232.51	827,012.00	105.5%	2,319,597.17	2,684,122.00	86.4%	3,191,829.68	3,511,134.00	90.9%
Cost of Goods Sold									
FBO Aircraft Management									
514000 - Trip Fees	0.00			63,468.34	212,500.00	29.9%	63,468.34	212,500.00	29.9%
Total FBO Aircraft Management	0.00			63,468.34	212,500.00	29.9%	63,468.34	212,500.00	29.9%
FBO COSTS OF GOODS SOLD									
511000 - Jet A COGS	0.00			441,911.22	406,450.00	108.7%	441,911.22	406,450.00	108.7%
511001 - FBO Credit Card Fees-Merch Svcs	0.00			16,779.62	20,000.00	83.9%	16,779.62	20,000.00	83.9%
511005 - Refueler Truck Costs	0.00			11,178.63	25,000.00	44.7%	11,178.63	25,000.00	44.7%
511015 - Fuel Purchase -100 LL	0.00			145,206.89	170,000.00	85.4%	145,206.89	170,000.00	85.4%
511025 - AvFuel Point	0.00			20.22	100.00	20.2%	20.22	100.00	20.2%
511030 - Pilot Supplies	0.00			3,535.78	2,000.00	176.8%	3,535.78	2,000.00	176.8%
511035 - FSII & Deicing	0.00			1,144.20	2,500.00	45.8%	1,144.20	2,500.00	45.8%
511040 - Pollution Insurance	0.00			3,453.00	1,200.00	287.8%	3,453.00	1,200.00	287.8%
Total FBO COSTS OF GOODS SOLD	0.00			623,229.56	627,250.00	99.4%	623,229.56	627,250.00	99.4%
FBO FLIGHT OPS COGS									
512000 - Charter Jet A	0.00			77,007.18	68,750.00	112.0%	77,007.18	68,750.00	112.0%
512005 - Charter Airport Fees	0.00			87,454.21	100,000.00	87.5%	87,454.21	100,000.00	87.5%
512010 - Charter Observer Fees	0.00			28,677.15	50,000.00	57.4%	28,677.15	50,000.00	57.4%
512015 - Charter Parts & Maintenance	0.00			446,960.67	225,000.00	198.6%	446,960.67	225,000.00	198.6%
512020 - Charter Pilot Training	0.00			22,892.94	22,500.00	101.7%	22,892.94	22,500.00	101.7%
512025 - Charter Crew Expenses	0.00			20,073.35	20,000.00	100.4%	20,073.35	20,000.00	100.4%
512030 - Charter Insurance	0.00			33,885.00	33,375.00	101.5%	33,885.00	33,375.00	101.5%
Total FBO FLIGHT OPS COGS	0.00			716,950.50	519,625.00	138.0%	716,950.50	519,625.00	138.0%
FBO FLIGHT SCHOOL COGS									
513000 - FBO FS Fuel Purchased - 100 LL	0.00			22,294.87	12,750.00	174.9%	22,294.87	12,750.00	174.9%
513005 - FBO FS Parts - Maintenance	0.00			30,276.06	25,000.00	121.1%	30,276.06	25,000.00	121.1%
513010 - FS Aircraft Insurance	0.00			8,990.00	10,000.00	89.9%	8,990.00	10,000.00	89.9%
Total FBO FLIGHT SCHOOL COGS	0.00			61,560.93	47,750.00	128.9%	61,560.93	47,750.00	128.9%
Total COGS	0.00			1,465,209.33	1,407,125.00	104.1%	1,465,209.33	1,407,125.00	104.1%
Gross Profit	872,232.51	827,012.00	105.5%	854,387.84	1,276,997.00	66.9%	1,726,620.35	2,104,009.00	82.1%
Expense									
AA ADMINISTRATIVE									
601000 - AA Capital Improvements	0.00	25,000.00	0.0%	0.00	0.00		0.00	25,000.00	0.0%
601005 - AA Dues & Subscriptions	10,742.00	6,000.00	179.0%	0.00	0.00		10,742.00	6,000.00	179.0%
601010 - AA Legal Services	6,117.48	20,000.00	30.6%	0.00	0.00		6,117.48	20,000.00	30.6%
601015 - AA Marketing & Advertising	15,874.87	20,000.00	79.4%	0.00	0.00		15,874.87	20,000.00	79.4%
601020 - AA Office Equipment	7,305.38	3,000.00	243.5%	0.00	0.00		7,305.38	3,000.00	243.5%
601025 - AA Office Supplies/Expenses	5,039.76	2,500.00	201.6%	0.00	0.00		5,039.76	2,500.00	201.6%
601030 - AA Postage	371.76	500.00	74.4%	0.00	0.00		371.76	500.00	74.4%
601035 - AA Professional Services	47,759.45	15,000.00	318.4%	0.00	0.00		47,759.45	15,000.00	318.4%
601040 - AA Travel & Meals & Training	20,300.09	8,500.00	238.8%	0.00	0.00		20,300.09	8,500.00	238.8%

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601045 · AA Bank Service Charges	5,212.50	6,000.00	86.9%	0.00			5,212.50	6,000.00	86.9%
601050 · Canteen Supplies	4,392.88	2,000.00	219.6%	0.00			4,392.88	2,000.00	219.6%
601055 · Janitorial Services	2,960.16	2,000.00	148.0%	0.00			2,960.16	2,000.00	148.0%
601060 · AA Accounting	55,155.23	20,000.00	275.8%	0.00			55,155.23	20,000.00	275.8%
Total AA ADMINISTRATIVE	181,231.56	130,500.00	138.9%	0.00			181,231.56	130,500.00	138.9%
AA AIRPORT INSURANCE									
602000 · Airport General & Premise Liab.	34,626.00	25,000.00	138.5%	0.00			34,626.00	25,000.00	138.5%
602005 · Airport Vehicle Insurance	11,898.52	9,000.00	132.2%	0.00			11,898.52	9,000.00	132.2%
602010 · Directors/Officers	7,693.00	5,500.00	139.9%	0.00			7,693.00	5,500.00	139.9%
602015 · Property Policy	33,514.33	35,000.00	95.8%	0.00			33,514.33	35,000.00	95.8%
602020 · Workers Compensation	11,562.26	7,000.00	165.2%	0.00			11,562.26	7,000.00	165.2%
Total AA AIRPORT INSURANCE	99,294.11	81,500.00	121.8%	0.00			99,294.11	81,500.00	121.8%
AA MAINTENANCE & REPAIR									
603000 · AA Airfield	6,881.24	18,000.00	38.2%	0.00			6,881.24	18,000.00	38.2%
603005 · AA Equipment & Safety	36,856.23	10,000.00	368.6%	0.00			36,856.23	10,000.00	368.6%
603010 · MRB South Hangar	12,748.07	5,000.00	255.0%	0.00			12,748.07	5,000.00	255.0%
603015 · AA Hangars	14,704.49	8,000.00	183.8%	0.00			14,704.49	8,000.00	183.8%
603020 · AA Licenses, Permits, & Fees	1,200.64	1,200.00	10.5%	0.00			1,200.64	1,200.00	10.5%
603025 · Office Buildings and Grounds	46,456.31	10,000.00	464.6%	0.00			46,456.31	10,000.00	464.6%
603030 · AA Vehicle Fuel	1,092.30	3,500.00	31.2%	0.00			1,092.30	3,500.00	31.2%
Total AA MAINTENANCE & REPAIR	118,864.28	55,700.00	213.4%	0.00			118,864.28	55,700.00	213.4%
AA PAYROLL & LIABILITY									
604000 · AA Contracted Labor	2,775.50	16,044.00	17.3%	0.00			2,775.50	16,044.00	17.3%
604005 · AA Health/Dental/Life Insurance	44,369.83	24,000.00	184.9%	0.00			44,369.83	24,000.00	184.9%
604010 · AA Payroll Taxes	34,575.48	10,720.00	322.5%	0.00			34,575.48	10,720.00	322.5%
604015 · AA Retirement	11,148.87	12,611.00	88.4%	0.00			11,148.87	12,611.00	88.4%
604020 · AA Employees Salaries/Wages	91,135.63	140,125.00	65.0%	0.00			91,135.63	140,125.00	65.0%
Total AA PAYROLL & LIABILITY	184,005.31	203,500.00	90.4%	0.00			184,005.31	203,500.00	90.4%
AA UTILITIES									
605000 · AA Propane & Natural Gas	24,007.40	10,000.00	240.1%	0.00			24,007.40	10,000.00	240.1%
605005 · AA Dumpster Rentals	4,512.34	4,500.00	100.3%	0.00			4,512.34	4,500.00	100.3%
605010 · AA Electric	54,222.31	63,000.00	86.1%	0.00			54,222.31	63,000.00	86.1%
605015 · AA Grease Trap	880.00	1,200.00	73.3%	0.00			880.00	1,200.00	73.3%
605020 · AA Telephone & Cell Reimb	6,633.57	10,000.00	66.3%	0.00			6,633.57	10,000.00	66.3%
605025 · AA Water - Sewer	8,965.38	10,000.00	89.7%	0.00			8,965.38	10,000.00	89.7%
Total AA UTILITIES	99,221.00	98,700.00	100.5%	0.00			99,221.00	98,700.00	100.5%
FBO ADMINISTRATIVE EXPENSES									
611000 · FBO 1st United Debt Service	0.00			80,262.78	94,221.00	85.2%	80,262.78	94,221.00	85.2%
611005 · FBO Accounting	0.00			34,188.89	45,366.00	75.4%	34,188.89	45,366.00	75.4%
611010 · FBO Bank Charges	0.00			2,398.28	500.00	479.7%	2,398.28	500.00	479.7%
611015 · FBO Drug Testing	0.00			4,136.90	1,650.00	250.7%	4,136.90	1,650.00	250.7%
611020 · FBO Dues & Subscriptions	0.00			11,399.60	17,000.00	67.1%	11,399.60	17,000.00	67.1%
611030 · FBO Legal	0.00			832.00			832.00	0.00	100.0%
611035 · FBO License & Fees	0.00			240.00	500.00	48.0%	240.00	500.00	48.0%
611040 · FBO Marketing and Advertising	0.00			18,619.98	20,000.00	93.1%	18,619.98	20,000.00	93.1%
611045 · FBO Office Equipment Lease	0.00			4,062.42	3,600.00	112.8%	4,062.42	3,600.00	112.8%
611050 · FBO Office Supplies	0.00			6,763.46	5,500.00	123.0%	6,763.46	5,500.00	123.0%
611055 · FBO Payroll Taxes	0.00			66,579.05	72,680.00	91.6%	66,579.05	72,680.00	91.6%
611060 · FBO Postage & Freight	0.00			1,820.05	2,000.00	91.0%	1,820.05	2,000.00	91.0%
611065 · FBO Professional Fees	0.00			17,732.48	2,500.00	709.3%	17,732.48	2,500.00	709.3%
611070 · FBO Salaries/Wages	0.00			867,555.16	950,065.00	91.3%	867,555.16	950,065.00	91.3%
611075 · FBO Travel Meals & Training	0.00			16,503.62	5,000.00	330.1%	16,503.62	5,000.00	330.1%
611080 · FBO Uniforms	0.00			12,329.48	1,500.00	822.0%	12,329.48	1,500.00	822.0%
611085 · Canteen Supplies	0.00			3,329.40	1,000.00	332.9%	3,329.40	1,000.00	332.9%
611090 · Janitorial Services	0.00			1,750.87	4,000.00	43.8%	1,750.87	4,000.00	43.8%
611100 · FBO WVEDA Debt Service	0.00			36,461.90	53,924.00	67.6%	36,461.90	53,924.00	67.6%
611105 · Workmens Compensation	0.00			0.00	7,480.00	0.0%	0.00	7,480.00	0.0%

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611110 - Health/Dental/Life Insurance	0.00			63,405.38	50,000.00	126.8%	63,405.38	50,000.00	126.8%
611115 - Retirement	0.00			67,943.58	69,923.00	97.2%	67,943.58	69,923.00	97.2%
611120 - Contracted Labor	0.00			14,393.10	40,000.00	36.0%	14,393.10	40,000.00	36.0%
Total FBO ADMINISTRATIVE EXPENSES	0.00			1,332,708.38	1,448,409.00	92.0%	1,332,708.38	1,448,409.00	92.0%
FBO MAINTENANCE & REPAIR									
613000 - FBO Equipment	0.00			41,751.47	17,000.00	245.6%	41,751.47	17,000.00	245.6%
613005 - FBO Building and Grounds	0.00			6,356.92	10,000.00	63.6%	6,356.92	10,000.00	63.6%
Total FBO MAINTENANCE & REPAIR	0.00			48,108.39	27,000.00	178.2%	48,108.39	27,000.00	178.2%
FBO UTILITIES									
615000 - FBO Sewer - Water	0.00			3,311.58	4,200.00	78.8%	3,311.58	4,200.00	78.8%
615005 - FBO Natural Gas	0.00			13,130.14	13,500.00	97.3%	13,130.14	13,500.00	97.3%
615010 - FBO Electric	0.00			33,862.36	35,000.00	96.7%	33,862.36	35,000.00	96.7%
615015 - FBO Dumpster Rental	0.00			4,037.97	4,000.00	100.9%	4,037.97	4,000.00	100.9%
615020 - FBO Telephone	0.00			1,275.20	2,000.00	63.8%	1,275.20	2,000.00	63.8%
Total FBO UTILITIES	0.00			55,617.25	58,700.00	94.7%	55,617.25	58,700.00	94.7%
Total Expense	682,616.26	569,900.00	119.8%	1,436,434.02	1,534,109.00	93.6%	2,119,050.28	2,104,009.00	100.7%
Net Ordinary Income	189,616.25	257,112.00	73.7%	-582,046.18	-257,112.00	226.4%	-392,429.93	0.00	100.0%
Net Income	189,616.25	257,112.00	73.7%	-582,046.18	-257,112.00	226.4%	-392,429.93	0.00	100.0%