

Eastern WV Regional Airport Authority

Budget vs. Actual: FY2024-25

July - November, 2024

	TOTAL			
	ACTUAL	BUDGET	OVER BUDGET	% OF BUDGET
Income				
416000 Part 91 Revenue	188,232.04	411,000.00	-222,767.96	45.80 %
AA Airfield Income				
401000 Hangar Leases	144,787.19	248,027.00	-103,239.81	58.38 %
401005 MRB South Hangar	26,484.70	87,000.00	-60,515.30	30.44 %
401010 Ramp Tie Down Leases	1,850.00	4,500.00	-2,650.00	41.11 %
401015 Hangar Leases - Transient	1,148.00	1,200.00	-52.00	95.67 %
401020 Credit Card Fees Received	1,018.74		1,018.74	
Total AA Airfield Income	175,288.63	340,727.00	-165,438.37	51.45 %
AA Airport Fees				
402000 Commercial Operating Permit	800.00	3,600.00	-2,800.00	22.22 %
402005 NGB Air Guard Joint Use Agreement	13,624.00	27,248.00	-13,624.00	50.00 %
402010 Through- Fence Airfield Access	3,973.75	4,185.00	-211.25	94.95 %
402015 WV Army National Guard Use Fee	14,000.00	24,000.00	-10,000.00	58.33 %
402020 Hangar Wait List Service Fee	375.00	300.00	75.00	125.00 %
Total AA Airport Fees	32,772.75	59,333.00	-26,560.25	55.24 %
AA Land Lease				
406000 EAA Chapter 1071 Land Lease	0.00	0.00	0.00	
406005 Farm Leases		100.00	-100.00	
406010 Shentel / T-Mobile Land Lease	8,830.60	14,329.00	-5,498.40	61.63 %
406020 Triple S Transport Lease	5,400.00	10,800.00	-5,400.00	50.00 %
Total AA Land Lease	14,230.60	25,879.00	-11,648.40	54.99 %
AA Local Government Contributions				
407000 Berkeley County Commission	85,000.00	170,000.00	-85,000.00	50.00 %
407005 City of Martinsburg	3,750.00	15,000.00	-11,250.00	25.00 %
407015 Other Government Contributions	32,000.00	12,500.00	19,500.00	256.00 %
Total AA Local Government Contributions	120,750.00	197,500.00	-76,750.00	61.14 %
AA Non-Hangar Tenant Income				
403005 Office Leases	35,297.24	61,260.00	-25,962.76	57.62 %
403010 Restaurant Lease	7,312.58	18,000.00	-10,687.42	40.63 %
403015 Tenant IT Charges	4,321.68	7,030.00	-2,708.32	61.47 %
Total AA Non-Hangar Tenant Income	46,931.50	86,290.00	-39,358.50	54.39 %
FBO Airfield Income				
411000 FBO Call Outs	3,400.00	5,000.00	-1,600.00	68.00 %
411005 Transient Tie Down and Landing Fees	12,920.00	24,000.00	-11,080.00	53.83 %
411010 Fuel Sales - 100LL	122,544.49	313,025.00	-190,480.51	39.15 %
411015 Fuel Sales - Jet A	175,408.55	812,500.00	-637,091.45	21.59 %
411035 FSII	438.98	1,000.00	-561.02	43.90 %
411040 Ground, Fuel Truck and Flight Line Services	7,285.00	13,000.00	-5,715.00	56.04 %
411045 Pilot Supply Sales	1,175.10	2,500.00	-1,324.90	47.00 %
Total FBO Airfield Income	323,172.12	1,171,025.00	-847,852.88	27.60 %
Total Income	\$901,377.64	\$2,291,754.00	\$ -1,390,376.36	39.33 %

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Cost of Goods Sold				
514000 Aircraft Management Costs	1,316.73	2,500.00	-1,183.27	52.67 %
FBO Cost of Goods Sold				
511000 Credit Card Fees	6,227.66	5,000.00	1,227.66	124.55 %
511005 Refueler Truck Costs	6,500.00	20,000.00	-13,500.00	32.50 %
511015 100LL Fuel Purchase	74,214.94	233,225.00	-159,010.06	31.82 %
511020 Jet A COGS	140,975.56	416,250.00	-275,274.44	33.87 %
511025 AvFuel Points	301.71	100.00	201.71	301.71 %
511030 Pilot Supplies	740.85	2,000.00	-1,259.15	37.04 %
511040 Pollution Insurance	2,046.04	4,000.00	-1,953.96	51.15 %
Total FBO Cost of Goods Sold	231,006.76	680,575.00	-449,568.24	33.94 %
Total Cost of Goods Sold	\$232,323.49	\$683,075.00	\$ -450,751.51	34.01 %
GROSS PROFIT	\$669,054.15	\$1,608,679.00	\$ -939,624.85	41.59 %
Expenses				
AA Administrative				
601000 Capital Improvements		10,000.00	-10,000.00	
601005 Dues and Subscriptions	5,092.78	9,000.00	-3,907.22	56.59 %
601010 Legal Services	1,991.50	7,500.00	-5,508.50	26.55 %
601015 Marketing and Advertising	4,407.76	12,500.00	-8,092.24	35.26 %
601020 Office Equipment	474.96	4,000.00	-3,525.04	11.87 %
601025 Office Supplies and Expenses	2,187.21	4,500.00	-2,312.79	48.60 %
601030 Postage	42.09	250.00	-207.91	16.84 %
601035 Professional Services	3,375.36	15,000.00	-11,624.64	22.50 %
601040 Travel, Meals and Training	8,333.75	14,500.00	-6,166.25	57.47 %
601045 Bank Service Charges and Credit Card Fees	2,451.11	5,000.00	-2,548.89	49.02 %
601050 Canteen Supplies	887.62	2,500.00	-1,612.38	35.50 %
601055 Janitorial Services	1,954.02	3,150.00	-1,195.98	62.03 %
601060 Accounting and Auditing	10,631.80	20,000.00	-9,368.20	53.16 %
Total AA Administrative	41,829.96	107,900.00	-66,070.04	38.77 %
AA Insurance				
602000 General & Premise Liability Insurance	57,212.16	44,000.00	13,212.16	130.03 %
602005 Vehicle Insurance	4,078.04	13,750.00	-9,671.96	29.66 %
602010 Director and Officer	7,311.00	9,790.00	-2,479.00	74.68 %
602020 Workers Compensation	8,231.00	5,000.00	3,231.00	164.62 %
Total AA Insurance	76,832.20	72,540.00	4,292.20	105.92 %
AA Payroll				
604000 Contracted Labor	2,600.82	9,000.00	-6,399.18	28.90 %
604005 Health/Dental/Life Insurance	6,653.24	16,444.00	-9,790.76	40.46 %
604010 Payroll Taxes	4,320.30	10,272.00	-5,951.70	42.06 %
604015 Retirement	4,916.07	12,085.00	-7,168.93	40.68 %
604020 Salaries and Wages	59,294.64	134,276.00	-74,981.36	44.16 %
Total AA Payroll	77,785.07	182,077.00	-104,291.93	42.72 %

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AA Repairs and Maintenance				
603000 Airfield		8,000.00	-8,000.00	
603005 Equipment and Safety	4,785.36	10,000.00	-5,214.64	47.85 %
603010 MRB South Hangar	2,061.24	5,000.00	-2,938.76	41.22 %
603015 Hangars		8,901.00	-8,901.00	
603020 Licenses, permits and fees	1,824.28	3,000.00	-1,175.72	60.81 %
603025 Office Building and Grounds	6,499.24	12,500.00	-6,000.76	51.99 %
603030 Vehicle Fuel	5,702.13	5,000.00	702.13	114.04 %
Total AA Repairs and Maintenance	20,872.25	52,401.00	-31,528.75	39.83 %
AA Utilities				
605000 Propane and Natural Gas	456.00	8,500.00	-8,044.00	5.36 %
605005 Dumpster Rental	1,155.60	4,500.00	-3,344.40	25.68 %
605010 Electric	29,785.09	55,000.00	-25,214.91	54.15 %
605020 Telephone	2,469.11	6,500.00	-4,030.89	37.99 %
605025 Water & Sewer	3,482.11	10,000.00	-6,517.89	34.82 %
605030 MRB South Hangar	2,545.81	5,000.00	-2,454.19	50.92 %
Total AA Utilities	39,893.72	89,500.00	-49,606.28	44.57 %
FBO Administrative				
		0.00	0.00	
611000 First United Debt Service	49,457.70	100,566.00	-51,108.30	49.18 %
611005 Accounting and Auditing	8,945.74	20,000.00	-11,054.26	44.73 %
611010 Bank Charges	-39.85	1,000.00	-1,039.85	-3.99 %
611015 Drug Testing	135.00	1,750.00	-1,615.00	7.71 %
611020 Dues and Subscriptions	2,885.24	8,500.00	-5,614.76	33.94 %
611030 Legal	504.00	3,000.00	-2,496.00	16.80 %
611035 License, permits & fees	92.03	1,200.00	-1,107.97	7.67 %
611040 Marketing and Advertising	6,877.72	12,000.00	-5,122.28	57.31 %
611045 Office equipment lease	1,785.31	4,050.00	-2,264.69	44.08 %
611050 Office Supplies	499.63	2,000.00	-1,500.37	24.98 %
611055 Payroll Taxes	21,226.52	50,469.00	-29,242.48	42.06 %
611060 Postage and Freight		1,500.00	-1,500.00	
611065 Professional Fees	3,188.84	2,000.00	1,188.84	159.44 %
611070 Salaries and Wages	291,326.51	659,725.00	-368,398.49	44.16 %
611075 Travel, meals and training	6,845.67	10,000.00	-3,154.33	68.46 %
611080 Uniforms	265.20	5,000.00	-4,734.80	5.30 %
611085 Canteen Supplies	713.56	2,000.00	-1,286.44	35.68 %
611090 Janitorial Expenses	2,146.89	3,150.00	-1,003.11	68.16 %
611100 WVEDA Debt Service	22,468.25	53,924.00	-31,455.75	41.67 %
611105 Workmen's Compensation		100.00	-100.00	
611110 Health/Dental/Life Insurance	29,128.38	75,540.00	-46,411.62	38.56 %
611115 Retirement	24,153.72	55,514.00	-31,360.28	43.51 %
611120 Contracted Labor	6,991.33	11,000.00	-4,008.67	63.56 %
Total FBO Administrative	479,597.39	1,083,988.00	-604,390.61	44.24 %
FBO Repairs and Maintenance				

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613000 Equipment	9,528.68	27,500.00	-17,971.32	34.65 %
613005 Buildings and Grounds	6,322.52	8,000.00	-1,677.48	79.03 %
Total FBO Repairs and Maintenance	15,851.20	35,500.00	-19,648.80	44.65 %
FBO Utilities				
615000 Water and Sewer	1,371.51	3,000.00	-1,628.49	45.72 %
615005 Natural Gas	391.79	13,500.00	-13,108.21	2.90 %
615010 Electric	8,265.79	34,706.00	-26,440.21	23.82 %
615015 Dumpster Rentals	1,859.65	5,800.00	-3,940.35	32.06 %
615020 Telephone	719.21	500.00	219.21	143.84 %
Total FBO Utilities	12,607.95	57,506.00	-44,898.05	21.92 %
Total Expenses	\$765,269.74	\$1,681,412.00	\$ -916,142.26	45.51 %
NET OPERATING INCOME	\$ -96,215.59	\$ -72,733.00	\$ -23,482.59	132.29 %
Other Income				
404000 Interest and Rebate Income	971.72	3,500.00	-2,528.28	27.76 %
415000 AA Other Income	26,044.34	69,233.00	-43,188.66	37.62 %
415005 Late Fee Income	8,413.69	0.00	8,413.69	
Total Other Income	\$35,429.75	\$72,733.00	\$ -37,303.25	48.71 %
NET OTHER INCOME	\$35,429.75	\$72,733.00	\$ -37,303.25	48.71 %
NET INCOME	\$ -60,785.84	\$0.00	\$ -60,785.84	0.00%