

# Eastern WV Regional Airport Authority

## Budget vs. Actual: FY2024-25

July 2024 - March 2025

	TOTAL			
	ACTUAL	BUDGET	OVER BUDGET	% OF BUDGET
<b>Income</b>				
416000 Part 91 Revenue	296,357.51	411,000.00	-114,642.49	72.11 %
<b>AA Airfield Income</b>				
401000 Hangar Leases	244,376.68	248,027.00	-3,650.32	98.53 %
401005 MRB South Hangar	44,885.19	87,000.00	-42,114.81	51.59 %
401010 Ramp Tie Down Leases	3,614.00	4,500.00	-886.00	80.31 %
401015 Hangar Leases - Transient	5,713.00	1,200.00	4,513.00	476.08 %
401020 Credit Card Fees Received	1,991.74		1,991.74	
<b>Total AA Airfield Income</b>	<b>300,580.61</b>	<b>340,727.00</b>	<b>-40,146.39</b>	<b>88.22 %</b>
<b>AA Airport Fees</b>				
402000 Commercial Operating Permit	1,700.00	3,600.00	-1,900.00	47.22 %
402005 NGB Air Guard Joint Use Agreement	27,248.00	27,248.00	0.00	100.00 %
402010 Through- Fence Airfield Access	5,020.00	4,185.00	835.00	119.95 %
402015 WV Army National Guard Use Fee	22,000.00	24,000.00	-2,000.00	91.67 %
402020 Hangar Wait List Service Fee	400.00	300.00	100.00	133.33 %
<b>Total AA Airport Fees</b>	<b>56,368.00</b>	<b>59,333.00</b>	<b>-2,965.00</b>	<b>95.00 %</b>
<b>AA Land Lease</b>				
406000 EAA Chapter 1071 Land Lease	0.00	0.00	0.00	
406005 Farm Leases		100.00	-100.00	
406010 Shentel / T-Mobile Land Lease	15,895.08	14,329.00	1,566.08	110.93 %
406020 Triple S Transport Lease	9,000.00	10,800.00	-1,800.00	83.33 %
<b>Total AA Land Lease</b>	<b>24,895.08</b>	<b>25,879.00</b>	<b>-983.92</b>	<b>96.20 %</b>
<b>AA Local Government Contributions</b>				
407000 Berkeley County Commission	127,500.00	170,000.00	-42,500.00	75.00 %
407005 City of Martinsburg	11,250.00	15,000.00	-3,750.00	75.00 %
407015 Other Government Contributions	32,000.00	12,500.00	19,500.00	256.00 %
<b>Total AA Local Government Contributions</b>	<b>170,750.00</b>	<b>197,500.00</b>	<b>-26,750.00</b>	<b>86.46 %</b>
<b>AA Non-Hangar Tenant Income</b>				
403005 Office Leases	62,472.96	61,260.00	1,212.96	101.98 %
403010 Restaurant Lease	12,326.20	18,000.00	-5,673.80	68.48 %
403015 Tenant IT Charges	7,165.04	7,030.00	135.04	101.92 %
<b>Total AA Non-Hangar Tenant Income</b>	<b>81,964.20</b>	<b>86,290.00</b>	<b>-4,325.80</b>	<b>94.99 %</b>
<b>FBO Airfield Income</b>				
411000 FBO Call Outs	4,675.00	5,000.00	-325.00	93.50 %
411005 Transient Tie Down and Landing Fees	19,289.00	24,000.00	-4,711.00	80.37 %
411010 Fuel Sales - 100LL	167,849.34	313,025.00	-145,175.66	53.62 %
411015 Fuel Sales - Jet A	364,253.58	812,500.00	-448,246.42	44.83 %
411035 FSII	910.70	1,000.00	-89.30	91.07 %
411040 Ground, Fuel Truck and Flight Line Services	10,685.00	13,000.00	-2,315.00	82.19 %
411045 Pilot Supply Sales	1,626.50	2,500.00	-873.50	65.06 %
<b>Total FBO Airfield Income</b>	<b>569,289.12</b>	<b>1,171,025.00</b>	<b>-601,735.88</b>	<b>48.61 %</b>
<b>Total Income</b>	<b>\$1,500,204.52</b>	<b>\$2,291,754.00</b>	<b>\$ -791,549.48</b>	<b>65.46 %</b>

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	TOTAL			
	ACTUAL	BUDGET	OVER BUDGET	% OF BUDGET
<b>Cost of Goods Sold</b>				
514000 Aircraft Management Costs	580.13	2,500.00	-1,919.87	23.21 %
FBO Cost of Goods Sold				
511000 Credit Card Fees	11,958.13	5,000.00	6,958.13	239.16 %
511005 Refueler Truck Costs	15,447.12	20,000.00	-4,552.88	77.24 %
511015 100LL Fuel Purchase	133,774.70	233,225.00	-99,450.30	57.36 %
511020 Jet A COGS	234,682.69	416,250.00	-181,567.31	56.38 %
511025 AvFuel Points	386.27	100.00	286.27	386.27 %
511030 Pilot Supplies	3,901.35	2,000.00	1,901.35	195.07 %
511040 Pollution Insurance	2,046.04	4,000.00	-1,953.96	51.15 %
<b>Total FBO Cost of Goods Sold</b>	<b>402,196.30</b>	<b>680,575.00</b>	<b>-278,378.70</b>	<b>59.10 %</b>
<b>Total Cost of Goods Sold</b>	<b>\$402,776.43</b>	<b>\$683,075.00</b>	<b>\$ -280,298.57</b>	<b>58.97 %</b>
<b>GROSS PROFIT</b>	<b>\$1,097,428.09</b>	<b>\$1,608,679.00</b>	<b>\$ -511,250.91</b>	<b>68.22 %</b>
<b>Expenses</b>				
AA Administrative				
601000 Capital Improvements		10,000.00	-10,000.00	
601005 Dues and Subscriptions	6,581.44	9,000.00	-2,418.56	73.13 %
601010 Legal Services	1,880.00	7,500.00	-5,620.00	25.07 %
601015 Marketing and Advertising	7,159.55	12,500.00	-5,340.45	57.28 %
601020 Office Equipment	474.96	4,000.00	-3,525.04	11.87 %
601025 Office Supplies and Expenses	3,163.97	4,500.00	-1,336.03	70.31 %
601030 Postage	49.07	250.00	-200.93	19.63 %
601035 Professional Services	4,540.36	15,000.00	-10,459.64	30.27 %
601040 Travel, Meals and Training	10,267.56	14,500.00	-4,232.44	70.81 %
601045 Bank Service Charges and Credit Card Fees	2,762.13	5,000.00	-2,237.87	55.24 %
601050 Canteen Supplies	1,497.89	2,500.00	-1,002.11	59.92 %
601055 Janitorial Services	2,701.62	3,150.00	-448.38	85.77 %
601060 Accounting and Auditing	16,834.56	20,000.00	-3,165.44	84.17 %
<b>Total AA Administrative</b>	<b>57,913.11</b>	<b>107,900.00</b>	<b>-49,986.89</b>	<b>53.67 %</b>
AA Insurance				
602000 General & Premise Liability Insurance	95,655.48	44,000.00	51,655.48	217.40 %
602005 Vehicle Insurance	17,529.56	13,750.00	3,779.56	127.49 %
602010 Director and Officer	7,311.00	9,790.00	-2,479.00	74.68 %
602020 Workers Compensation	14,542.00	5,000.00	9,542.00	290.84 %
<b>Total AA Insurance</b>	<b>135,038.04</b>	<b>72,540.00</b>	<b>62,498.04</b>	<b>186.16 %</b>
AA Payroll				
604000 Contracted Labor	2,846.65	9,000.00	-6,153.35	31.63 %
604005 Health/Dental/Life Insurance	9,430.66	16,444.00	-7,013.34	57.35 %
604010 Payroll Taxes	7,624.31	10,272.00	-2,647.69	74.22 %
604015 Retirement	8,444.67	12,085.00	-3,640.33	69.88 %
604020 Salaries and Wages	100,683.45	134,276.00	-33,592.55	74.98 %
<b>Total AA Payroll</b>	<b>129,029.74</b>	<b>182,077.00</b>	<b>-53,047.26</b>	<b>70.87 %</b>

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<b>AA Repairs and Maintenance</b>				
603000 Airfield	567.55	8,000.00	-7,432.45	7.09 %
603005 Equipment and Safety	9,793.58	10,000.00	-206.42	97.94 %
603010 MRB South Hangar	2,061.24	5,000.00	-2,938.76	41.22 %
603015 Hangars	5,394.36	8,901.00	-3,506.64	60.60 %
603020 Licenses, permits and fees	4,219.59	3,000.00	1,219.59	140.65 %
603025 Office Building and Grounds	14,551.51	12,500.00	2,051.51	116.41 %
603030 Vehicle Fuel	5,358.41	5,000.00	358.41	107.17 %
<b>Total AA Repairs and Maintenance</b>	<b>41,946.24</b>	<b>52,401.00</b>	<b>-10,454.76</b>	<b>80.05 %</b>
<b>AA Utilities</b>				
605000 Propane and Natural Gas	5,868.07	8,500.00	-2,631.93	69.04 %
605005 Dumpster Rental	2,277.93	4,500.00	-2,222.07	50.62 %
605010 Electric	42,833.54	55,000.00	-12,166.46	77.88 %
605020 Telephone	5,660.07	6,500.00	-839.93	87.08 %
605025 Water & Sewer	7,827.89	10,000.00	-2,172.11	78.28 %
605030 MRB South Hangar	14,014.60	5,000.00	9,014.60	280.29 %
<b>Total AA Utilities</b>	<b>78,482.10</b>	<b>89,500.00</b>	<b>-11,017.90</b>	<b>87.69 %</b>
<b>FBO Administrative</b>				
		0.00	0.00	
611000 First United Debt Service	86,640.79	100,566.00	-13,925.21	86.15 %
611005 Accounting and Auditing	15,148.49	20,000.00	-4,851.51	75.74 %
611010 Bank Charges	110.15	1,000.00	-889.85	11.02 %
611015 Drug Testing	135.00	1,750.00	-1,615.00	7.71 %
611020 Dues and Subscriptions	5,213.15	8,500.00	-3,286.85	61.33 %
611030 Legal	1,080.00	3,000.00	-1,920.00	36.00 %
611035 License, permits & fees	825.48	1,200.00	-374.52	68.79 %
611040 Marketing and Advertising	8,189.48	12,000.00	-3,810.52	68.25 %
611045 Office equipment lease	3,135.19	4,050.00	-914.81	77.41 %
611050 Office Supplies	1,034.53	2,000.00	-965.47	51.73 %
611055 Payroll Taxes	37,459.78	50,469.00	-13,009.22	74.22 %
611060 Postage and Freight	53.16	1,500.00	-1,446.84	3.54 %
611065 Professional Fees	3,441.46	2,000.00	1,441.46	172.07 %
611070 Salaries and Wages	494,678.07	659,725.00	-165,046.93	74.98 %
611075 Travel, meals and training	10,671.43	10,000.00	671.43	106.71 %
611080 Uniforms	1,560.42	5,000.00	-3,439.58	31.21 %
611085 Canteen Supplies	2,100.17	2,000.00	100.17	105.01 %
611090 Janitorial Expenses	4,070.78	3,150.00	920.78	129.23 %
611100 WVEDA Debt Service	40,442.85	53,924.00	-13,481.15	75.00 %
611105 Workmen's Compensation		100.00	-100.00	
611110 Health/Dental/Life Insurance	44,589.33	75,540.00	-30,950.67	59.03 %
611115 Retirement	41,445.53	55,514.00	-14,068.47	74.66 %
611120 Contracted Labor	11,134.86	11,000.00	134.86	101.23 %
<b>Total FBO Administrative</b>	<b>813,160.10</b>	<b>1,083,988.00</b>	<b>-270,827.90</b>	<b>75.02 %</b>
<b>FBO Repairs and Maintenance</b>				

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July 2024 - March 2025

	TOTAL			
	ACTUAL	BUDGET	OVER BUDGET	% OF BUDGET
613000 Equipment	12,498.24	27,500.00	-15,001.76	45.45 %
613005 Buildings and Grounds	9,641.94	8,000.00	1,641.94	120.52 %
<b>Total FBO Repairs and Maintenance</b>	<b>22,140.18</b>	<b>35,500.00</b>	<b>-13,359.82</b>	<b>62.37 %</b>
FBO Utilities				
615000 Water and Sewer	2,348.37	3,000.00	-651.63	78.28 %
615005 Natural Gas	6,154.72	13,500.00	-7,345.28	45.59 %
615010 Electric	27,028.74	34,706.00	-7,677.26	77.88 %
615015 Dumpster Rentals	2,935.99	5,800.00	-2,864.01	50.62 %
615020 Telephone	542.08	500.00	42.08	108.42 %
<b>Total FBO Utilities</b>	<b>39,009.90</b>	<b>57,506.00</b>	<b>-18,496.10</b>	<b>67.84 %</b>
<b>Total Expenses</b>	<b>\$1,316,719.41</b>	<b>\$1,681,412.00</b>	<b>\$ -364,692.59</b>	<b>78.31 %</b>
<b>NET OPERATING INCOME</b>	<b>\$ -219,291.32</b>	<b>\$ -72,733.00</b>	<b>\$ -146,558.32</b>	<b>301.50 %</b>
Other Income				
404000 Interest and Rebate Income	2,397.66	3,500.00	-1,102.34	68.50 %
415000 AA Other Income	45,539.08	69,233.00	-23,693.92	65.78 %
415005 Late Fee Income	11,643.02	0.00	11,643.02	
<b>Total Other Income</b>	<b>\$59,579.76</b>	<b>\$72,733.00</b>	<b>\$ -13,153.24</b>	<b>81.92 %</b>
<b>NET OTHER INCOME</b>	<b>\$59,579.76</b>	<b>\$72,733.00</b>	<b>\$ -13,153.24</b>	<b>81.92 %</b>
<b>NET INCOME</b>	<b>\$ -159,711.56</b>	<b>\$0.00</b>	<b>\$ -159,711.56</b>	<b>0.00%</b>