

Eastern WV Regional Airport Authority

Budget vs. Actual: FY2024-25

July 2024 - June 2025

	TOTAL			
	ACTUAL	BUDGET	OVER BUDGET	% OF BUDGET
Income				
416000 Part 91 Revenue	440,777.05	411,000.00	29,777.05	107.25 %
AA Airfield Income				
401000 Hangar Leases	320,454.26	248,027.00	72,427.26	129.20 %
401005 MRB South Hangar	55,775.85	87,000.00	-31,224.15	64.11 %
401010 Ramp Tie Down Leases	5,678.06	4,500.00	1,178.06	126.18 %
401015 Hangar Leases - Transient	6,733.00	1,200.00	5,533.00	561.08 %
401020 Credit Card Fees Received	2,318.52		2,318.52	
Total AA Airfield Income	390,959.69	340,727.00	50,232.69	114.74 %
AA Airport Fees				
402000 Commercial Operating Permit	2,400.00	3,600.00	-1,200.00	66.67 %
402005 NGB Air Guard Joint Use Agreement	27,248.00	27,248.00	0.00	100.00 %
402010 Through- Fence Airfield Access	6,066.25	4,185.00	1,881.25	144.95 %
402015 WV Army National Guard Use Fee	26,000.00	24,000.00	2,000.00	108.33 %
402020 Hangar Wait List Service Fee	425.00	300.00	125.00	141.67 %
Total AA Airport Fees	62,139.25	59,333.00	2,806.25	104.73 %
AA Land Lease				
406000 EAA Chapter 1071 Land Lease	0.00	0.00	0.00	
406005 Farm Leases	150.00	650.00	-500.00	23.08 %
406010 Shentel / T-Mobile Land Lease	21,965.74	14,329.00	7,636.74	153.30 %
406020 Triple S Transport Lease	11,700.00	10,800.00	900.00	108.33 %
Total AA Land Lease	33,815.74	25,879.00	7,936.74	130.67 %
AA Local Government Contributions				
407000 Berkeley County Commission	170,000.00	170,000.00	0.00	100.00 %
407005 City of Martinsburg	11,250.00	15,000.00	-3,750.00	75.00 %
407015 Other Government Contributions	32,000.00	12,500.00	19,500.00	256.00 %
Total AA Local Government Contributions	213,250.00	197,500.00	15,750.00	107.97 %
AA Non-Hangar Tenant Income				
403005 Office Leases	82,612.96	61,260.00	21,352.96	134.86 %
403010 Restaurant Lease	15,451.20	18,000.00	-2,548.80	85.84 %
403015 Tenant IT Charges	8,786.72	7,030.00	1,756.72	124.99 %
Total AA Non-Hangar Tenant Income	106,850.88	86,290.00	20,560.88	123.83 %
FBO Airfield Income				
411000 FBO Call Outs	5,535.00	5,000.00	535.00	110.70 %
411005 Transient Tie Down and Landing Fees	25,088.25	24,000.00	1,088.25	104.53 %
411010 Fuel Sales - 100LL	247,755.27	313,025.00	-65,269.73	79.15 %
411015 Fuel Sales - Jet A	505,199.87	812,500.00	-307,300.13	62.18 %
411035 FSII	1,261.64	1,000.00	261.64	126.16 %
411040 Ground, Fuel Truck and Flight Line Services	13,520.00	13,000.00	520.00	104.00 %
411045 Pilot Supply Sales	1,941.50	2,500.00	-558.50	77.66 %
Total FBO Airfield Income	800,301.53	1,171,025.00	-370,723.47	68.34 %
Total Income	\$2,048,094.14	\$2,291,754.00	\$ -243,659.86	89.37 %

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Cost of Goods Sold				
514000 Aircraft Management Costs	5,152.39	2,500.00	2,652.39	206.10 %
FBO Cost of Goods Sold				
511000 Credit Card Fees	16,842.33	5,000.00	11,842.33	336.85 %
511005 Refueler Truck Costs	19,878.12	20,000.00	-121.88	99.39 %
511015 100LL Fuel Purchase	180,534.24	233,225.00	-52,690.76	77.41 %
511020 Jet A COGS	347,557.35	416,250.00	-68,692.65	83.50 %
511025 AvFuel Points	487.51	100.00	387.51	487.51 %
511030 Pilot Supplies	4,957.94	2,000.00	2,957.94	247.90 %
511040 Pollution Insurance	2,046.04	4,000.00	-1,953.96	51.15 %
Total FBO Cost of Goods Sold	572,303.53	680,575.00	-108,271.47	84.09 %
Total Cost of Goods Sold	\$577,455.92	\$683,075.00	\$ -105,619.08	84.54 %
GROSS PROFIT	\$1,470,638.22	\$1,608,679.00	\$ -138,040.78	91.42 %
Expenses				
AA Administrative				
601000 Capital Improvements		10,000.00	-10,000.00	
601005 Dues and Subscriptions	8,970.38	9,000.00	-29.62	99.67 %
601010 Legal Services	2,408.00	7,500.00	-5,092.00	32.11 %
601015 Marketing and Advertising	7,526.55	12,500.00	-4,973.45	60.21 %
601020 Office Equipment	1,312.96	4,000.00	-2,687.04	32.82 %
601025 Office Supplies and Expenses	3,624.80	4,500.00	-875.20	80.55 %
601030 Postage	73.27	250.00	-176.73	29.31 %
601035 Professional Services	7,847.11	15,000.00	-7,152.89	52.31 %
601040 Travel, Meals and Training	11,017.17	14,500.00	-3,482.83	75.98 %
601045 Bank Service Charges and Credit Card Fees	2,898.33	5,000.00	-2,101.67	57.97 %
601050 Canteen Supplies	1,859.77	2,500.00	-640.23	74.39 %
601055 Janitorial Services	3,414.12	3,150.00	264.12	108.38 %
601060 Accounting and Auditing	22,543.27	20,000.00	2,543.27	112.72 %
Total AA Administrative	73,495.73	107,900.00	-34,404.27	68.11 %
AA Insurance				
602000 General & Premise Liability Insurance	95,655.48	44,000.00	51,655.48	217.40 %
602005 Vehicle Insurance	17,529.56	13,750.00	3,779.56	127.49 %
602010 Director and Officer	7,311.00	9,790.00	-2,479.00	74.68 %
602020 Workers Compensation	14,542.00	5,000.00	9,542.00	290.84 %
Total AA Insurance	135,038.04	72,540.00	62,498.04	186.16 %
AA Payroll				
604000 Contracted Labor	3,897.48	9,000.00	-5,102.52	43.31 %
604005 Health/Dental/Life Insurance	14,187.47	16,444.00	-2,256.53	86.28 %
604010 Payroll Taxes	10,260.55	10,272.00	-11.45	99.89 %
604015 Retirement	11,475.28	12,085.00	-609.72	94.95 %
604020 Salaries and Wages	136,545.81	134,276.00	2,269.81	101.69 %
Total AA Payroll	176,366.59	182,077.00	-5,710.41	96.86 %

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AA Repairs and Maintenance				
603000 Airfield	567.55	8,000.00	-7,432.45	7.09 %
603005 Equipment and Safety	15,716.82	10,000.00	5,716.82	157.17 %
603010 MRB South Hangar	3,775.48	5,000.00	-1,224.52	75.51 %
603015 Hangars	5,394.36	8,901.00	-3,506.64	60.60 %
603020 Licenses, permits and fees	4,219.59	3,000.00	1,219.59	140.65 %
603025 Office Building and Grounds	29,325.74	12,500.00	16,825.74	234.61 %
603030 Vehicle Fuel	6,308.26	5,000.00	1,308.26	126.17 %
Total AA Repairs and Maintenance	65,307.80	52,401.00	12,906.80	124.63 %
AA Utilities				
605000 Propane and Natural Gas	5,240.28	8,500.00	-3,259.72	61.65 %
605005 Dumpster Rental	2,649.94	4,500.00	-1,850.06	58.89 %
605010 Electric	59,505.70	55,000.00	4,505.70	108.19 %
605020 Telephone	6,916.42	6,500.00	416.42	106.41 %
605025 Water & Sewer	9,619.93	10,000.00	-380.07	96.20 %
605030 MRB South Hangar	18,865.18	5,000.00	13,865.18	377.30 %
Total AA Utilities	102,797.45	89,500.00	13,297.45	114.86 %
FBO Administrative				
		0.00	0.00	
611000 First United Debt Service	114,612.40	100,566.00	14,046.40	113.97 %
611005 Accounting and Auditing	19,277.42	20,000.00	-722.58	96.39 %
611010 Bank Charges	160.15	1,000.00	-839.85	16.02 %
611015 Drug Testing	215.00	1,750.00	-1,535.00	12.29 %
611020 Dues and Subscriptions	8,440.21	8,500.00	-59.79	99.30 %
611030 Legal	3,031.12	3,000.00	31.12	101.04 %
611035 License, permits & fees	825.48	1,200.00	-374.52	68.79 %
611040 Marketing and Advertising	8,298.45	12,000.00	-3,701.55	69.15 %
611045 Office equipment lease	4,139.80	4,050.00	89.80	102.22 %
611050 Office Supplies	1,230.03	2,000.00	-769.97	61.50 %
611055 Payroll Taxes	50,412.16	50,469.00	-56.84	99.89 %
611060 Postage and Freight	53.16	1,500.00	-1,446.84	3.54 %
611065 Professional Fees	3,696.30	2,000.00	1,696.30	184.82 %
611070 Salaries and Wages	670,877.04	659,725.00	11,152.04	101.69 %
611075 Travel, meals and training	11,113.48	10,000.00	1,113.48	111.13 %
611080 Uniforms	1,560.42	5,000.00	-3,439.58	31.21 %
611085 Canteen Supplies	2,546.94	2,000.00	546.94	127.35 %
611090 Janitorial Expenses	5,420.78	3,150.00	2,270.78	172.09 %
611100 WVEDA Debt Service	53,923.80	53,924.00	-0.20	100.00 %
611105 Workmen's Compensation		100.00	-100.00	
611110 Health/Dental/Life Insurance	62,763.27	75,540.00	-12,776.73	83.09 %
611115 Retirement	56,405.30	55,514.00	891.30	101.61 %
611120 Contracted Labor	11,534.86	11,000.00	534.86	104.86 %
Total FBO Administrative	1,090,537.57	1,083,988.00	6,549.57	100.60 %
FBO Repairs and Maintenance				

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613000 Equipment	16,471.38	27,500.00	-11,028.62	59.90 %
613005 Buildings and Grounds	14,467.10	8,000.00	6,467.10	180.84 %
Total FBO Repairs and Maintenance	30,938.48	35,500.00	-4,561.52	87.15 %
FBO Utilities				
615000 Water and Sewer	3,372.92	3,000.00	372.92	112.43 %
615005 Natural Gas	8,322.81	13,500.00	-5,177.19	61.65 %
615010 Electric	43,126.64	34,706.00	8,420.64	124.26 %
615015 Dumpster Rentals	3,425.04	5,800.00	-2,374.96	59.05 %
615020 Telephone	1,014.55	500.00	514.55	202.91 %
Total FBO Utilities	59,261.96	57,506.00	1,755.96	103.05 %
Total Expenses	\$1,733,743.62	\$1,681,412.00	\$52,331.62	103.11 %
NET OPERATING INCOME	\$ -263,105.40	\$ -72,733.00	\$ -190,372.40	361.74 %
Other Income				
404000 Interest and Rebate Income	2,772.92	3,500.00	-727.08	79.23 %
415000 AA Other Income	71,962.78	69,233.00	2,729.78	103.94 %
415005 Late Fee Income	16,518.76	0.00	16,518.76	
Total Other Income	\$91,254.46	\$72,733.00	\$18,521.46	125.47 %
NET OTHER INCOME	\$91,254.46	\$72,733.00	\$18,521.46	125.47 %
NET INCOME	\$ -171,850.94	\$0.00	\$ -171,850.94	0.00%