

# Eastern WV Regional Airport Authority

## Budget vs. Actuals: Budget\_FY26\_P&L\_Annual - FY26 P&L

July - October, 2025

	TOTAL			
	ACTUAL	BUDGET	OVER BUDGET	% OF BUDGET
<b>Income</b>				
416000 Part 91 Revenue	146,133.97	461,000.00	-314,866.03	31.70 %
AA Airfield Income		0.00	0.00	
401000 Hangar Leases	93,549.15	302,176.00	-208,626.85	30.96 %
401005 MRB South Hangar	25,453.15	105,000.00	-79,546.85	24.24 %
401010 Ramp Tie Down Leases	2,696.06	5,958.00	-3,261.94	45.25 %
401015 Hangar Leases - Transient	555.00	1,750.00	-1,195.00	31.71 %
401020 Credit Card Fees Received	229.87	2,600.00	-2,370.13	8.84 %
401025 Administrative Fee Income	190.00	1,140.00	-950.00	16.67 %
<b>Total AA Airfield Income</b>	<b>122,673.23</b>	<b>418,624.00</b>	<b>-295,950.77</b>	<b>29.30 %</b>
AA Airport Fees		0.00	0.00	
402000 Commercial Operating Permit	1,000.00	3,000.00	-2,000.00	33.33 %
402005 NGB Air Guard Joint Use Agreement	13,624.00	27,248.00	-13,624.00	50.00 %
402010 Through- Fence Airfield Access	1,716.25	4,185.00	-2,468.75	41.01 %
402015 WV Army National Guard Use Fee	10,000.00	24,000.00	-14,000.00	41.67 %
402020 Hangar Wait List Service Fee	100.00	300.00	-200.00	33.33 %
<b>Total AA Airport Fees</b>	<b>26,440.25</b>	<b>58,733.00</b>	<b>-32,292.75</b>	<b>45.02 %</b>
AA Land Lease	8,627.99	0.00	8,627.99	
406000 EAA Chapter 1071 Land Lease		100.00	-100.00	
406005 Farm Leases	520.00	650.00	-130.00	80.00 %
406010 Shentel / T-Mobile Land Lease	8,146.40	21,000.00	-12,853.60	38.79 %
406020 Triple S Transport Lease	3,600.00	10,800.00	-7,200.00	33.33 %
<b>Total AA Land Lease</b>	<b>20,894.39</b>	<b>32,550.00</b>	<b>-11,655.61</b>	<b>64.19 %</b>
AA Local Government Contributions		0.00	0.00	
407000 Berkeley County Commission	55,000.00	220,000.00	-165,000.00	25.00 %
407005 City of Martinsburg	11,250.00	15,000.00	-3,750.00	75.00 %
407015 Other Government Contributions		12,500.00	-12,500.00	
<b>Total AA Local Government Contributions</b>	<b>66,250.00</b>	<b>247,500.00</b>	<b>-181,250.00</b>	<b>26.77 %</b>
AA Non-Hangar Tenant Income		0.00	0.00	
403005 Office Leases	27,275.00	61,800.00	-34,525.00	44.13 %
403010 Restaurant Lease	4,375.00	18,000.00	-13,625.00	24.31 %
403015 Tenant IT Charges	2,615.04	7,030.00	-4,414.96	37.20 %
<b>Total AA Non-Hangar Tenant Income</b>	<b>34,265.04</b>	<b>86,830.00</b>	<b>-52,564.96</b>	<b>39.46 %</b>
FBO Airfield Income		0.00	0.00	
4101005		0.00	0.00	
411000 FBO Call Outs	2,720.00	7,500.00	-4,780.00	36.27 %
411005 Transient Tie Down and Landing Fees	8,403.69	30,000.00	-21,596.31	28.01 %
411010 Fuel Sales - 100LL	114,452.49	307,500.00	-193,047.51	37.22 %
411015 Fuel Sales - Jet A	205,812.06	527,625.00	-321,812.94	39.01 %
411035 FSII	634.20	1,100.00	-465.80	57.65 %
411040 Ground, Fuel Truck and Flight Line Services	4,040.10	15,000.00	-10,959.90	26.93 %
411045 Pilot Supply Sales	683.50	2,600.00	-1,916.50	26.29 %

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411050 FBO Credit Card Fees Received		0.00	0.00	
<b>Total FBO Airfield Income</b>	<b>336,746.04</b>	<b>891,325.00</b>	<b>-554,578.96</b>	<b>37.78 %</b>
<b>Total Income</b>	<b>\$753,402.92</b>	<b>\$2,196,562.00</b>	<b>\$ -1,443,159.08</b>	<b>34.30 %</b>
Cost of Goods Sold				
514000 Aircraft Management Costs	24,130.17	70,000.00	-45,869.83	34.47 %
Cost of Goods Sold		0.00	0.00	
FBO Cost of Goods Sold	318.27	0.00	318.27	
511000 Credit Card Fees	8,955.16	17,500.00	-8,544.84	51.17 %
511005 Refueler Truck Costs	5,200.00	16,000.00	-10,800.00	32.50 %
511015 100LL Fuel Purchase	69,896.13	212,500.00	-142,603.87	32.89 %
511020 Jet A COGS	135,208.27	363,950.00	-228,741.73	37.15 %
511025 AvFuel Points	95.59	700.00	-604.41	13.66 %
511030 Pilot Supplies	997.08	2,000.00	-1,002.92	49.85 %
511040 Pollution Insurance	2,091.44	2,500.00	-408.56	83.66 %
<b>Total FBO Cost of Goods Sold</b>	<b>222,761.94</b>	<b>615,150.00</b>	<b>-392,388.06</b>	<b>36.21 %</b>
<b>Total Cost of Goods Sold</b>	<b>\$246,892.11</b>	<b>\$685,150.00</b>	<b>\$ -438,257.89</b>	<b>36.03 %</b>
<b>GROSS PROFIT</b>	<b>\$506,510.81</b>	<b>\$1,511,412.00</b>	<b>\$ -1,004,901.19</b>	<b>33.51 %</b>
Expenses				
AA Administrative		0.00	0.00	
601000 Capital Improvements		2,000.00	-2,000.00	
601005 Dues and Subscriptions	4,021.21	8,400.00	-4,378.79	47.87 %
601010 Legal Services	576.00	5,000.00	-4,424.00	11.52 %
601015 Marketing and Advertising	2,721.24	10,000.00	-7,278.76	27.21 %
601020 Office Equipment	30.42	1,000.00	-969.58	3.04 %
601025 Office Supplies and Expenses	1,739.19	3,893.00	-2,153.81	44.67 %
601030 Postage	12.35	150.00	-137.65	8.23 %
601035 Professional Services	785.25	9,500.00	-8,714.75	8.27 %
601040 Travel, Meals and Training	6,117.53	15,000.00	-8,882.47	40.78 %
601045 Bank Service Charges and Credit Card Fees	331.46	5,000.00	-4,668.54	6.63 %
601050 Canteen Supplies	779.64	1,500.00	-720.36	51.98 %
601055 Janitorial Services	90.00	3,000.00	-2,910.00	3.00 %
601060 Accounting and Auditing	7,935.48	30,000.00	-22,064.52	26.45 %
<b>Total AA Administrative</b>	<b>25,139.77</b>	<b>94,443.00</b>	<b>-69,303.23</b>	<b>26.62 %</b>
AA Insurance		0.00	0.00	
602000 General & Premise Liability Insurance	19,316.47	82,000.00	-62,683.53	23.56 %
602005 Vehicle Insurance		12,500.00	-12,500.00	
602010 Director and Officer	8,006.98	8,000.00	6.98	100.09 %
602020 Workers Compensation	2,039.00	9,000.00	-6,961.00	22.66 %
<b>Total AA Insurance</b>	<b>29,362.45</b>	<b>111,500.00</b>	<b>-82,137.55</b>	<b>26.33 %</b>
AA Payroll		0.00	0.00	
604000 Contracted Labor	7,024.18	9,000.00	-1,975.82	78.05 %
604005 Health/Dental/Life Insurance	7,093.81	17,000.00	-9,906.19	41.73 %

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July - October, 2025

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604010 Payroll Taxes	2,965.63	8,798.00	-5,832.37	33.71 %
604015 Retirement	3,252.10	10,351.00	-7,098.90	31.42 %
604020 Salaries and Wages	40,721.85	115,007.00	-74,285.15	35.41 %
<b>Total AA Payroll</b>	<b>61,057.57</b>	<b>160,156.00</b>	<b>-99,098.43</b>	<b>38.12 %</b>
AA Repairs and Maintenance		0.00	0.00	
603000 Airfield		3,000.00	-3,000.00	
603005 Equipment and Safety	3,950.34	12,500.00	-8,549.66	31.60 %
603010 MRB South Hangar	9,113.94	7,108.00	2,005.94	128.22 %
603015 Hangars	213.93	8,500.00	-8,286.07	2.52 %
603020 Licenses, permits and fees		3,000.00	-3,000.00	
603025 Office Building and Grounds	11,354.24	18,000.00	-6,645.76	63.08 %
603030 Vehicle Fuel	1,725.03	7,521.00	-5,795.97	22.94 %
<b>Total AA Repairs and Maintenance</b>	<b>26,357.48</b>	<b>59,629.00</b>	<b>-33,271.52</b>	<b>44.20 %</b>
AA Utilities		0.00	0.00	
605000 Propane and Natural Gas	159.38	9,000.00	-8,840.62	1.77 %
605005 Dumpster Rental	470.04	1,700.00	-1,229.96	27.65 %
605010 Electric	17,371.64	63,000.00	-45,628.36	27.57 %
605020 Telephone	2,284.43	6,500.00	-4,215.57	35.15 %
605025 Water & Sewer	3,023.38	9,500.00	-6,476.62	31.83 %
605030 MRB South Hangar	4,644.15	5,000.00	-355.85	92.88 %
<b>Total AA Utilities</b>	<b>27,953.02</b>	<b>94,700.00</b>	<b>-66,746.98</b>	<b>29.52 %</b>
FBO Administrative		0.00	0.00	
611000 First United Debt Service	37,751.36	117,565.00	-79,813.64	32.11 %
611005 Accounting and Auditing	7,935.47	20,000.00	-12,064.53	39.68 %
611010 Bank Charges	136.46	1,000.00	-863.54	13.65 %
611015 Drug Testing	441.00	500.00	-59.00	88.20 %
611020 Dues and Subscriptions	2,900.65	6,400.00	-3,499.35	45.32 %
611030 Legal		1,500.00	-1,500.00	
611035 License, permits & fees	90.00	1,200.00	-1,110.00	7.50 %
611040 Marketing and Advertising	3,644.50	10,000.00	-6,355.50	36.45 %
611045 Office equipment lease	1,339.48	4,050.00	-2,710.52	33.07 %
611050 Office Supplies	377.25	1,500.00	-1,122.75	25.15 %
611055 Payroll Taxes	14,479.28	42,955.00	-28,475.72	33.71 %
611060 Postage and Freight	19.49	500.00	-480.51	3.90 %
611065 Professional Fees	749.29	3,000.00	-2,250.71	24.98 %
611070 Salaries and Wages	198,819.16	561,504.00	-362,684.84	35.41 %
611075 Travel, meals and training	2,388.06	10,000.00	-7,611.94	23.88 %
611080 Uniforms	1,175.03	2,500.00	-1,324.97	47.00 %
611085 Canteen Supplies	733.51	2,000.00	-1,266.49	36.68 %
611090 Janitorial Expenses	2,023.08	5,400.00	-3,376.92	37.46 %
611100 WVEDA Debt Service	17,974.60	53,924.00	-35,949.40	33.33 %
611105 Workmen's Compensation		1,000.00	-1,000.00	
611110 Health/Dental/Life Insurance	26,750.96	63,000.00	-36,249.04	42.46 %

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611115 Retirement	15,877.93	50,535.00	-34,657.07	31.42 %
611120 Contracted Labor		11,751.00	-11,751.00	
<b>Total FBO Administrative</b>	<b>335,606.56</b>	<b>971,784.00</b>	<b>-636,177.44</b>	<b>34.54 %</b>
FBO Repairs and Maintenance		0.00	0.00	
613000 Equipment	7,876.64	15,000.00	-7,123.36	52.51 %
613005 Buildings and Grounds	8,206.55	16,000.00	-7,793.45	51.29 %
<b>Total FBO Repairs and Maintenance</b>	<b>16,083.19</b>	<b>31,000.00</b>	<b>-14,916.81</b>	<b>51.88 %</b>
FBO Utilities		0.00	0.00	
615000 Water and Sewer	1,113.87	3,500.00	-2,386.13	31.82 %
615005 Natural Gas	40.92	10,500.00	-10,459.08	0.39 %
615010 Electric	9,237.30	33,500.00	-24,262.70	27.57 %
615015 Dumpster Rentals	1,105.96	4,000.00	-2,894.04	27.65 %
615020 Telephone	351.45	1,000.00	-648.55	35.15 %
<b>Total FBO Utilities</b>	<b>11,849.50</b>	<b>52,500.00</b>	<b>-40,650.50</b>	<b>22.57 %</b>
Utilities		0.00	0.00	
<b>Total Expenses</b>	<b>\$533,409.54</b>	<b>\$1,575,712.00</b>	<b>\$ -1,042,302.46</b>	<b>33.85 %</b>
<b>NET OPERATING INCOME</b>	<b>\$ -26,898.73</b>	<b>\$ -64,300.00</b>	<b>\$37,401.27</b>	<b>41.83 %</b>
Other Income				
404000 Interest and Rebate Income	658.46	3,000.00	-2,341.54	21.95 %
415000 AA Other Income	25,215.56	61,300.00	-36,084.44	41.13 %
415005 Late Fee Income	3,121.67	0.00	3,121.67	
<b>Total Other Income</b>	<b>\$28,995.69</b>	<b>\$64,300.00</b>	<b>\$ -35,304.31</b>	<b>45.09 %</b>
<b>NET OTHER INCOME</b>	<b>\$28,995.69</b>	<b>\$64,300.00</b>	<b>\$ -35,304.31</b>	<b>45.09 %</b>
<b>NET INCOME</b>	<b>\$2,096.96</b>	<b>\$0.00</b>	<b>\$2,096.96</b>	<b>0.00%</b>